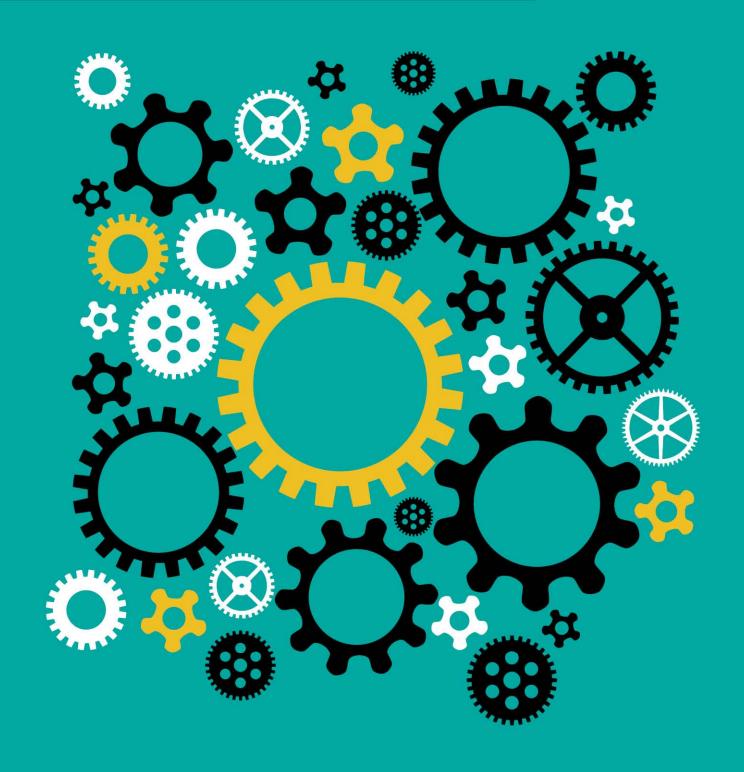
## 6 MONTHS REPORT 2017





CENIT Aktiengesellschaft, Stuttgart At a glance – January 1 until June, 30, 2017						
in EUR k	June 30, 2017	June 30, 2016				
Sales	59,279	61,424				
Gross profits	35,841	38,007				
EBITDA	5,184	5,917				
Operating returns (EBIT)	4,187	4,677				
EBT	4,183	4,675				
Netincome of the group	2,421	3,441				
Earnings per share (basic) in EUR	0.29	0.41				
Earnings per share (diluted) in EUR	0.29	0.41				
Number of employees at end of period	606	625				
EBIT-Margin	7.1%	7.6%				
Profit-Margin	4.1%	5.6%				
in EUR k	June 30, 2017	December 31, 2016				
Equity in ratio	51.8%	56.2%				
Equity	34,107	40,578				
Liabilities	31,767	31,643				
Balance sheet total	65,874	72,221				

#### **RESPONSIBILITY STATEMENT FOR THE 6 Months Report**

Statement in accordance with § 37y No. 1 WpHG [Securities Trading Act] in conjunction with § 297 Para. 2 Sentence 3 and § 315 Para. 1 Sentence 6 HGB [Commercial Code]:

"To the best of our knowledge and in accordance with the applicable reporting principles, we assert that the 6 Months Report provides a true and fair impression of the actual assets and liabilities and the financial and earnings situation of the group, and that the 6 Months Report describes the course of business, including the business result and the financial situation of the group, in such a way as to impart a true and fair impression of actual circumstances, as well as to describe the principal risks and opportunities associated with the anticipated development of the group."

The Managing Board

August 2017

#### **DEVELOPMENT OF RESULTS**

In the first half of 2017, sales of CENIT AG decreased by 3.5 percent. This is mainly due to the decline in sales of the third-party software.

#### **OVERVIEW OF 6 MONTHS FIGURES**

During the first 6 months, CENIT group generated sales of EUR k 59,279 (prior year: EUR k 61,424/-3.5%). EBITDA amounted to EUR k 5,184 (prior year: EUR k 5,917/-12.4%) at EBIT of EUR k 4,187 (prior year: EUR k 4,677/-10.5%). Earnings per share were EUR 0.29 (prior year: EUR 0.41).

#### **BREAKDOWN OF EARNINGS**

In the PLM segment, CENIT achieved in the first 6 months earnings of EUR k 51,272 (prior year: EUR k 51,325/-0.1%). The EIM segment attained a sales total of EUR k 8,007 against EUR k 10,099 during the same period of 2016 (-20.7%). Sales of third-party software totaled EUR k 27,337 (prior year: EUR k 28,722/-4.8%), while sales of CENIT's proprietary software decreased from EUR k 8,059 to EUR k 7,800/-3.2%. Sales in the service and consulting segment amounted to EUR k 23,975 (prior year: EUR k 24,532/-2.3%). Other sales totaled EUR k 167 (prior year: EUR k 112/49.9%).

#### **COST DEVELOPMENT**

Other operating expenses totaled EUR k 6,778 (prior year: EUR k 6,940).

#### **INVESTMENTS**

Investments expenditures in the first 6 months 2017 amounted to EUR k 746 (prior year: EUR k 586).

#### **CHANGES IN MANAGING AND SUPERVISORY BODIES**

None in the second quarter.

#### EVENTS OF SPECIAL SIGNIFICANCE WHICH MAY AFECT THE RESULT OF BUSINESS ACTIVITY

None.

#### **INTERIM DIVIDEND**

No interim dividend has been disbursed.

#### **DIVIDENDS PAID OR PROPOSED FOR PAYMENT**

At the General Meeting of Shareholders on 12 May 2017, the Managing Board and the Supervisory Board of CENIT proposed the payment of a dividend of EUR 1.00 for the 2016 business year. The General Meeting approved this proposal. A total amount of approx. EUR k 8,368 was paid out to the CENIT AG shareholders.

#### **ORDERS SITUATION**

The group-wide order intake totaled EUR k 55,769 (prior year: EUR k 62,887/13.2%). Orders in hand as at 30 June 2017 amounted to EUR k 29,805 (prior year: EUR k 33,293/-10.5%).

#### **ORDERS OF SPECIAL SIGNIFICANCE**

None.

#### **LIQUID ASSETS AND SECURITIES**

On the balance-sheet date, bank deposits totaled EUR k 27,247 (31 Dec. 2016: EUR k 33,606). The enterprise is free of debt.

#### ASSET, FINANCIAL AND EARNINGS SITUATION

The balance-sheet total is EUR k 65,874. Trade receivables totaled EUR k 14,863. On the balance-sheet date, equity capital amounted to approx. EUR k 34,107 (31 Dec. 2016: EUR k 40,578) at an equity ratio of 51.8% (31 Dec. 2016: 56.2%). Operative cash flow totaled EUR k 3,388 (prior year: EUR k 5,830).

#### **EMPLOYEES**

On 30 June 2017, CENIT employed 606 staff group-wide (prior year: 625).

#### SUPPLEMENTARY, OPPORTUNITIES AND FORECAST REPORTS

As a result of the KEONYS acquisition, CENIT is raising its growth forecast for the 2017 business year. With EBIT remaining virtually unchanged, the company expects on-year sales growth of about 25%.

CENIT Aktiengesellschaft, Stuttgart							
CONSOLIDATED BALANCE SHEET (in accordance with IFRSs) (unaudited)							
in EUR k	June 30, 2017	December 31, 2016					
ASSETS	June 30, 2017	December 31, 2010					
NON-CURRENT ASSETS							
Intangible assets	5,030	5,230					
Property, plant and equipment	2,135	2,208					
Investment in Joint Venture	61	61					
Income tax receivable	0	0					
Deferred tax assets	367	424					
NON-CURRENT ASSETS	7,593	7,923					
CURRENT ASSETS							
Inventories	69	396					
Trade receivables	14,863	19,631					
Receivables from Joint Venture	2,865	3,292					
Current income tax assets	733	442					
Other receivables	5,108	209					
Cash and cash equivalents	27,247	33,606					
Prepaid expenses	7,396	6,722					
CURRENT ASSETS	58,281	64,298					
TOTAL ASSETS	65,874	72,221					

CENIT Aktiengesellschaft, Stuttgart CONSOLIDATED BALANCE SHEET (in accordance with	IFRSs) (unaudited)	
in EUR k	June 30, 2017	December 31,2016
EQUITY AND LIABILITIES		
EQUITY		
Issued capital	8,368	8,368
Capital reserve	1,058	1,058
Currency translation reserve	901	1,279
Statutory earnings reserve	418	418
Other earnings reserves	13,099	13,099
Unappropriated retained earnings	9,294	15,293
Equity attributable to shareholders of CENIT AG	33,138	39,515
Non-controlling interests	969	1,063
TOTAL EQUITY	34,107	40,578
NON-CURRENT LIABILITIES Other liabilities	2,818	3,106
Deferred tax liabilities	690	658
NON-CURRENT LIABILITIES	3,508	3,764
CURRENT LIABILITIES		
Trade liabilities	2,542	3,679
Liabilities due to Joint Venture	4	39
Other liabilities	11,398	14,169
Current income tax liabilities	375	416
Other provisions	143	211
Deferred income	13,797	9,365
CURRENT LIABILITIES	28,259	27,879
TOTAL FOLLITY AND LIABILITIES	CF 074	77 774
TOTAL EQUITY AND LIABILITIES	65,874	72,221

#### **CENIT Aktiengesellschaft, Stuttgart CONSOLIDATED INCOME STATEMENT (in accordance with IFRSs) (unaudited)** 1<sup>st</sup> Jan – 30<sup>th</sup> June 1<sup>st</sup> Jan – 30<sup>th</sup> June in EUR k 2017 2016 **REVENUE** 59,279 61,424 1. Increase/decrease in work of process 0 **Total operating performance** 59,279 61,424 330 663 3. Other operating income **Operating performance** 59,609 62,087 4. Cost of materials 23.768 24,080 5. Personnel expenses 23.880 25,150 Amortization and depreciation of intangible assets and property, plant and equipment 996 1,240 6,940 Other operating expenses 6.778 55,422 57,410 **OPERATING RESULT** 4,187 4,677 0 Other interest and similar income 2 4 4 Other interest and similar expenses -4 -2 **RESULT FROM ORDINARY ACTIVITIES** 4,183 4,675 10. Income taxes 1,234 1,762 NET INCOME OF THE GROUP FOR THE YEAR 2,421 3,441 thereof attributable to the shareholders of **CENIT AG** 2,368 3,406 thereof attributable to non-controlling interests 53 35 Earnings per share in EUR **Basic** 0.29 0.41 diluted 0.41 0.29

# CENIT Aktiengesellschaft, Stuttgart CONSOLIDATED INCOME STATEMENT (in accordance with IFRSs) (unaudited) in EUR k 2nd Quarter 2017 2nd Quarter 2016 1. REVENUE 29,324 31,796

#### **CENIT Aktiengesellschaft, Stuttgart** CONSOLIDATED STATEMENT OF CASH FLOWS (in accordance with IFRS) (unaudited) 1st Jan - 30th 1<sup>st</sup> Jan – 30<sup>th</sup> in EUR k June 2017 June 2016 Cash flow from operating activities Earnings before tax and net interest 4,187 4,677 Adjustments for: Amortization/depreciation of intangible assets and property, plant and equipment 996 1,240 Gains (-) and losses (+) on disposals of non-current assets 0 -5 Other non-cash income and expenses Increase/decrease in other non-current assets and liabilities and provisions -258 -228 Interest paid -4 2 0 Interest received -2,005 -1,985 Income tax paid Net operating income before changes in net working capital 2,916 3,697 -811 -831 Increase/decrease in trade receivables and other current non-cash assets Increase/decrease in inventories 326 37 Increase/decrease in current liabilities and provisions 957 2,927 3,388 5,830 Net cash flows from operating activities Cash flow from investing activities -746 -586 Purchase of property, plant and equipment and intangible assets Purchase of shares in fully consolidated entities (net cash outflow) 0 -351 5 Income from the sale of property, plant and equipment -740 Net cash paid for investing activities -932 Cash flow from financing activities Dividends paid to shareholders -8,368 -8,368 Dividends paid to non-controlling interests -147 Net cash paid for financing activities -8,368 -8,515 Net increase/decrease in cash and cash equivalents -5,867 -3,470 Change in cash and cash equivalents due to foreign exchange differences -492 -69 33,606 Cash and cash equivalents at the beginning of the reporting period 33,941 Cash and cash equivalents at the end of the reporting period 27,247 30,402

CENIT Aktiengesellschaft, Stuttgart CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (in accordance with IFRS)					
(unaudited)					
In EUR k		1 <sup>st</sup> Jan – 30 <sup>th</sup> June 2017	1 <sup>st</sup> Jan – 30 <sup>th</sup> June 2016		
Net income for the year		2.421	3,441		
Other comprehensive income					
Items that will be reclassified to the income statement in the future under certain circumstances					
Currency translation reserve of foreign subsidiaries	-378		-66		
Items that will not be reclassified to the income statement in the future					
Actuarial gains/losses from defined benefit obligations and similar obligations	0		0		
Deferred taxes recognised on other comprehensive income	0		0		
Other comprehensive income after tax		-378	-66		
Total comprehensive income		2,043	3,375		
Thereof attributable to the shareholders of CENIT AG		1,990	3,340		
thereof attributable to non-controlling interests		53	35		

### CENIT Aktiengesellschaft, Stuttgart STATEMENT OF CHANGES IN EQUITY (in accordance with IFRS) (unaudited)

		Attribu	table to share	holders of C	ENIT AG			
in EUR k	Subscribed capital	Capital reserves	Currency translation reserve	Revenue Legal reserve	reserves Other reserves	Retained earnings	Non- controlling interests	Total
As of 1st January 2016	8,368	1,058	1,096	418	14,807	14,096	0	39,844
Total comprehensive income			183		-223	8,080	65	8,105
Acquisition of a subsidiary							998	998
Dividend distribution						-8,368	0	-8,368
Withdrawals from/addition to the revenue reserves					-1,485	1,485	0	0
As of 31 <sup>st</sup> December 2016	8,368	1,058	1,279	418	13,099	15,293	1,063	40,578
Total comprehensive income			-378		0	2,368	53	2,043
Dividend distribution						-8,368	0	-8,368
Dividends paid to non- controlling interests							-147	-147
As of 30 June 2017	8,368	1,058	901	418	13,099	9,294	969	34,107

CENIT Aktiengesellschaft
Segment Reporting by Business Unit (in accordance with IFRSs) unaudited

		EIM	PLM	Reconciliation	Group
in EUR k					
External revenue	Q1-Q2 2017	8,007	51,272	0	59,279
	Q1-Q2 2016	10,099	51,325	0	61,424
EBIT	Q1-Q2 2017	410	3,777	0	4,187
	Q1-Q2 2016	112	4,565	0	4,677
	04 03 3047				
Share of profit of	Q1-Q2 2017	0	0	0	0
joint ventures	Q1-Q2 2016	0	0	0	0
Other interest result and	Q1-Q2 2017	0	0	-4	-4
financial result	Q1-Q2 2016	0	0	-2	-2
	<u></u>	-	-	_	
Income taxes	Q1-Q2 2017	0	0	1,762	1,762
	Q1-Q2 2016	0	0	1,234	1,234
Net income of the Group	Q1-Q2 2017	410	3,777	-1,766	2,421
	Q1-Q2 2016	112	4,566	-1,237	3,441
Segment assets	Q1-Q2 2017	7,583	29,865	28,365	65,813
	Q1-Q2 2016	8,623	26,008	31,917	66,548
Investment in a joint venture	Q1-Q2 2017	0	61	0	61
	Q1-Q2 2016	0	53	0	53
Segment liabilities	Q1-Q2 2017	7,163	23,540	1,064	31,767
Segment natinues	Q1-Q2 2016	6,685	22,782	1,286	30,753
	Q1 Q2 2010	5,005	22,702	1,200	30,733
Investments in property, plant and	Q1-Q2 2017	79	667	0	746
equipment and intangible assets	Q1-Q2 2016	151	435	0	586
Amortization and depreciation	Q1-Q2 2017	257	739	0	996
	Q1-Q2 2016	262	978	0	1,240

EIM = Enterprise Information Management; PLM = Product Lifecycle Management

#### **CENIT Aktiengesellschaft** Group Segment Report by Region (in accordance with IFRSs) unaudited North America Reconciliation Consolidation **Switzerland** Germany Romania France Japan in EUR k External revenue Q1-Q2 2017 43,466 6,321 7,194 1,012 200 1,086 0 59,279 0 Q1-Q2 2016 44,281 6,460 8,519 1,050 281 833 0 61,424 Segment assets Q1-Q2 2017 33,841 3,421 4,185 333 285 990 28,365 -5,607 65,813 Q1-Q2 2016 30,984 262 457 559 32,297 -5,931 66,548 3,637 4,283 Investment in a joint venture Q1-Q2 2017 61 0 0 0 0 0 0 0 61 0 0 0 0 0 0 0 Q1-Q2 2016 53 53 Q1-Q2 2017 684 20 29 746 Investments in property, plant and 8 3 2 0 0 0 equipment and intangible assets 14 25 4 0 0 Q1-Q2 2016 530 13 586

#### **DIRECTORS' HOLDING:**

#### Number of shares as at June 30th, 2017

Total number of shares: 8,367,758

Management Board: Supervisory Board:

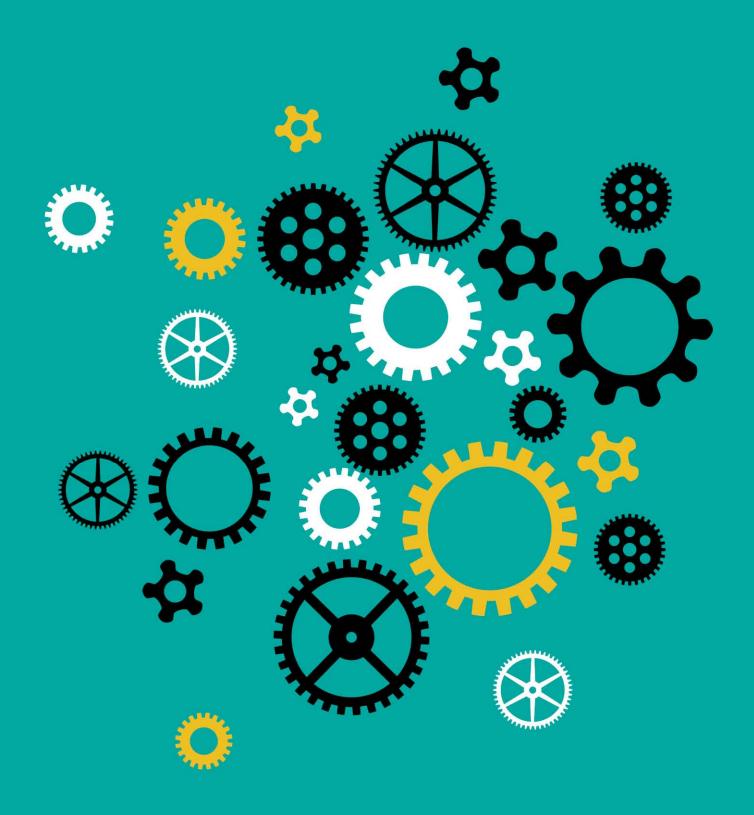
Kurt Bengel: 6,000 Andreas Schmidt: 88,792

Matthias Schmidt: 1,670 Hubert Leypoldt: 1,600

Andreas Karrer: 1,000

#### **Financial Calendar:**

2<sup>nd</sup> November 2017 Release of 9-Months Report 2017 27<sup>th</sup> -29<sup>th</sup> November 2017 German Equity Forum, Frankfurt



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