



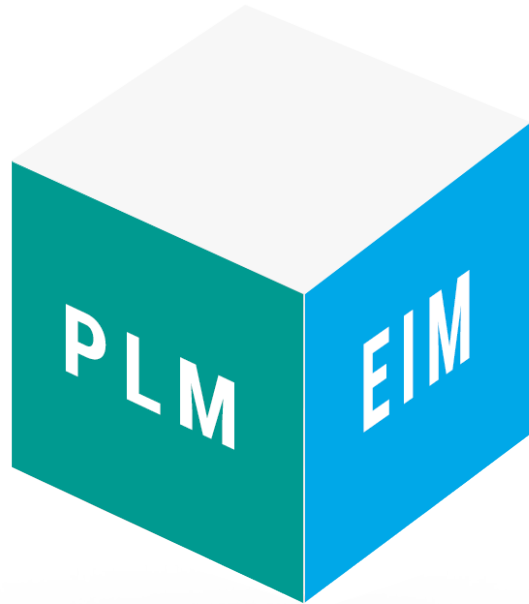
CENIT OVERVIEW

Financial Year 2025 | May 2026

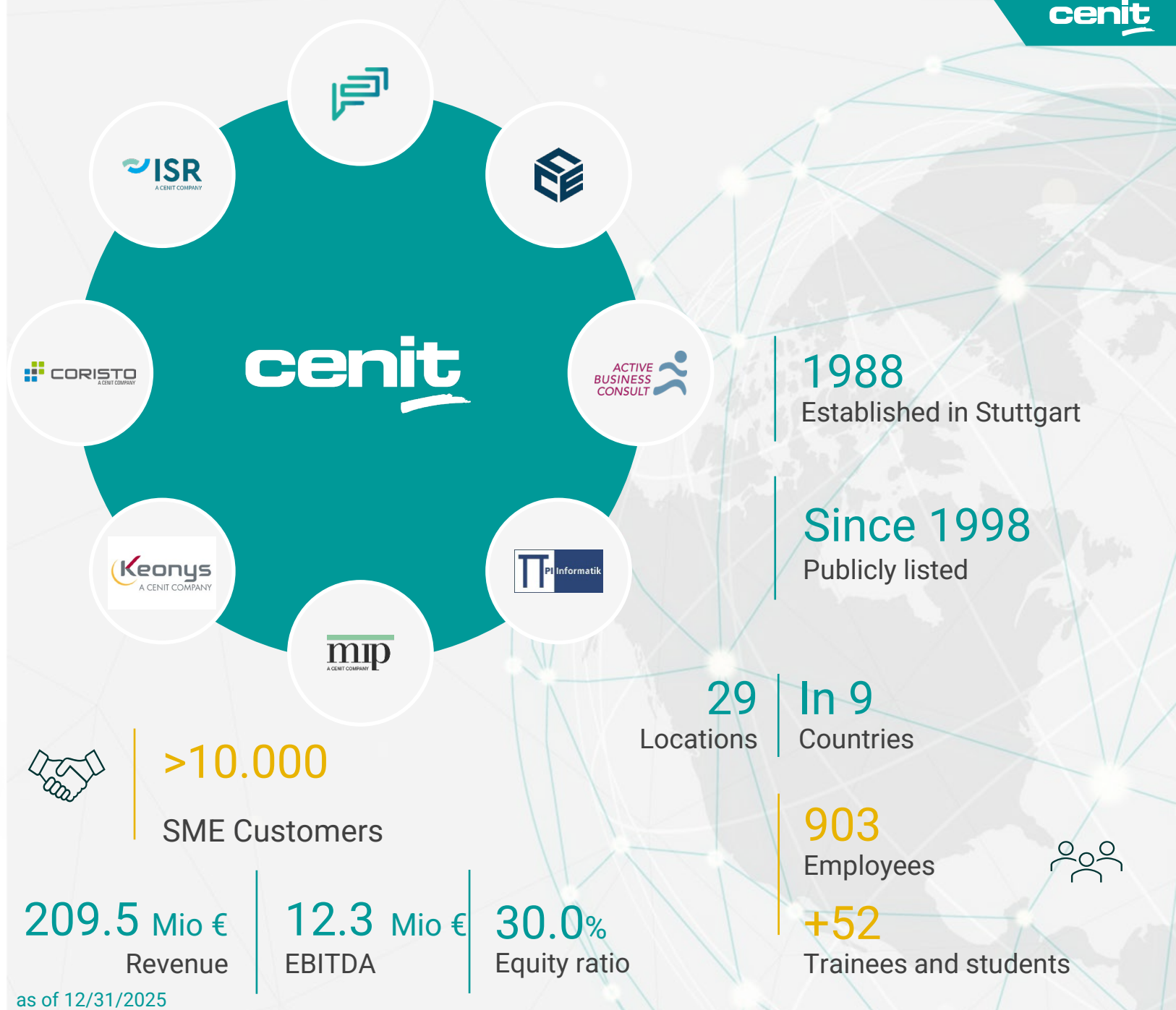
| 01

CENIT OVERVIEW

CENIT AT A GLANCE



We create end-to-end digitalization!



1988
Established in Stuttgart

Since 1998
Publicly listed

29
Locations

In 9
Countries

903
Employees

+52
Trainees and students

 **>10.000**
SME Customers

209.5 Mio €
Revenue

12.3 Mio €
EBITDA

30.0%
Equity ratio

as of 12/31/2025



OUR PRINCIPLES

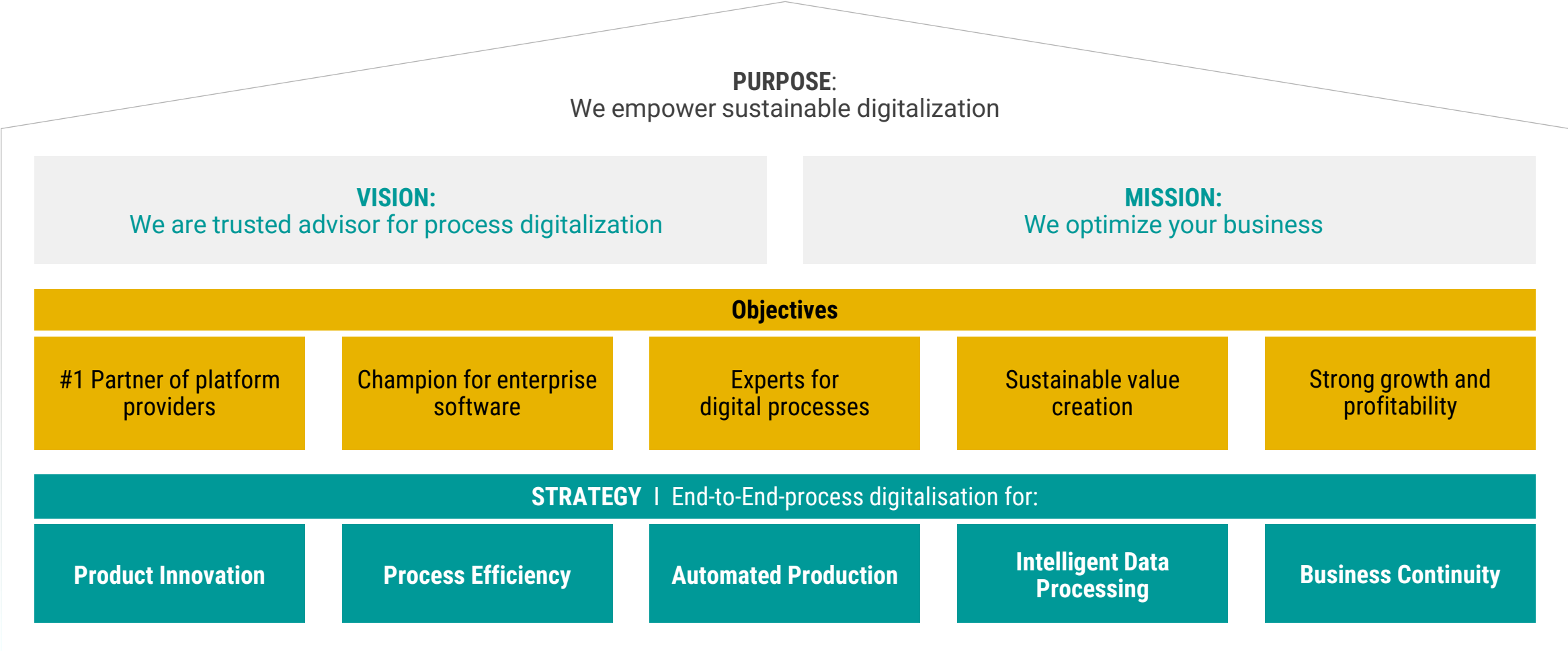
- We are a **trusted advisor**
- We **value our employees**
- We **foster strategic partnerships**
- We provide deep **industry and functional expertise**
- We are **close to our global customers**
- We focus on **steady organic and inorganic growth**
- We have a **learning culture**

OUR VALUES

- **Partnership**
We work together in a spirit of respect and honesty
- **Entrepreneurial**
We acknowledge that it's never anyone else's problem
- **Forward Thinking**
We innovate and shape the future
- **Dynamic**
We think smart and act fast to keep you ahead in the race
- **Trust**
We never let you down

VISION – MISSION – GOALS

CENIT at a glance



CENIT – OUR SEGMENTS



Product Lifecycle Management (PLM)

- Digital Manufacturing and Planning
- Manufacturing Process Automation
- Digital Supply Chain Solutions
- Digital Business Services

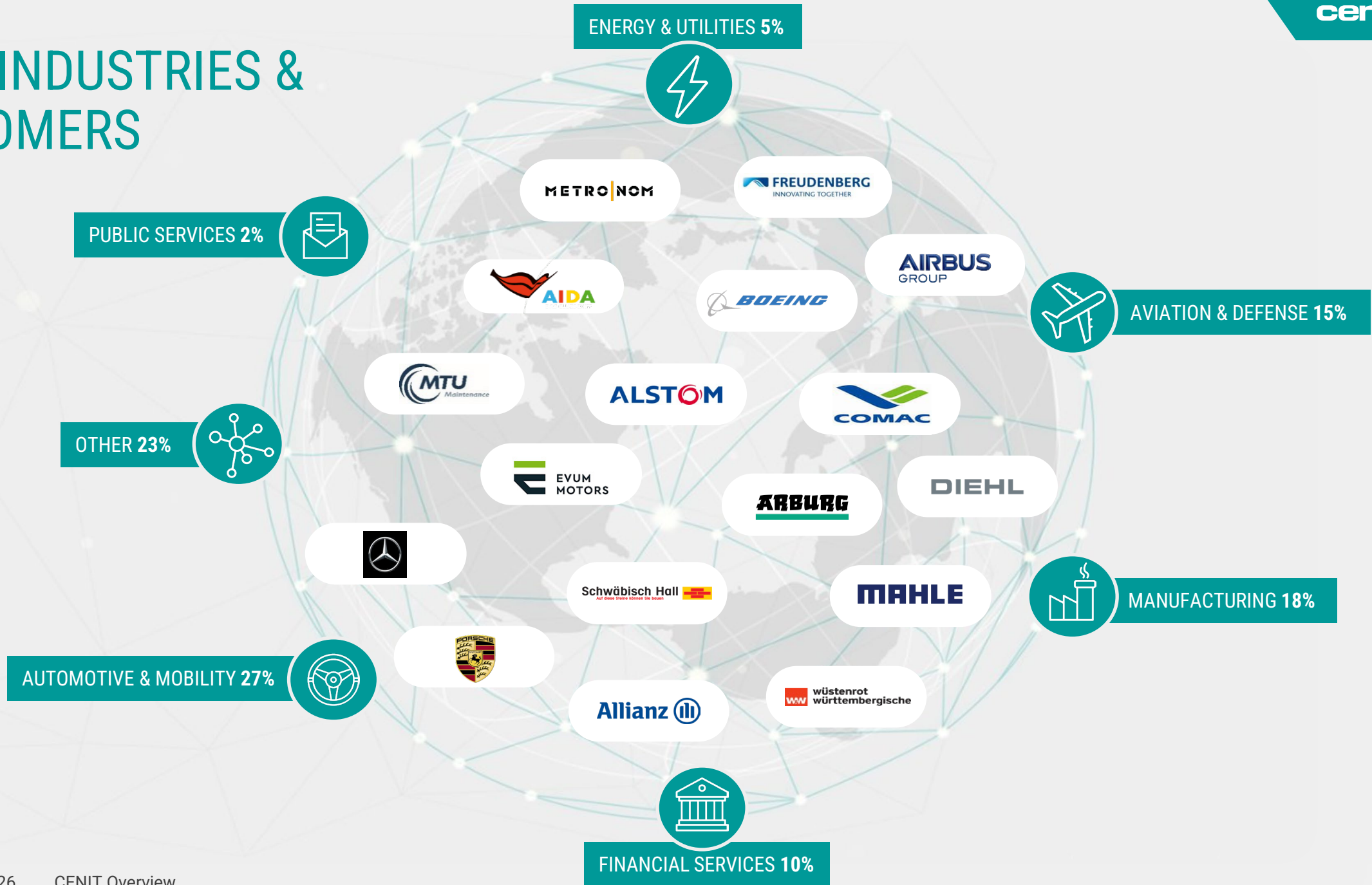


Enterprise Information Management (EIM)

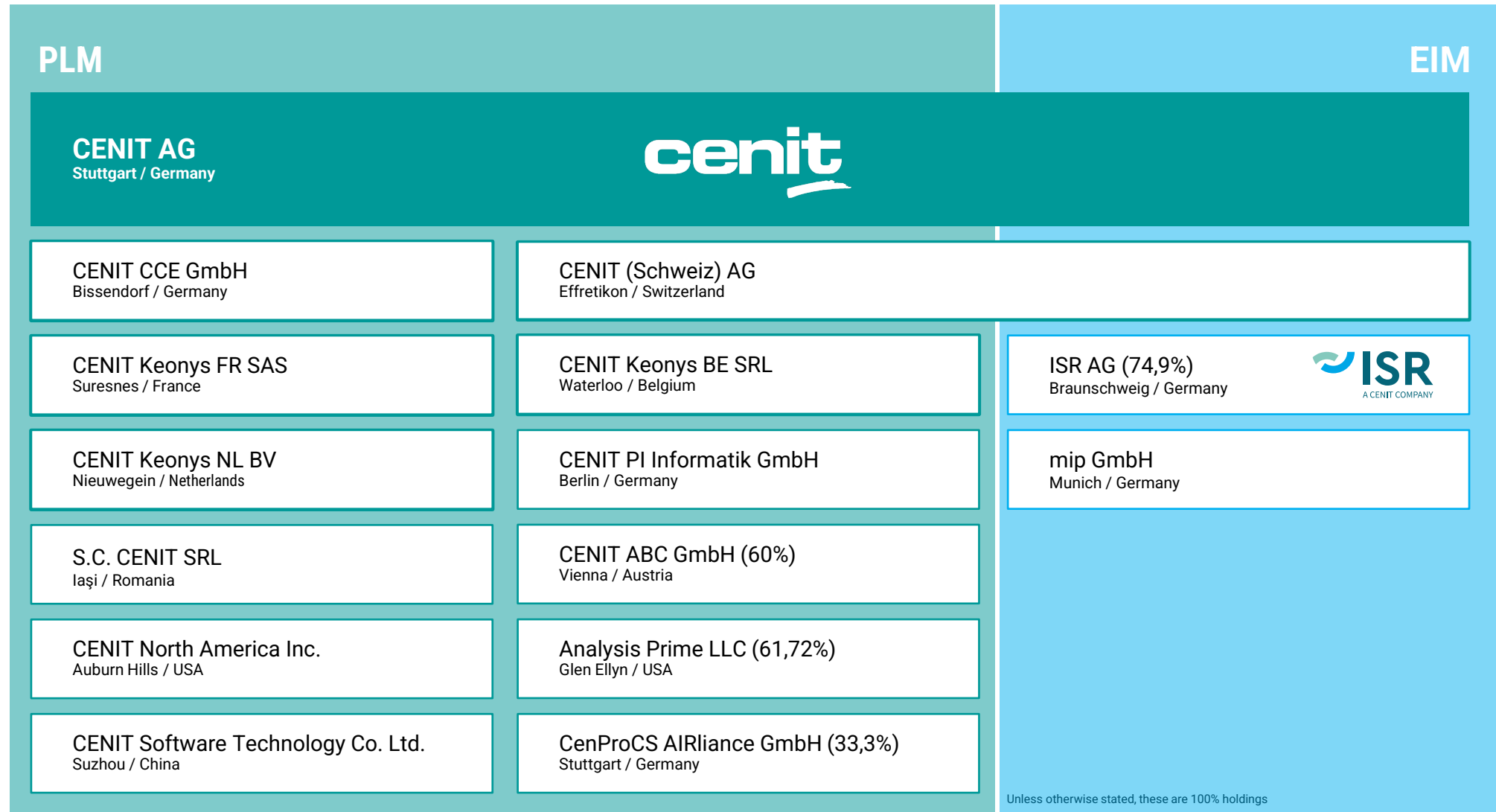
- Data & Analytics
- Document Logistics



CORE INDUSTRIES & CUSTOMERS

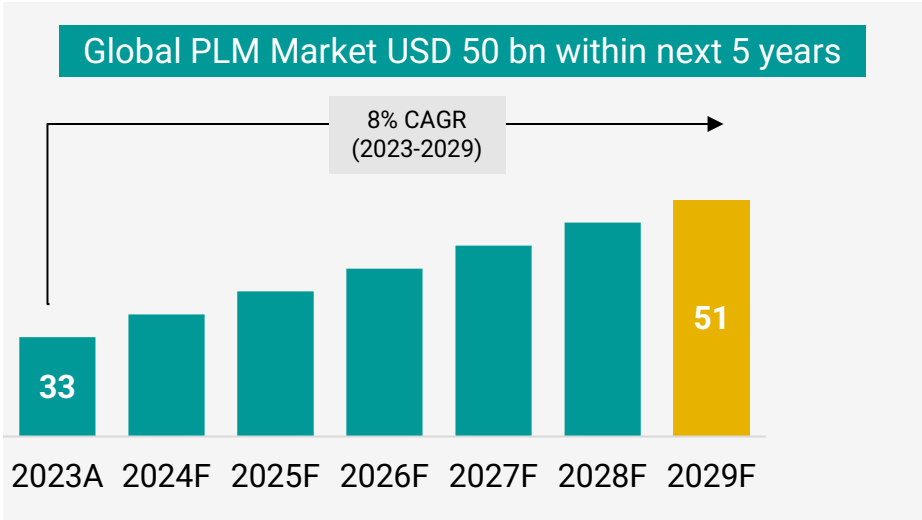


CENIT GROUP - STRUCTURE

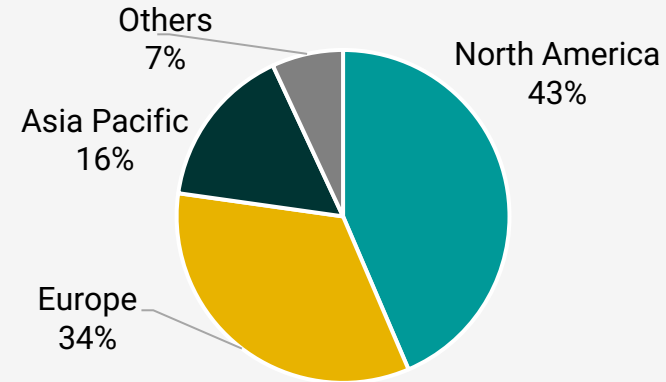


Unless otherwise stated, these are 100% holdings

DIGITALIZATION MARKET PLM



Regional Revenue Splits



Digital Product Development

+19%	INCREASE EFFICIENCY IN PRODUCT DEVELOPMENT
	REDUCE TIME TO MARKET
	-17%
-13%	REDUCTION OF PRODUCTION COSTS

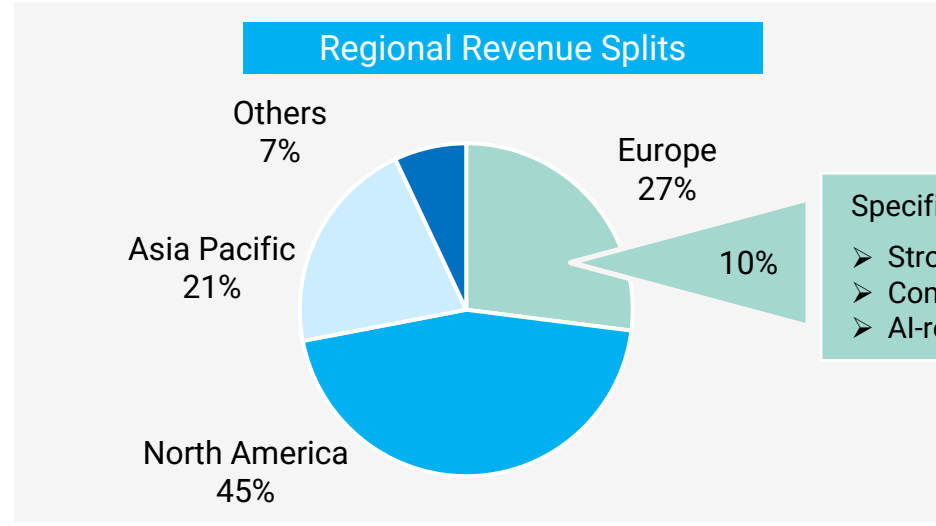
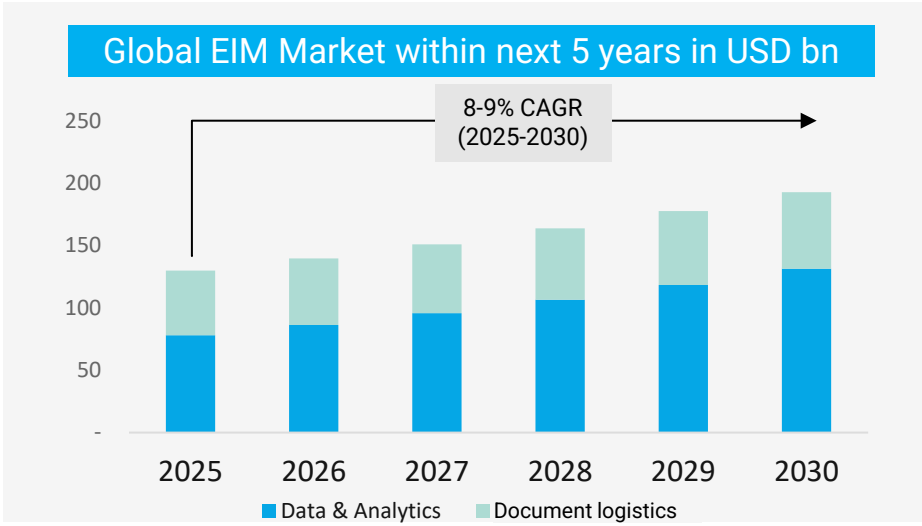
Expected extent, to which digitalization will affect product development on short notice

Technology Trends in Digitalization

- Digital Twins
- Artificial Intelligence & Machine Learning
- Internet of Things IoT 4.0
- Cloud-Based Solutions
- Data-Centric Approaches
- Sustainability
- Digital Thread

Sources: grand View Research, Precedence Research, PwC et Strategy&

DIGITALIZATION MARKET EIM



Trends within the EIM Market

- **Document logistics/data & analytics remain relevant to the market**
 - Rising demand for end-to-end capabilities
- **AI becomes standard**
 - Customers expect AI functionality in all EIM processes
- **EU AI Act & DSGVO**
 - Disproportionate demand for "regulation proof" solutions in DACH
- **Skills shortage**
 - Automation & AI-based agents become central
- **Hybrid-Cloud & platform consolidation**
 - Project business remains relevant – AI enablement, data quality, architectures

Opportunities within the EIM Market

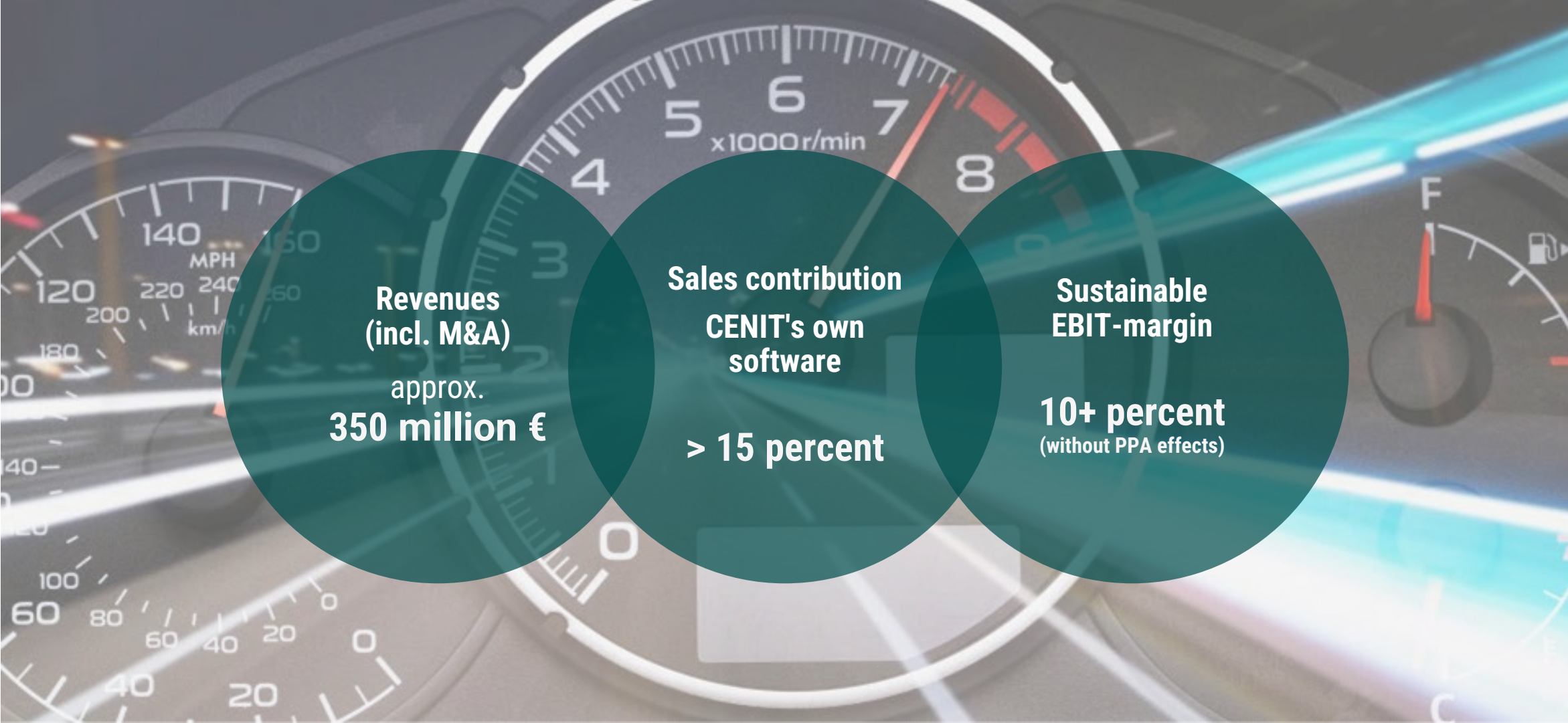
- Platform modernization in regulated industries
- Enterprise analytics & AI on company data
- Data governance & AI-governance
- Intelligent document processing & case management
- Process automation & process mining

| 02

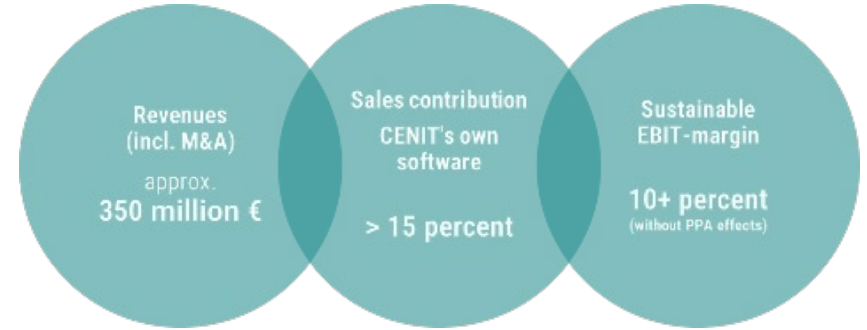
STRATEGY



CENIT 2030 – GOALS

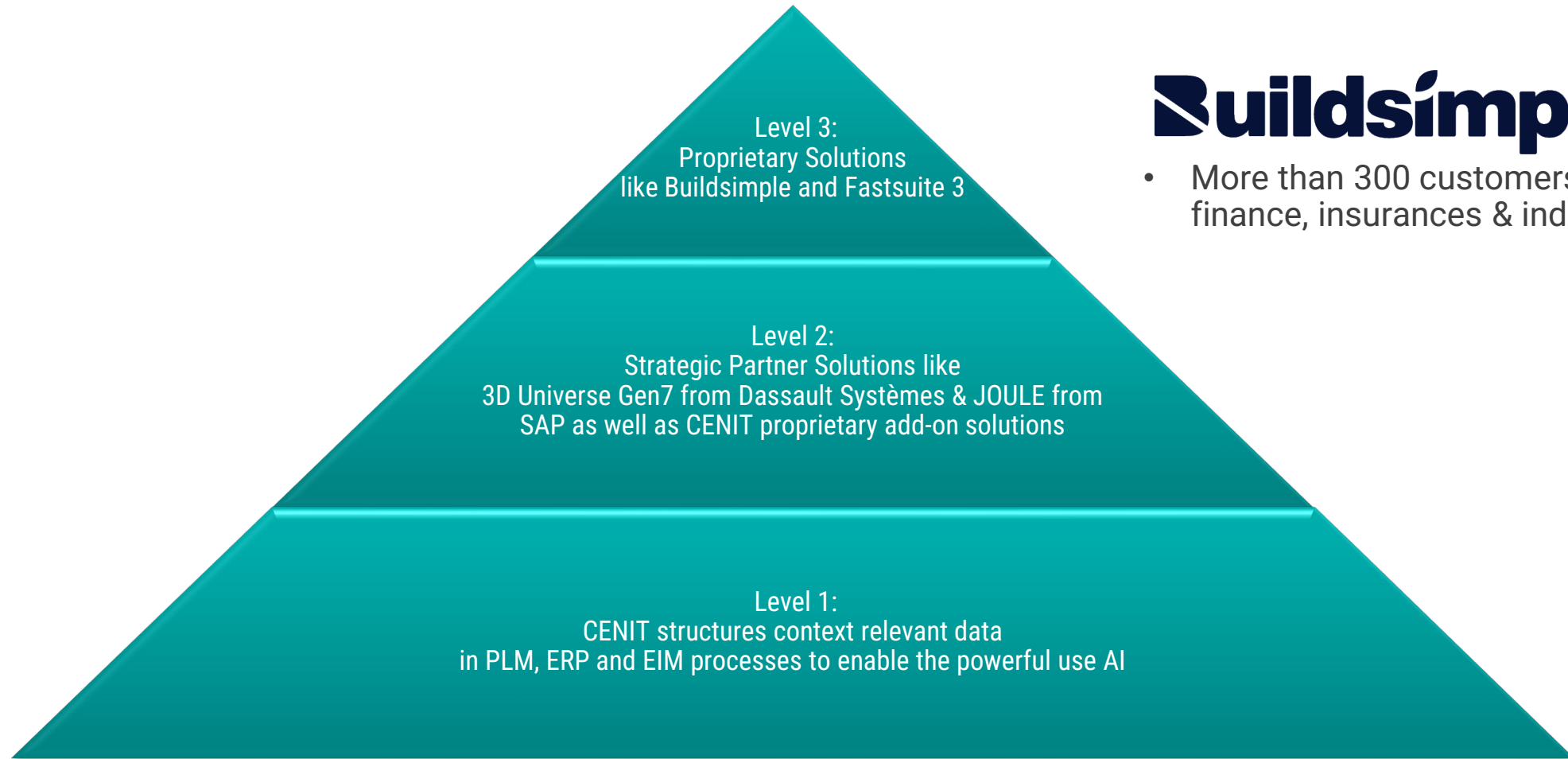


CENIT GOALS 2030 – AND HOW TO GET THERE



			volume	margin
4	Business Value Transformation	<ul style="list-style-type: none"> ▪ <u>Evolution</u> of business models ▪ Boost CENIT <u>software & service portfolio</u> 		
3	Buy & Build	<ul style="list-style-type: none"> ▪ Realigning the business into two <u>core segments</u> ▪ Harmonizing <u>branding</u> across subsidiaries 		
2	Operational Excellence	<ul style="list-style-type: none"> ▪ Continuous <u>performance and enablement</u> management ▪ <u>Harmonization</u> and simplification of structures & processes 		
1	M&A Program	<ul style="list-style-type: none"> ▪ Set up of 2nd business segment ▪ Gaining volume & momentum 		

ARTIFICIAL INTELLIGENCE @ CENIT



Buildsimple

- More than 300 customers in finance, insurances & industry

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REPORT ON THE 2025 FINANCIAL YEAR

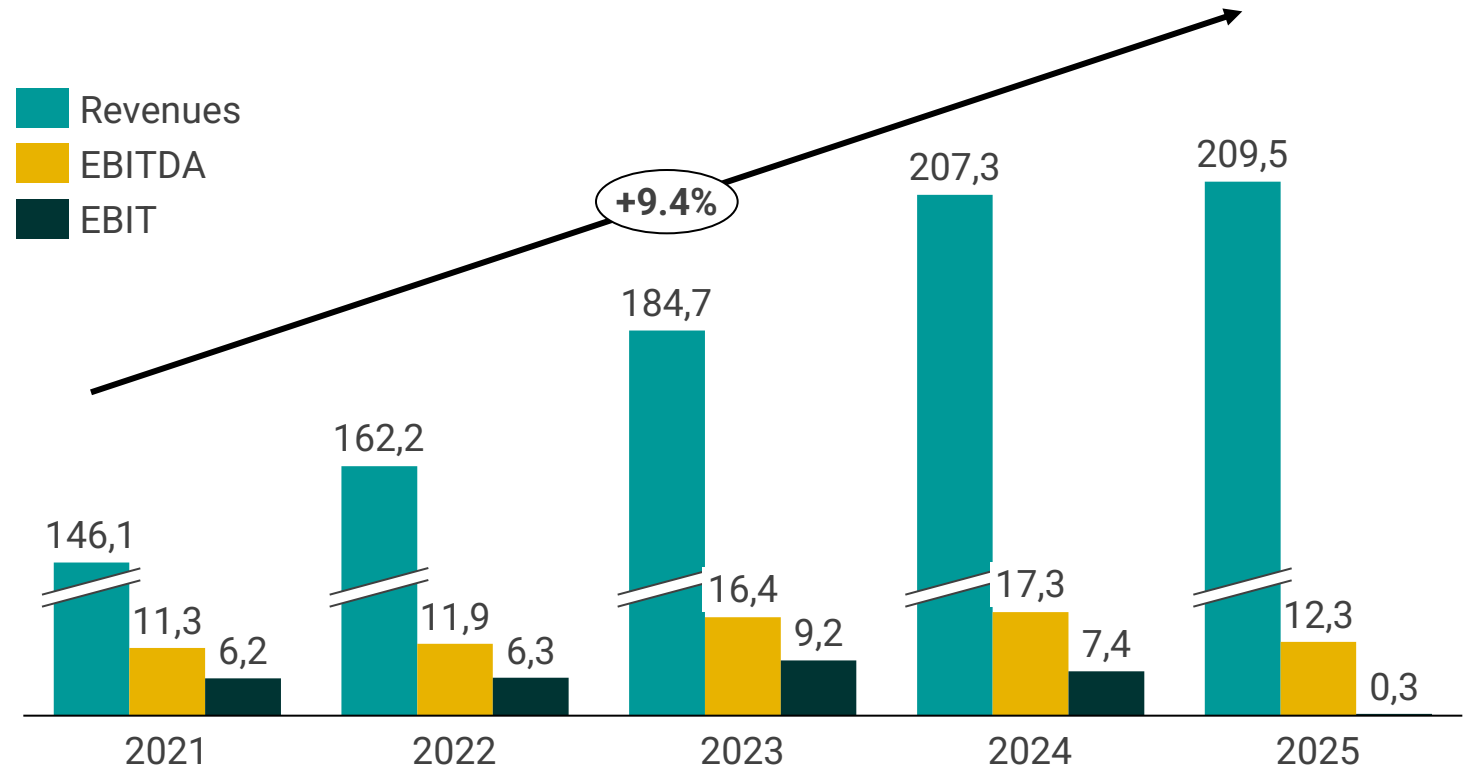
CENIT GROUP FINANCIALS FY25 IN LINE WITH GUIDANCE

- Financials FY2025 in line with guidance (update 07/25)

In MEUR	FY2025 Guidance (07/25)	FY2025 ACT
Revenues	>205.0	209.5 <input checked="" type="checkbox"/>
EBIT	> -1.5	0.3 <input checked="" type="checkbox"/>



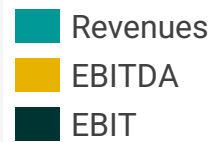
- Figures include material one-time effects due to restructuring & challenges in US business
- Strengthening of operational performance in core business in effect



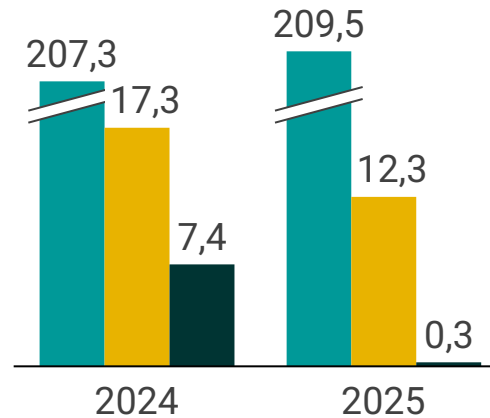
EBITDA %	7.7%	7.4%	8.9%	8.3%	5.9%
EBIT %	4.3%	3.9%	5.0%	3.6%	0.1%

A DEEPER LOOK: FINANCIALS INCLUDE MATERIAL ONE-TIME EFFECTS IN PLM SEGMENT & CENIT GROUP

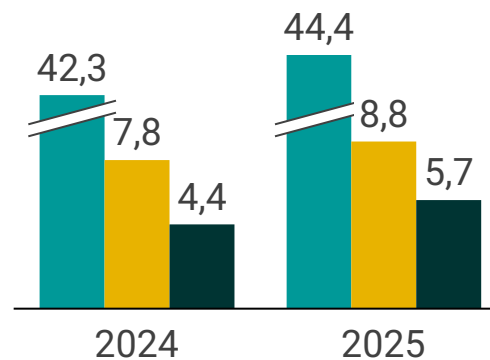
- PLM segment with stable topline despite restructuring year. Segment figures “as is” (and the group, consequently) include material one-time effects from restructuring and challenges in US entity (operating loss, re-evaluation of intangible assets). Improved structure as foundation for renewed performance in 2026.
- EIM segment shows 5% organic topline growth while improving profitability to EBITDA margin close to 20%.



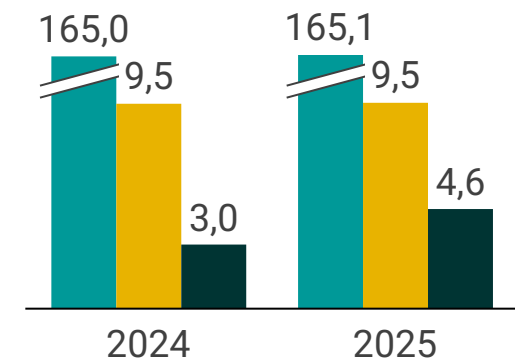
CENIT GROUP (as is)



thereof segment EIM

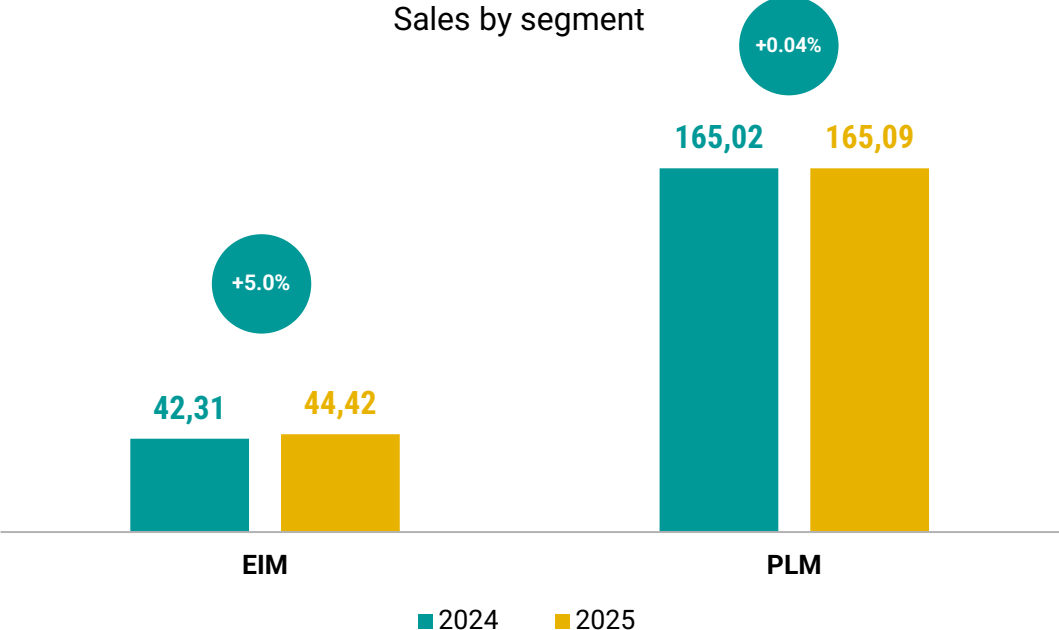
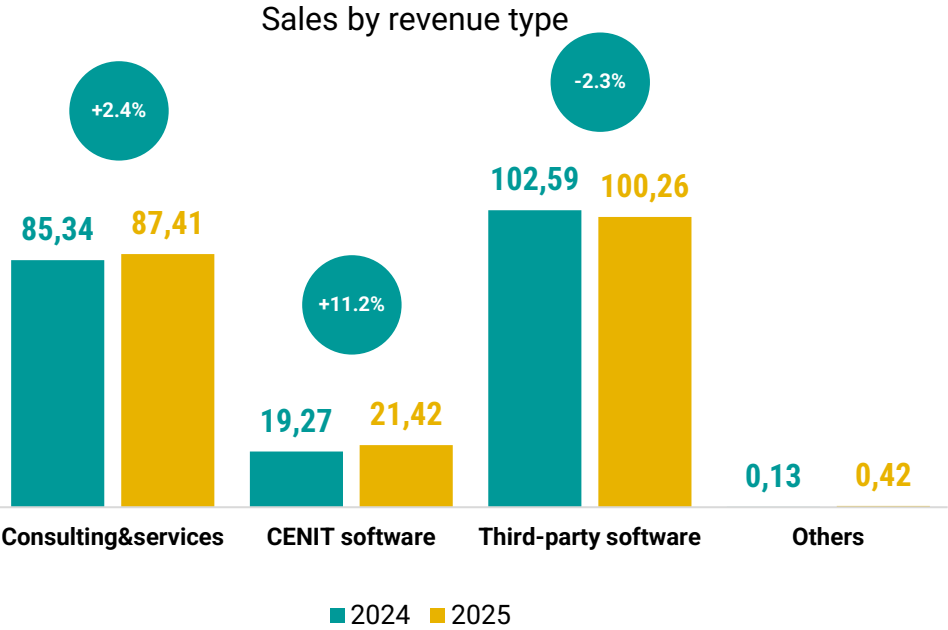


thereof segment PLM (as if)



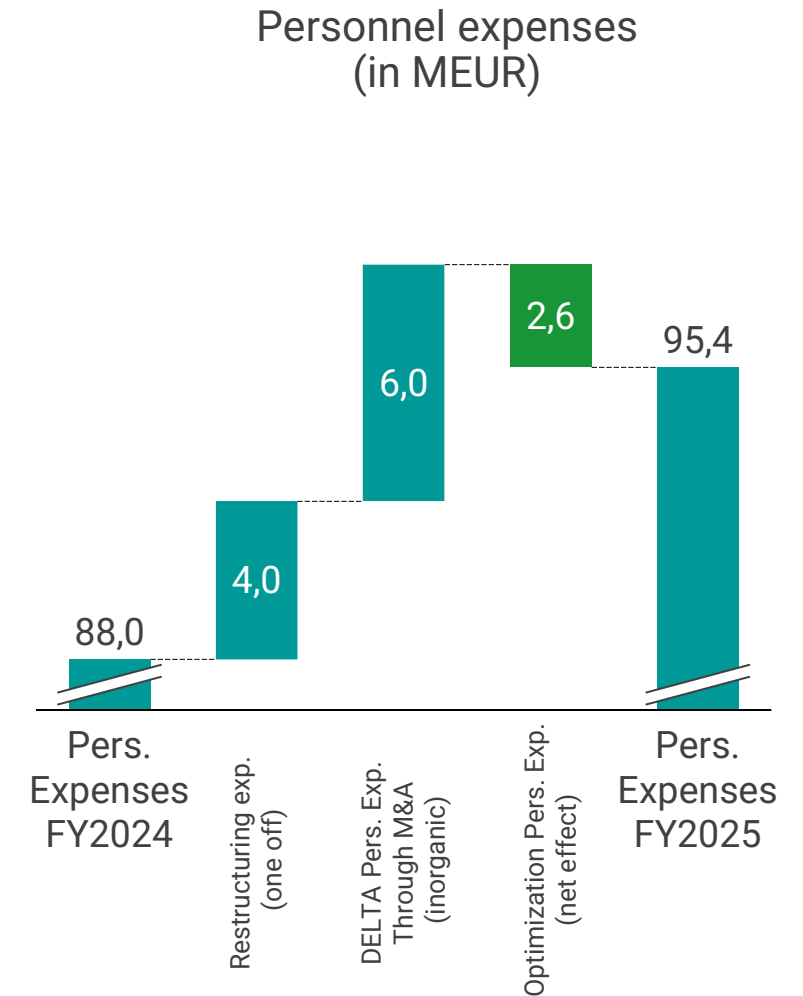
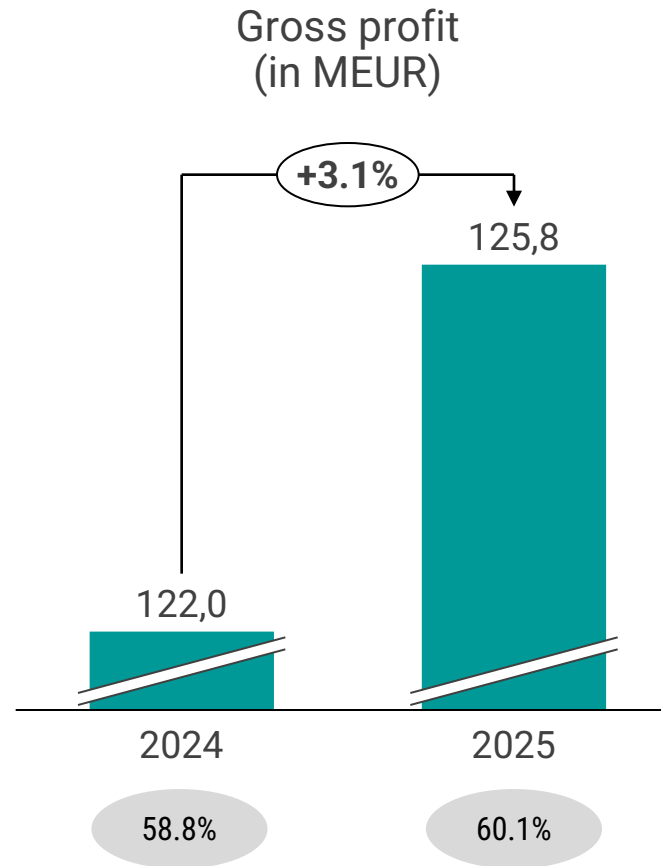
FY2025 (as is) incl. One-time effects	Restructuring	M&A (losses & re-eval. Assets)	TOTAL
in MEUR			
EBITDA	-4.0	-2.0	-6.0
EBIT	-4.0	-3.3 -2.7	-7.3 -10.0

FINANCIAL FIGURES 2025 (SALES)



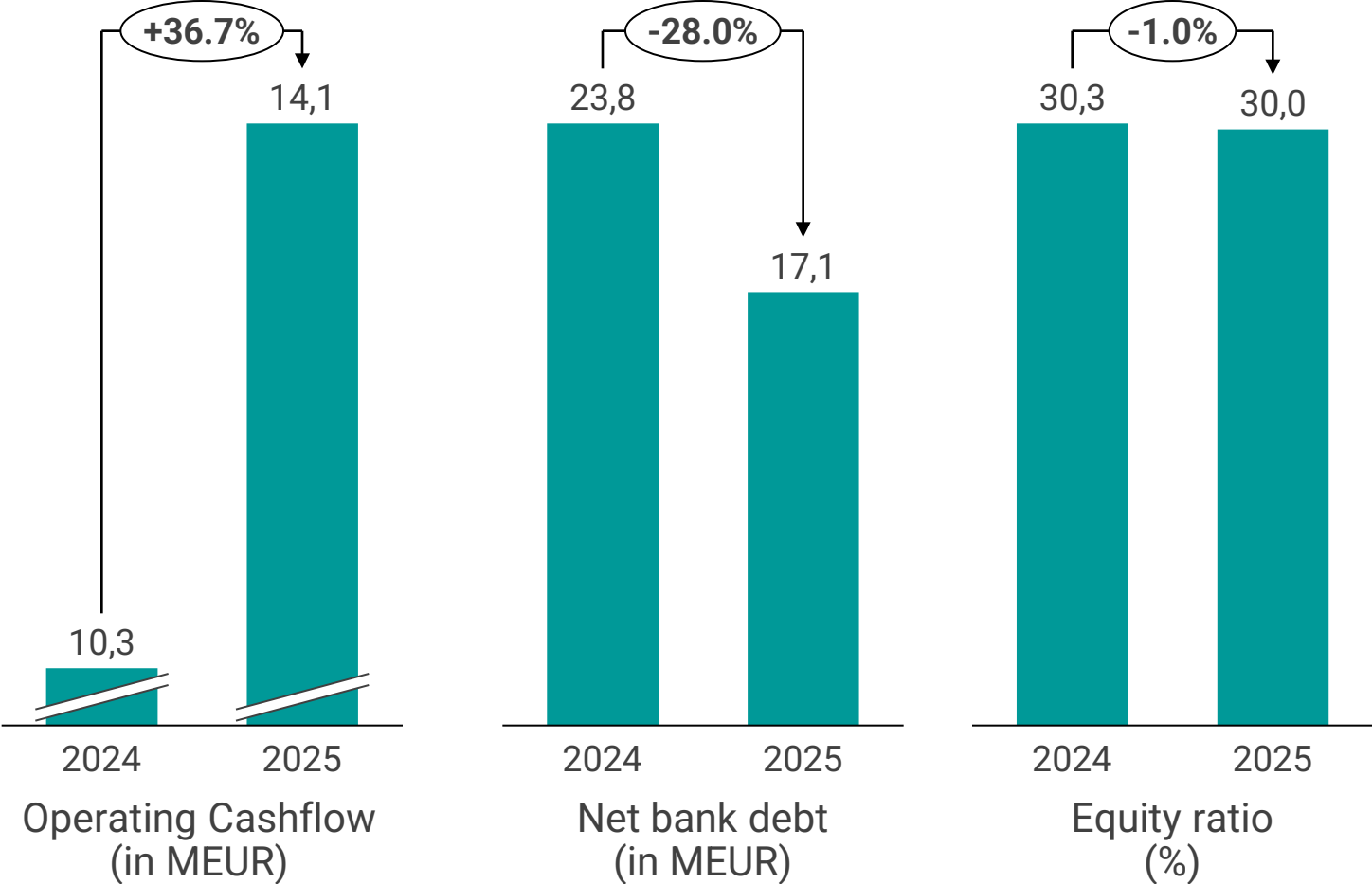
IMPROVEMENTS IN 2025 AS SOLID FOUNDATION FOR FURTHER PERFORMANCE INCREASE

- Gain in gross margin +1.3%-pts. as result of ongoing shift to service, CENIT Software
- Personnel expenses improved through restructuring carried out in 2025, already showing material improvement in fix cost structure



STRONG CASH GENERATION, STABLE EQUITY RATIO

- Strong cash generation: Operating cashflow improved by 36.7% vs PY regardless of one-time effects.
- Cashflow leads to reduced net bank debt (<1.4 X EBITDA)
- Stable equity ratio at 30%



FINANCIAL FIGURES 2025

Income statement	2025	2024	Change
Sales	209.51	207.33	+1.1%
Gross profit	122.01	125.85	+3.1%
EBITDA	12.28	17.26	-28.9%
EBIT	0.31	7.38	-95.8%
Net profit	-2.45	-1.57	-56.0%
EPS in €	-0.14	-0.23	+39.1%
Dividend in €	0.00*	0.00	

*Proposal

KPI's	2025	2024	Change
EBITDA	12.28	17.26	-28.9%
Market cap	61.25	60.67	+1.0%
Order Backlog	93.50	81.10	+15.3%

Balance sheet	2025	2024
Total equity & liabilities	142.23	156.45
<u>Selected assets</u>		
Goodwill	44.09	41.69
Intangible assets	11.25	24.78
<u>Selected liabilities</u>		
Net Bank Debt	17.14	23.81
Total equity	42.69	47.44
Equity ratio	30.00%	30.30%

Cash flow	2025	2024
Operative Cash flow	14.13	10.34
Capex (Investment)	-1.58	-16.27
Free Cash flow	12.55	-5.93

CUSTOMER HIGHLIGHTS 2025



PRIMA POWER

Prima Power uses FASTSUITE to improve the performance of its Giga Laser Next 3D laser cutting machine. CENIT provides the programming solution and a “shop floor editor”.



STADLER

The ETL migration of legacy systems to modern PLM architectures enables the future-proof design of critical business processes. A build phase lasting several years until go-live in 2027 ensures predictable revenues for the company.



BOBST

CENIT has established itself as the preferred partner and is implementing a customized end-to-end solution for PLM/ERP integration.



YANFENG

Yanfeng relies on 3DX and has commissioned us (€40k) to conduct training for employees at its German locations.



DR. ING. H.C. F. PORSCHE AG

Porsche continues to rely on CENIT's expertise in the course of its 3DX implementation and has commissioned us for 263k.



DELPHARM

As part of a group-wide strategy to standardize its production planning and scheduling solution, Delpharm has chosen DELMIA Ortems for 6 industrial sites



BOMBARDIER

For the first time, FASTSUITE Edition 2 will be used as the new software generation to optimize production processes and modernize system control.



GSK / COMAC

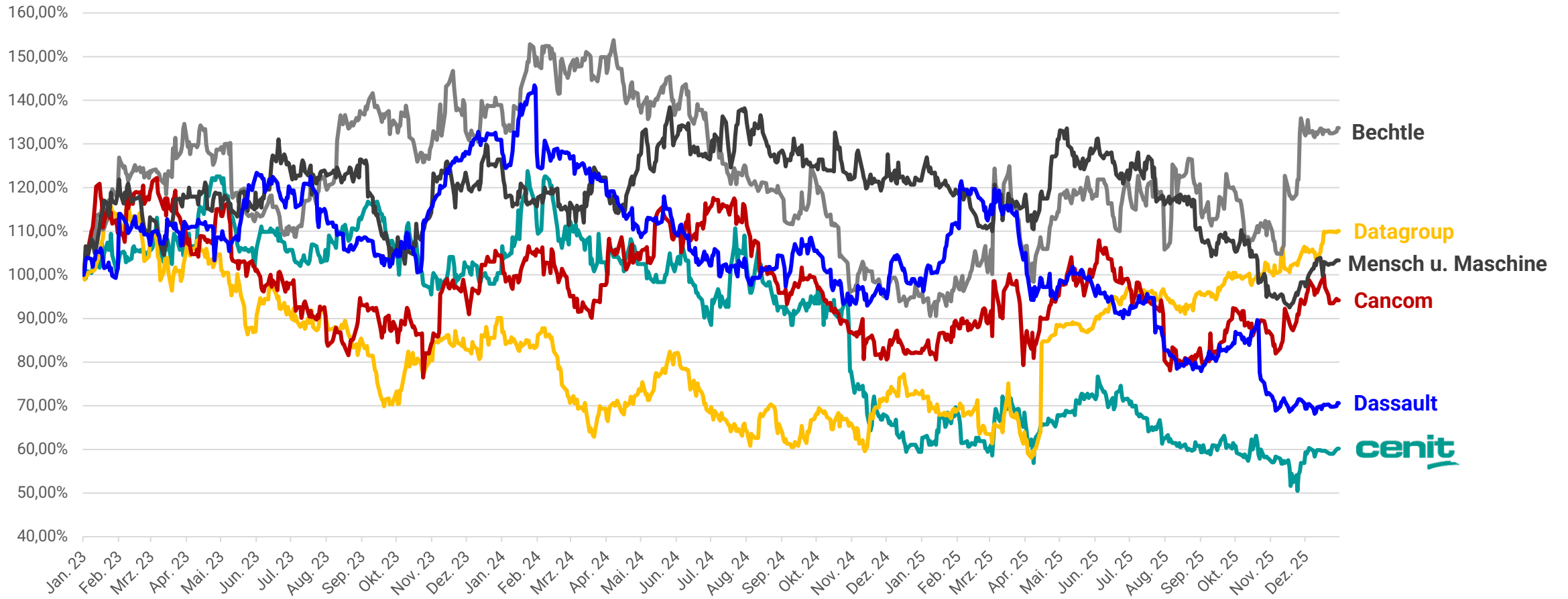
The Chinese robot manufacturer and integrator GSK has ordered FASTSUITE Edition 2 from CENIT for the integration of a new riveting system. This system will be delivered to the end customer COMAC.

|04

SHARE INFORMATION

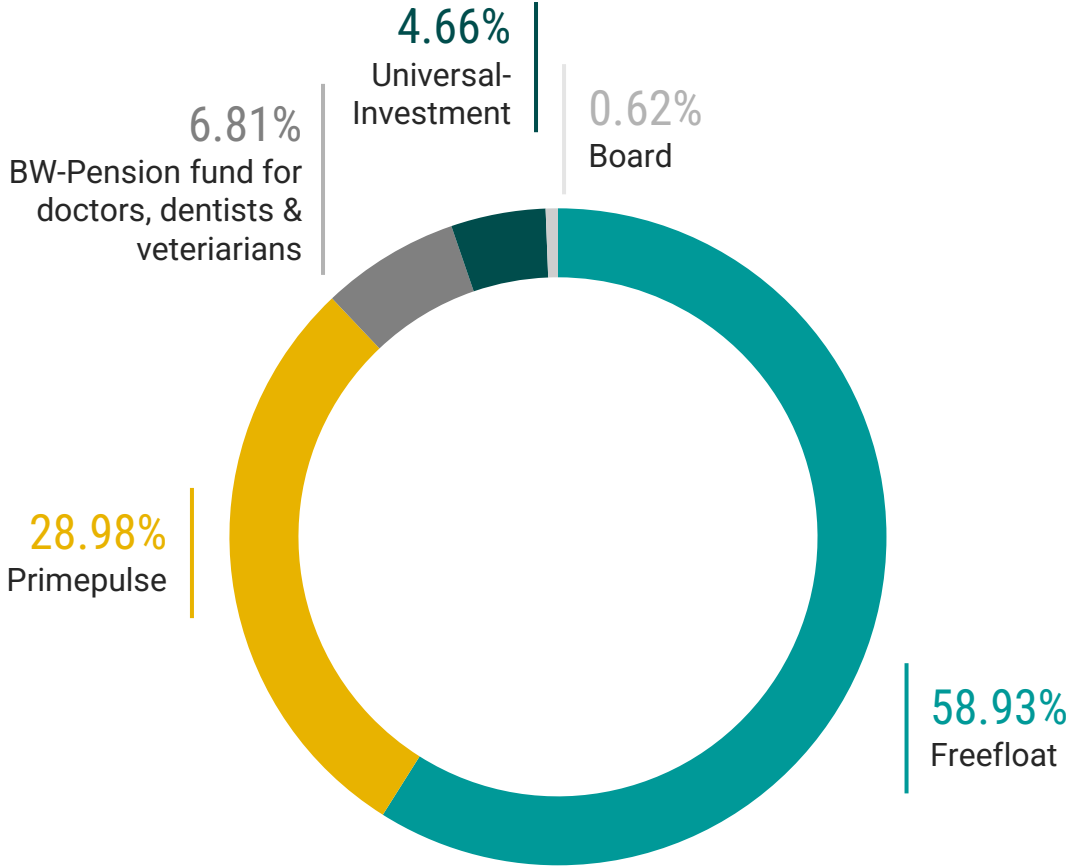
CENIT SHARE

6.82 € share price 04/15/2026



CENIT ON THE CAPITAL MARKET

Shareholder Structure



Analyst Rating

ANALYST	RATING	TARGET (EUR)	DATE
GBC	BUY	16.00	15.04.2026
Metzler	BUY	13.00	29.07.2025
montega	BUY	14.00	14.04.2026
Warburg	BUY	12.90	13.04.2026

FINANCIAL CALENDAR 2026

DATE	EVENT
02/05/2026	Montega Investor Day, Hamburg
04/09/2026	Release of Annual Report 2025
05/12/2026	Release of quarterly report Q1 2026
06/10/2026	Annual Shareholder's Meeting, Filderhalle
07/31/2026	Release of half year report 2026
11/4/2026	Release of quarterly report Q3 2026
11/23-25/2026	German Equity Forum, Frankfurt



|05

SUSTAINABILITY
PEOPLE & CULTURE



SUSTAINABILITY – PEOPLE & CULTURE



52

STUDENTS & TRAINEES



14

YEARS AVERAGE PERIOD OF EMPLOYMENT



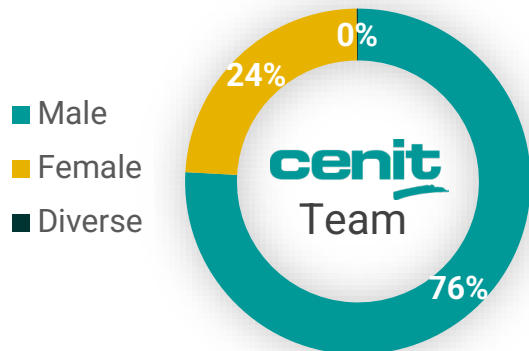
46

YEARS AVERAGE AGE OF EMPLOYEES



24,0%

SHARE OF WOMEN IN THE GROUP



HELPING PEOPLE TOGETHER

THANK YOU FOR YOUR ATTENTION!

CENIT AG

Industriestraße 52-54
D-70565 Stuttgart

Tel.: +49 711 7825-30
E-Mail: info@cenit.com



TANJA MARINOVIC

Investor Relations

aktie@cenit.com

