



# **CENIT AG**

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in Mill. EUR	March 31, 2010	March 31, 2009
Sales	20,71	21,80
Gross profits	14,37	15,7
EBITDA	0,99	1,00
Operating returns (EBIT)	0,64	0,64
ЕВТ	0,67	0,68
Netincome of the group	0,49	0,49
Result per share (basic) in EURO	0,06	0,0
Result per share (diluted) in EURO	0,06	0,0
Number of employees at end of period	669	710
EBIT - Margin	3,1%	2,9%
Profit - Margin	2,4%	2,3%
in Mill. EUR	March 31, 2010	Dec. 31, 2009
Equity in ratio	60%	64%
Equity	28,71	28,0
Liabilities	19,47	15,54

#### **GROUP SITUATION REPORT**

#### **DEVELOPMENT OF RESULTS**

CENIT has posted a very stable start to the 2010 business and is matching 2009 levels as projected. Early in the year, we were already able to halt the negative trend that our US business had shown in 2009. Assuming that the financial markets will see sustained recovery and that the economic crisis will have no further long-term consequences, we expect positive business developments for the medium term. Our strategy aims to increase proceeds from software and software-related sales and to stabilize our business in the fields of service and consulting. The service segment continues to suffer from short-time work in the auto industry.

#### **OVERVIEW OF 1st QUARTER FIGURES**

During the 1st Quarter, CENIT Group achieved sales revenues of 20.7 m EUR (2009: 21.8 m EUR/-5%). The gross profit was 14.4 m EUR (2009: 15.8 m EUR/-9%). CENIT achieved EBITDA of 0.99 m EUR (2009: 1.0 m EUR) and EBIT of 0.64 m EUR (2009: 0.64 m EUR). The result per share was 0.06 EUR (2009: 0.06 EUR).

#### **BREAKDOWN OF EARNINGS**

Sales of non-CENIT software totaled 6.04 m EUR (2009: 5.07 m EUR/+19%). Sales of proprietary software contracted from 2.09 m EUR to 1.75 m EUR/-16%). Turnover from services and consulting amounted to 12.52 m EUR (2009: 14.45 m EUR/-13%). Other revenue totaled to 0.41 m EUR (2009: 0.19 m EUR /+116%).

#### **PARTICIPATIONS – FOREIGN HOLDINGS**

During the past Quarter, CENIT (Switzerland) AG posted sales revenues of 0.7 m EUR (2009: 1.2 m EUR), at EBIT of 0.04 m EUR (2009: 0.6 m EUR).

CENIT North America Inc. achieved sales of 1.4 m EUR (2009: 1.6 m EUR), accounting for EBIT of 0.07 m EUR (2009: -0.07 m EUR).

CENIT SRL recorded sales of 0.1 m EUR (2009: 0.16 m EUR), achieving EBIT of -0.04 m EUR (2009: 0.08 m EUR).

#### **GROUP SITUATION REPORT**

Posting a sales total of 0.1 m EUR (2009: 0.1 m EUR), CENIT France SARL attained EBIT of 0 m EUR (2009: 0.01 m EUR).

#### **DEVELOPMENT OF COSTS**

Other business-related expenditures totaled 3.2 m € (1st Quarter 2009: 3.6 m €).

#### **INVESTMENTS**

Total investments during the first three months of 2010 amounted to 0.3 m € (1st Quarter 2009: 0.3 m €).

#### CHANGES IN COMPOSITION OF MANAGING AND SUPERVISORY BOARDS

None

# EVENTS OF SPECIAL SIGNIFICANCE WHICH COULD AFFECT THE BUSINESS RESULT

None

## **RISK MANAGEMENT REPORT**

There was no inventory risk for the Group during the reporting period. For more information, please refer to the detailed risk analysis contained in the 2009 Annual Report.

### **INTERIM DIVIDEND**

No interim dividend was paid out.

#### **DIVIDENDS PAID OR PROPOSED FOR PAYMENT**

The Managing and Supervisory Boards will propose to the General Meeting on 28 May 2010 that a dividend of 0.30 EUR per share be paid out.

#### **GROUP SITUATION REPORT**

#### **ORDERS SITUATION**

Incoming orders totaled 26.8 m EUR Group-wide (2009: 26.3 m EUR). On 31 March 2010, orders in hand totaled 27.1 m EUR (2009: 30 m EUR).

#### ORDERS OF SPECIAL SIGNIFICANCE

None

#### **LIQUID ASSETS AND SECURITIES**

On the balance-sheet date, bank deposits and securities totaled 20.8 m EUR (31 Dec 2009: 19.6 m EUR). The enterprise remains debt-free.

#### ASSET, FINANCIAL AND EARNINGS SITUATION

The balance-sheet total is 48.18 m €. Trade debtors and other assets totaled 14.3 m €. On the declaration date, the Group's net worth was approx. 28.7 m € (31 Dec 2009: 28.1 m €), with an equity ratio of 60% (31 Dec 2009: 64%). The operative cash flow was 2.6 m € (01/2009: 5.2 m)€).

#### **STAFF**

On 31 March 2010, the number of staff employed Group-wide was 669 (31 Mar 2009: 710).

#### SUPPLEMENTARY REPORT, OPPORTUNITIES AND OUTLOOK

For the 2010 business year, we project positive developments on the basis of the results attained in 2009, and continue to adhere to the statements made in the Annual Report.

n EUR k	March 31, 2010	Dec. 31, 2009
ASSETS	,	
NON-CURRENT ASSETS		
ntangible assets	1.243	1.221
Property, plant and equipment	2.202	2.285
nvestments in an associate	54	50
ncome tax receivable	525	520
Other financial assets at fair value through profit or loss	3.000	2.000
	7.024	6.076
DEFERRED TAX ASSETS	0	0
NON-CURRENT ASSETS	7.024	6.076
CURRENT ACCETS		
CURRENT ASSETS Inventories	1.548	925
Trade receivables	10.978	10.517
Receivables from associates	3.309	4.161
Current income tax assets	652	386
Other receivables	259	205
Other financial assets at fair value through profit or loss	910	910
Cash	19.920	18.599
Prepaid expenses	3.582	1.832
CURRENT ASSETS	41.158	37.535
TOTAL ASSETS	48.182	43.611

n EUR k	March 31, 2010	Dec. 31, 2009
EQUITY AND LIABILITIES	Mai 011 01, 2010	200.01, 2000
EQUITY		
ssued capital	8.368	8.368
Capital reserve	1.058	1.058
Currency translation reserve	-159	-309
_egal reserve	418	418
Other revenue reserves	11.040	11.040
Net retained profit of the Group	7.988	7.500
·	28.713	28.075
Minority interests	0	C
FOTAL EQUITY	28.713	28.075
NON CURRENT LIABILITIES		
NON-CURRENT LIABILITIES Deferred tax liabilities	513	488
Currenct liabilities to banks Frade payables Liabilities due to associates	0 2.881 2	4.241 38
Other liabilities	10.937	8.429
Current income tax liabilities	448	422
Other provisions	308	322
Deferred income	4.380	1.596
	18.956	15.048
TOTAL EQUITY AND LIABILITIES	48.182	43.611

n EUR k		March 31, 2010	March 31, 200
1. REVENUE		20.713	21.79
2. Increase or decrease in work in process		323	26
Total operating performance		21.036	22.06
3. Other operating income		179	25
Operating perfomance		21.215	22.31
4. Cost of materials	6.849		6.56
5. Personnel expenses	10.130		11.14
6. Amortization of intangible assets and			
depreciation on property, plant and equipment	355		35
7. Other operating expenses	3.244		3.6′
· • • ·		20.578	21.67
NET OPERATING INCOME		637	63
HET OF ENGLISHE		001	
8. Other interest and similar income	34		
9. Interest and similar expenses	2		•
10. Result from financial instruments			
at fair value through profit or loss	0		-4
11. Share of profit of an associate	4		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		36	4
RESULT FROM ORDINARY ACTIVITIES		673	67
12. Extraordinary profit/loss		0	
13. Income taxes		186	18
14. NET INCOME OF THE GROUP FOR THE YEAR		487	4:
15. thereof attributable to the shareholders of CENIT AG		487	49
16. thereof attributable to minority interests		0	

CENIT Aktiengesellschaft Systemhaus CONSOLIDATED STATEMENT OF CASH FLOWS (in accordance with IFRSs) (un for the period from January 1 to March 31, 2010	audited)	
	March 31,2010	March 31,2009
Cash flow from operating activities		
Earnings before tax	673	678
Adjusted for:	0/3	070
Amortization of inangible assets and depreciation of property, plan and equimpent	355	358
Losses on disposals of non-current assets	1	330
Gains on disposals of non-current assets		(
Share of profit of associates		(
Other non-cash income and expenses	-43	103
Change in other financial assets	0	4(
Interest income	-34	-83
Interest expenses		3
Income before adjustments to current assets	950	1.102
Increase/decrease in trade receivables		
and other current, non-monetary assets	-1.679	690
Increase/decrease in inventories	-623	-57
Increase/decrease in current liabilities and provisions	4.103	3.629
Interest paid	-2	-2
Interest received	34	
Income taxes paid	-178	
Change in net cash flow from operating activities	2.605	5.242
Cash flow from investing activities		
Acquisition of property, plant and equipment		
and intangible assets	-284	-29 <sup>2</sup>
Gain on disposal of property, plant and equipment	0	
Change in other financial assets that are		
not allocable to cash and cash equivalents	-1.000	(
Net cash paid for investing activities	-1.284	-286
Cash flow from financing activities		
Repayment of longterm bank loans	0	(
Dividends paid to shareholders	0	
Change in convertible bond	0	(
Net cash paid for financing activities	0	(
Net increase/decrease in cash and cash equivalents	1.321	
Cash and cash equivalents at the beginning of the reporting period	18.599	
Cash and cash equivalents at the end of the reporting period	19.920	17.222

CENIT Aktiengesellschaft Systemhaus CONSOLIDATED STATEMENT OF CHAN as of March 31, 2010	GES IN EQU	JITY (in	accordanc	ce with I	FRSs) (unaud	lited)			
Equity attributable to shareholders of the parent company									
in EUR k	Issued capital	Capital reserve	Currency translation reserve	Legal reserve	Other revenue reserves	Net retained profit of the group	Total	Minority interests	Total
As of January 1,2009	8.368	1.058	-292	418	8.140	7.672	25.364	0	25.364
Exchange differences			-17				-17		-17
Net income of the Group for the year						2.728	2.728		2.728
Total comprehensive income	0	0	-17	C	0	2.728	2.711	0	2.711
Reversal of minority interests							0		0
Acquisition of residual share							0		0
Dividend distribution							0		0
Allocations to the other revenue reserve					2.900	-2.900			0
As of Dec. 31,2009	8.368	1.058	-309	418	11.040	7.500	28.075	0	28.075
Exchange differences	0.500	1.000	150		11.0-10	7.500	150		150
Net income of the Group for the year			100			487		0	
Total comprehensive income	0	0	150	C	0			0	
Reversal of minority interests			100			.0.	0		0
Acquisition of residual share							0		0
Transfer from stock options		0					0		0
Dividend distribution							0		0
Allocation to the other revenue reserve							0		0
Allocation to the legal revenue reserve				C			0		0
Capital increase from company funds							0		O
As of March 31, 2010	8.368	1.058	-159	418	11.040	7.988	28.713	0	28.713

#### **CENIT Aktiengesellschaft Systemhaus**

Segment Reporting by Business Unit (in compliance with IFRS) (unaudited)

for the period from January 1 to March 31, 2010

in EUR k		ЕІМ	PLM	not allocated	Group
External revenue	Q1-Q1 2010	5.777	14.936		20.713
External revenue	Q1-Q1 2009	6.059	15.736	0	21.795
EBIT	Q1-Q1 2010	321	315	1	637
	Q1-Q1 2009	320	316	0	636
01	04.04.0040	0	4	0	
Share of profit of	Q1-Q1 2010	0	4	0	
an associated entity	Q1-Q1 2009	0	0	0	
Other interest result and	Q1-Q1 2010	0	0	32	32
financial result	Q1-Q1 2009	0	0	41	4
Income taxes	Q1-Q1 2010	0	0	186	180
	Q1-Q1 2009	0	0	184	184
Net income of the Group	Q1-Q1 2010	321	311	-145	487
	Q1-Q1 2009	320	317	-143	49
Segment assets	Q1-Q1 2010	7.047	16.075	25.006	48.128
	Q1-Q1 2009	5.999	17.952	19.640	43.59
Investment in an associate	Q1-Q1 2010	0	54	0	54
	Q1-Q1 2009	0	51	0	5
Segment liabilities	Q1-Q1 2010	7.048	11.461	961	19.469
	Q1-Q1 2009	5.184	11.653	952	17.789
Investments in property, plant and	Q1-Q1 2010	86	198	0	284
equipment and intangible assets	Q1-Q1 2009	38	253	0	29
	04.04.0040	20	205		
Amortization & depreciation	Q1-Q1 2010 Q1-Q1 2009	89 73	265 285	0	358 358

 ${\bf EIM = Enterprise\ Information\ Management;\ PLM = Product\ Lifecycle\ Management}$ 

# CENIT Aktiengesellschaft Systemhaus

Segment Report by country (in compliance with IFRS) (unaudited) for the period from January 1 to March 31, 2010

in EUR k		Germany	Switzerland	North America	Romania	France	not allocated	Consolidation	Group
Internal revenue	Q1-Q1 2010	1.236	13	183	104	138	0	-1.674	(
	Q1-Q1 2009	1.340	522	103	156	115	0	-2.236	(
External revenue	Q1-Q1 2010	18.714	725	1.274	1	0	0	0	20.713
	Q1-Q1 2009	19.297	683	1.814	0	0	0	0	21.79
Segment assets	Q1-Q1 2010	24.635	1.209	1.059	88	51	22.006	-921	48.128
	Q1-Q1 2009	25.049	3.379	1.625	86	45	19.554	-6.147	43.591
Investment in an associate	Q1-Q1 2010	54	0	0	0	0	0	0	54
	Q1-Q1 2009	51	0	0	0	0	0	0	51
Investments in property, plant and	Q1-Q1 2010	279	0	1	2	1	0	0	284
equipment and intangible assets	Q1-Q1 2009	291	0	0	0	0	0	0	291

# EXPLANATORY NOTES TO SHARES AND SUBSCRIPTION RIGHTS HELD BY DIRECTORS, COMPANY OFFICERS AND EMPLOYEES IN ACCORDANCE WITH Section § 160 Subsection 1 No. 2 AND 5 AktG

DIRECTORS'
HOLDING

The Directors of the company have 39,000 share option rights. CENIT employees have also 160.000 share option rights.

## Directors' Holding:

## Number of shares as at March, 31, 2010

Total Number of Shares: 8.367.758

# Executive Board Supervisory Board

Kurt Bengel:0Andreas Schmidt:191.792Christian Pusch:0Hubert Leypoldt:1.600

Andreas Karrer: 0

#### **Financial Calendar:**

28.05.2010 General Meeting, Leinfelden-Echterdingen

11.08.2010 2nd Quarter Report 09.11.2010 3rd Quarter Report

22.-24.11.2010 German Equity Forum Frankfurt