CENIT OVERVIEW

Peter Schneck, CEO
October 1st, 2025

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CENIT OVERVIEW

CENIT AT A GLANCE

1988 established in Stuttgart

Publicly listed since **1998**

29 Locations in **9** Countries

207.3 M€ Revenue, **11.4 M€** EBITA

Equity ratio **30%**

as of 12/31/2024

945
Employees

+46
trainees/
students

We offer **software, consulting and services** for the entire **product cycle** in the manufacturing industry as well as document logistics in all **business processes across industries**.

CENIT GROUP

OUR PRINCIPLES

- We are a **trusted advisor**
- We **value our employees**
- We **foster strategic partnerships**
- We provide deep **industry and functional expertise**
- We are **close to our global customers**
- We focus on **steady organic and inorganic growth**
- We have a **learning culture**

OUR VALUES

- **Partnership**
  We work together in a spirit of respect and honesty
- **Entrepreneurial**
  We acknowledge that it`s never anyone else`s problem
- **Forward Thinking**
  We innovate and shape the future
- **Dynamic**
  We think smart and act fast to keep you ahead in the race
- **Trust**
  We never let you down

WHAT DRIVES US

PURPOSE

We empower sustainable digitalization

VISION

CENIT is the champion for process digitalization

MISSION

We advise, optimize, integrate and manage digital processes for our customers

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STRATEGY

CENIT AT A GLANCE: VISION – MISSION – GOALS

Purpose

WE EMPOWER SUSTAINABLE DIGITALIZATION

Vision

We are trusted advisor for process digitalization

Mission

We optimize your business

Objectives

- #1 Partner of leading platform providers
- Champion for enterprise software
- Experts for digital processes
- Sustainable value creation
- Strong growth and profitability

Strategy

End-to-End process digitalization for:

- Product Innovation
- Process Efficiency
- Automated Production
- Intelligent Data-Processing
- Business Continuity

OUR END-TO-END SERVICES ARE DELIVERED BY OUR 5 BUSINESS

3DS Solutions

SAP Solutions

Digital Factory Solutions

Enterprise Information Mgmt

- Digital Development of sustainable Products
- Digital Manufacturing and Planning

- Manufacturing Process Automation
- Digital Supply Chain Solutions

- Information Management
- Data Warehouse and Data Analytics
- AI-based Business Process Automation

3DS Solutions

- Engineering, Simulation and Optimization
- Business Process Optimization (3DX)
- Virtual Twin´s

GOLD PARTNER DASSAULT SYSTEMES

SAP Solutions

- PLM-ERP implementation and integration
- SAP S/4HANA Consulting and Migration
- BPO Analytics, Optimization, Automation

SAP Platinum Partner

Digital Factory Solutions

- Offline Programming of Industrial Robots
- Data continuity from CAD to Shopfloor
- Digital Twinning of Robot Cells

fastSUITE

Enterprise Information Mgmt

- Input- Management
- Document logistics
- Output-Management

IBM Platinum Partner

- Expert Service Desk L1-L3

- Process, Methods and Tools support
- Knowledge Management

- Run Mode Optimization

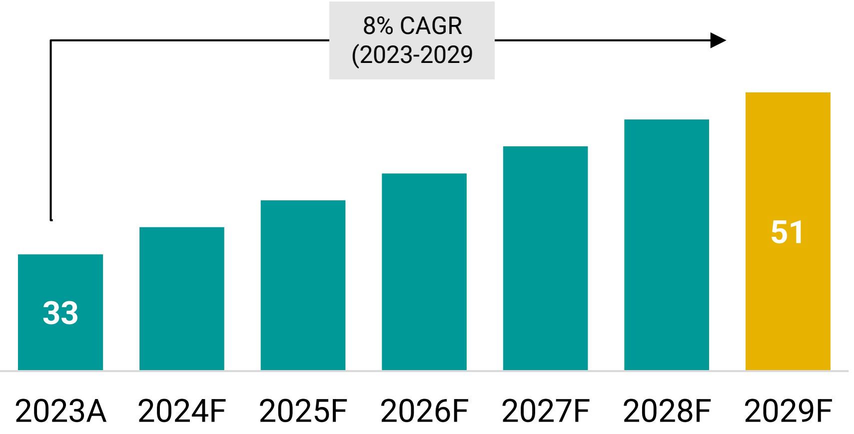
Digital Business Services

DIGITALIZATION MARKET PLM

CURRENT MARKET ENVIRONMENT CREATES UNIQUE WINDOW OF OPPORTUNITY IN INTEGRATED INDUSTRIAL DIGITALIZATION

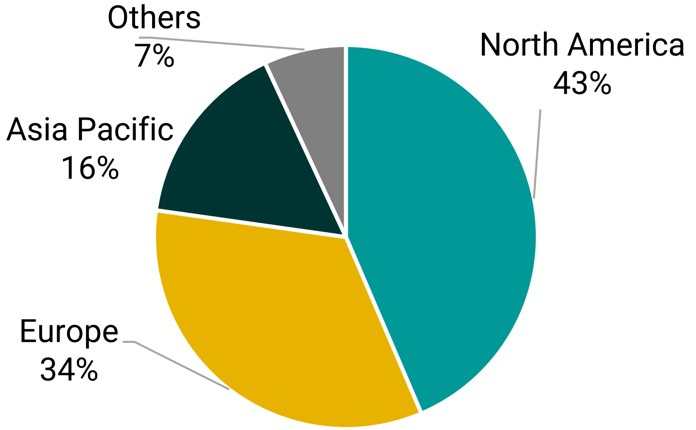
- Despite overall challenging macroeconomic drivers and budget cuts, companies are still highly investing in industrial digitalization topics
- The established software vendors are jointly growing with their service partners in mutual dependence, meeting high global demand
- Focus on integrated offerings, comprising both, process design and implementation, to deliver cost and time efficient out of the box solutions
- In the current market environment, high demand and customers' existential pain points are meeting a highly partner friendly ecosystem

Global PLM Market USD 50bn. within next 5 years



Revenue in USD billions

Regional Revenue Splits



Revenue share digital transformation, in %

Digital Product Development

+19%	INCREASE EFFICIENCY IN PRODUCT DEVELOPMENT
REDUCE TIME TO MARKET	-17%
-13%	REDUCTION OF PRODUCTION COSTS

Expected extent, to which digitalization will affect product development on short notice

Technology Trends in Digitalization

- Digital Twins
- Artificial Intelligence & Machine Learning
- Internet of Things IoT 4.0
- Cloud-Based Solutions
- Data-Centric Approaches
- Sustainability
- Digital Thread

Sources: grand View Research, Precedence Research, PwC et Strategy&

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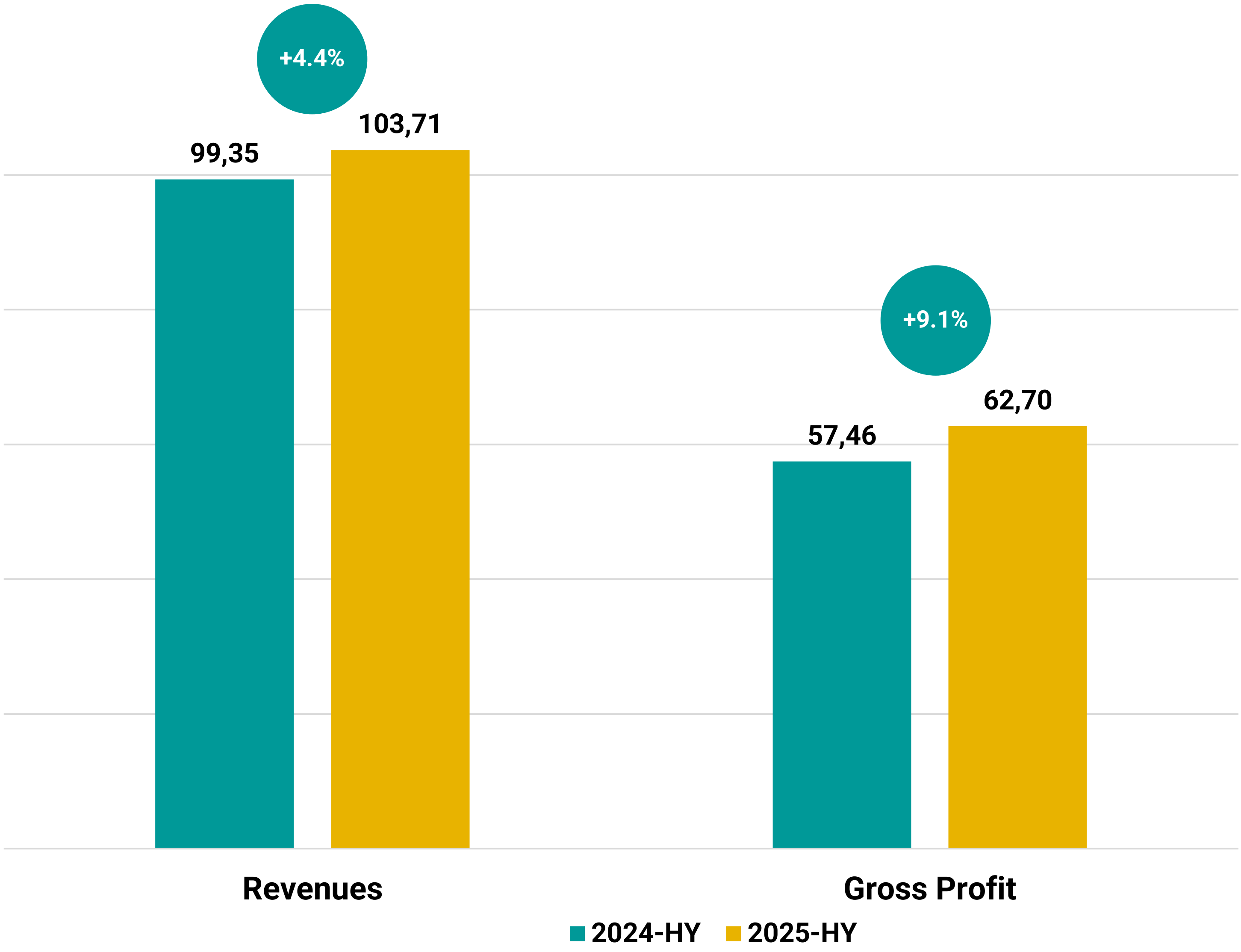
FINANCIAL FIGURES 1ST HALF-YEAR 2025

FINANCIAL FIGURES 1ST HALF-YEAR 2025

- Increase of revenues by 4.4% despite challenging environment
- Revenues H1 2025 include inorganic effects
- Improvement in gross margin by optimized business mix (increase in CENIT service and software)



FINANCIAL FIGURES 1ST HALF-YEAR 2025

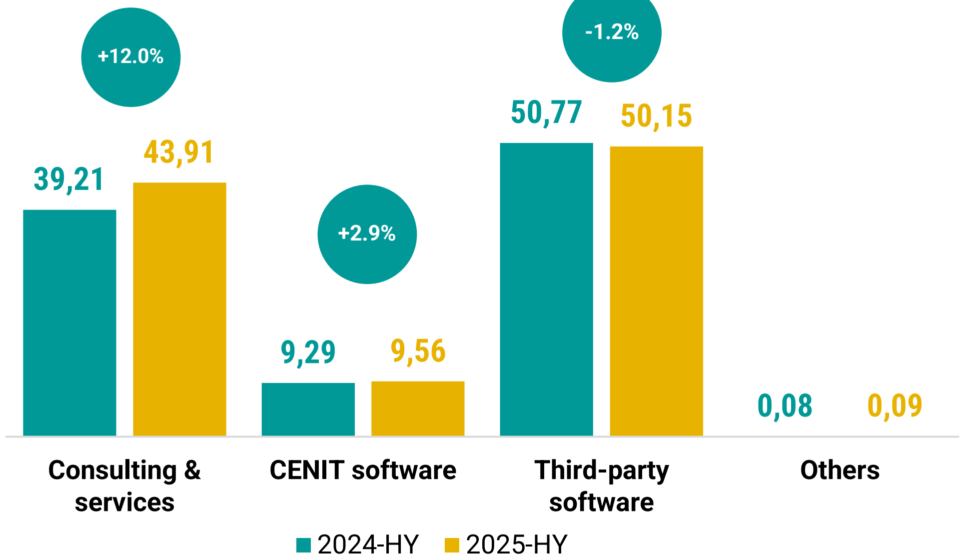
Income statement	HY-2025	HY-2024	Change
Sales	103.71	99.35	+4.4%
Gross profit	62.70	57.46	+9.1%
EBITDA	1.20	5.80	-79.3
EBITA	-1.95	3.18	>-100%
EBIT	-3.69	2.01	>-100%
Net profit	-4.87	0.36	>-100%
EPS in €	-54.5	1.30	>-100%
Dividend in €	0.00	0.04	

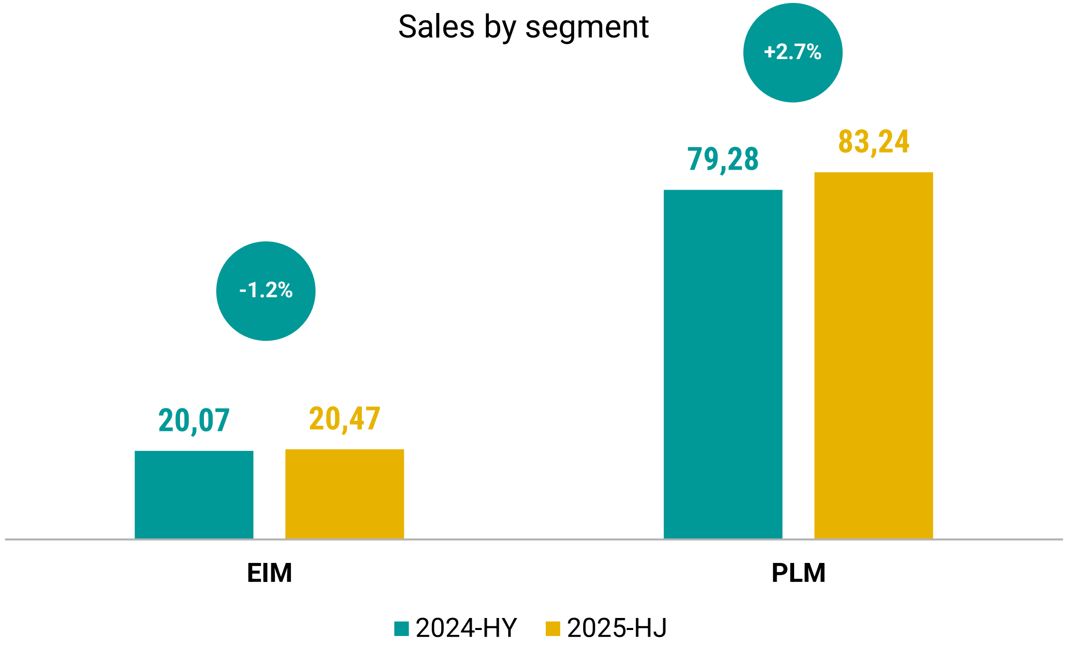
Balance sheet	HY-2025	2024
Total equity & liabilities	155.23	156.45
Selected assets		
Goodwill	43.90	41.69
Cash	20.59	16.46
Selected liabilities		
Overdrafts	36.31	39.12
Total equity	39.78	47.44
Equity ratio	25.60%	30.30%

KPI's	HY-2025	HY-2024	Change
EBIT	-3.69	2.01	>-100%
Market cap	73.13	94.56	-22.7%
Order Backlog	78.10	71.31	+9.5%

Cash flow	HY-2025	HY-2024
Operative Cash flow	9.99	11.15
Capex (Investment)	-0.58	-1.68
Free Cash flow	9.41	9.47

FINANCIAL FIGURES 1ST HALF-YEAR 2025 (SALES)





FINANCIAL FIGURES Q2-2025

Income statement	Q2-2025	Q2-2024	Change
Sales	52.20	48.81	+6.9%
EBITDA	3.64	2.65	+37.2%
EBIT	1.75	0.77	+>100%
Net profit	0.25	0.20	+26.8%
EPS in cent	1.7	1.0	+70.0%

Sales	Q2-2025	Q2-2024	Change
Third-party software	25.24	24.58	+2.7%
CENIT software	5.15	4.82	+6.9%
Consulting & service	21.76	19.36	+12.4%
Others	0.052	0.054	-3.2%
Total	52.20	48.81	+6.9%

CUSTOMER HIGHLIGHTS 1ST HALF-YEAR 2025

PRIMA POWER

- Prima Power is an Italian company that offers high-performance machines and automation solutions for sheet metal processing.
- Prima Power uses FASTSUITE to significantly improve the performance of its Giga Laser Next 3D laser cutting machine.
- CENIT provides the programming solution and a “shop floor editor” that enables users to operate the machine more efficiently.

STADLER

- Stadler Rail is a leading rail vehicle manufacturer in Switzerland.
- CENIT was able to establish its position as a specialist for complex SAP PLM migration projects thanks to its extensive experience in PLM migration.
- The ETL migration of legacy systems to modern PLM architectures enables the future-proof design of critical business processes. A build phase lasting several years until go-live in 2027 ensures predictable revenues for the company.

BOBST

- Bobst is a leading Swiss supplier of industrial machinery for manufacturers of folding cartons, corrugated cardboard, and flexible materials.
- CENIT has established itself as the preferred partner and is implementing a customized end-to-end solution for PLM/ERP integration.
- This strategic solution enables the Bobst Group to significantly increase efficiency, accelerate time-to-market, and enhance innovation capabilities through optimized development processes.

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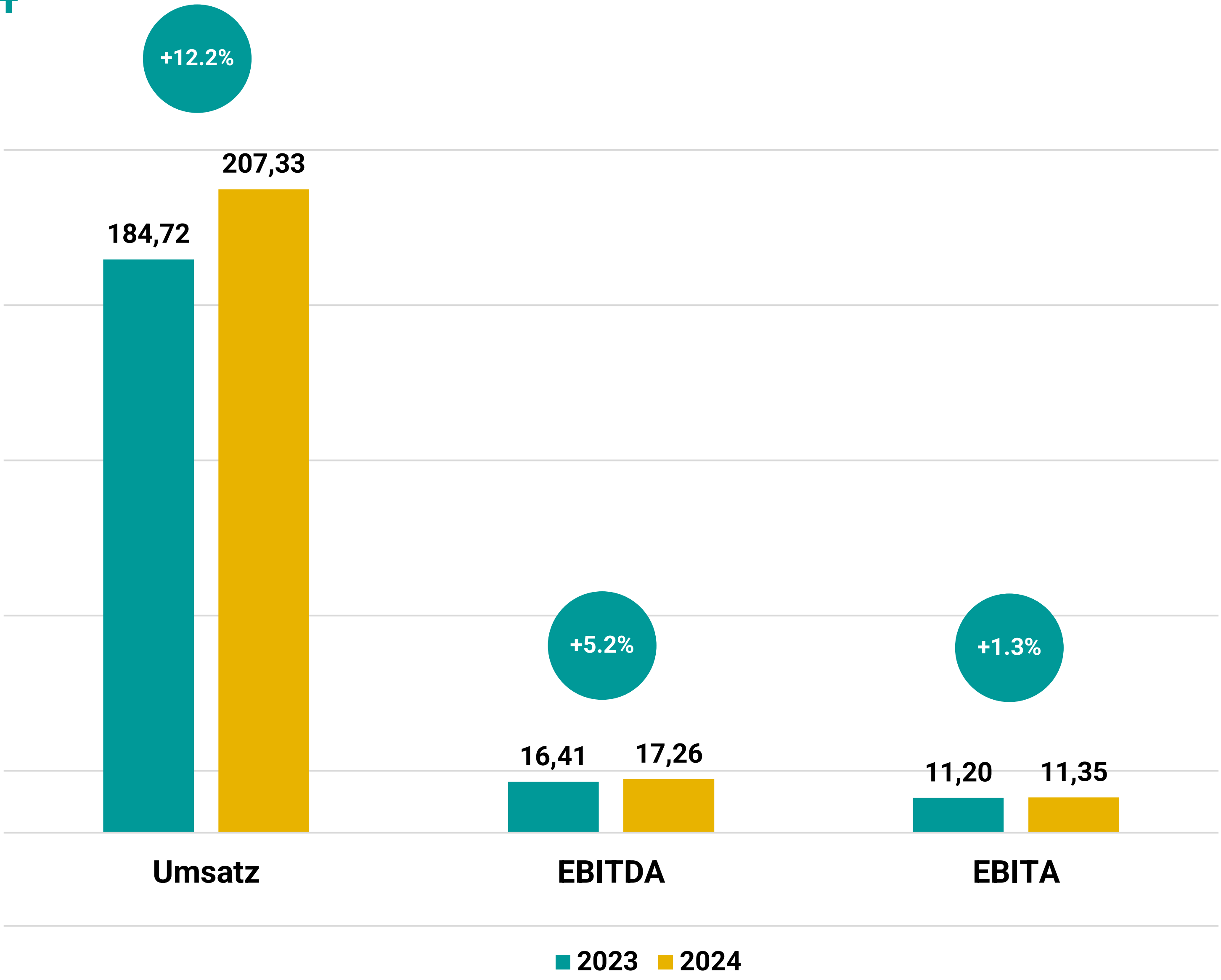
REPORT ON THE 2024 FINANCIAL YEAR

FINANCIAL FIGURES 2024

- Organic revenue growth of +5.2%
- EUR k 425 provisions for unused office spaces
- 5,9 mEUR depreciation and leasing
- Amortization of intangible assets 4.0 mEUR in relation with M&A (PPA)



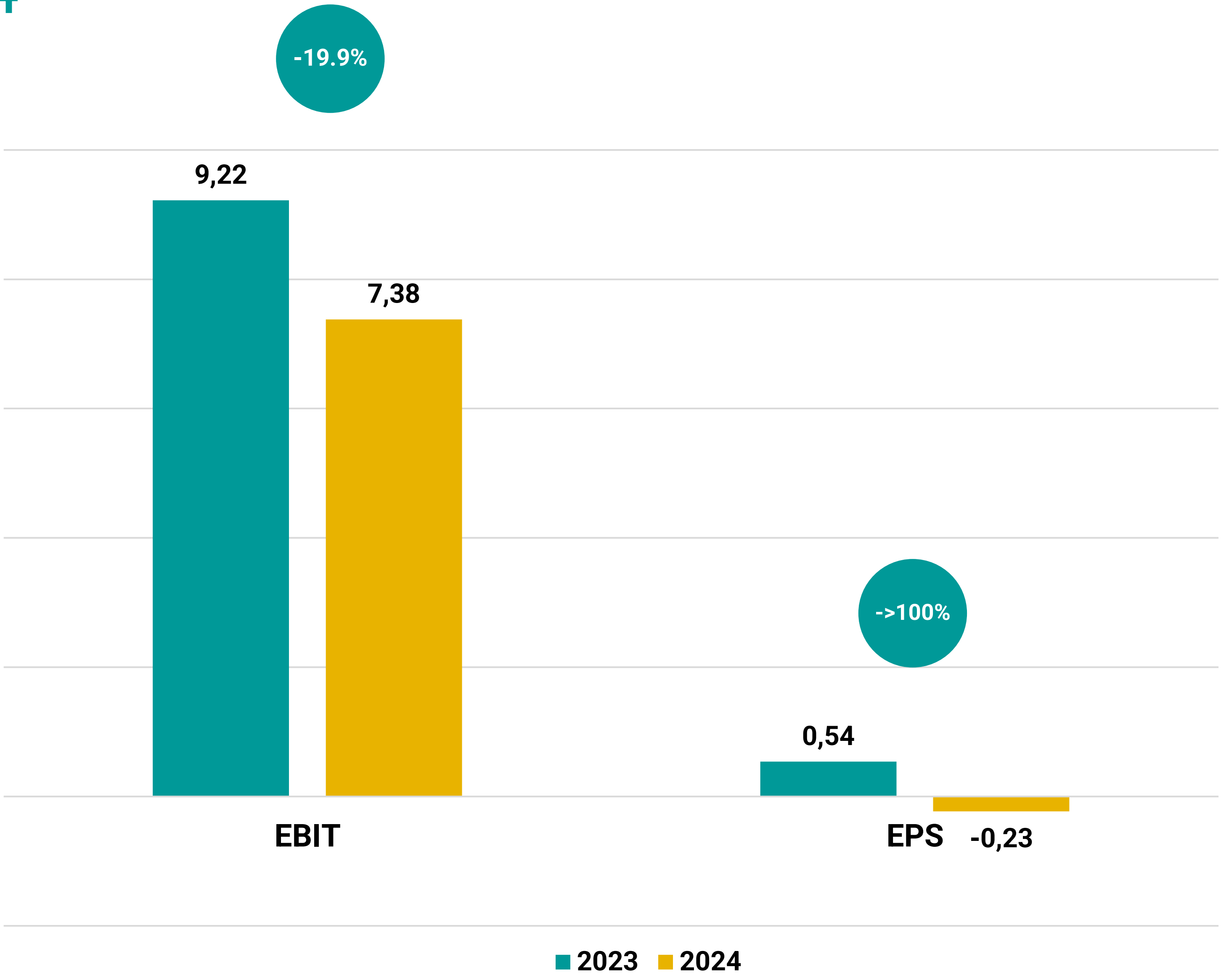
FINANCIAL FIGURES 2024

Financial result accumulating to 8.0 mEUR costs:

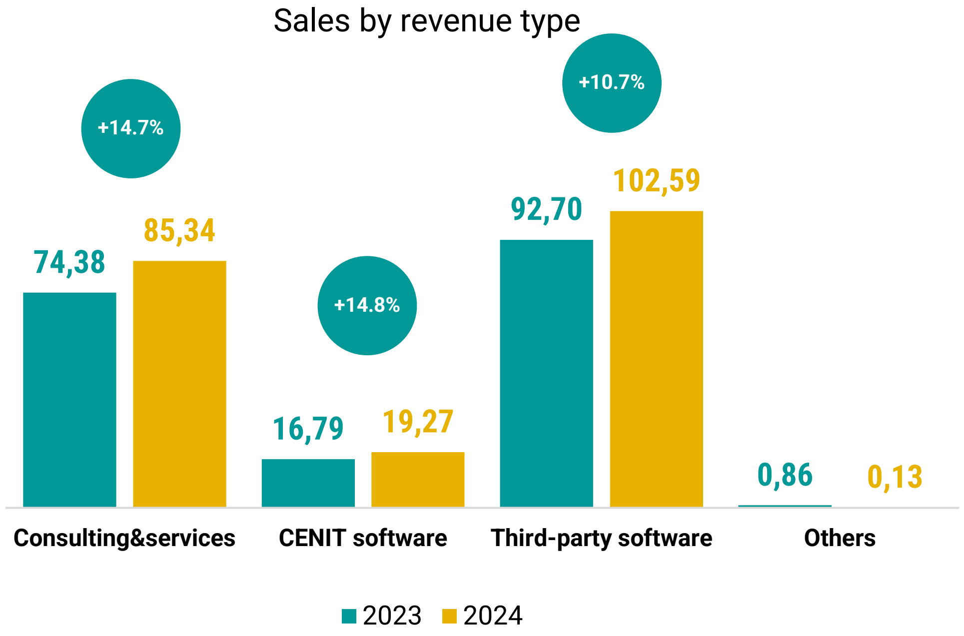
a. Interests paid 2.4 mEUR
(2023: 1.7 mEUR)

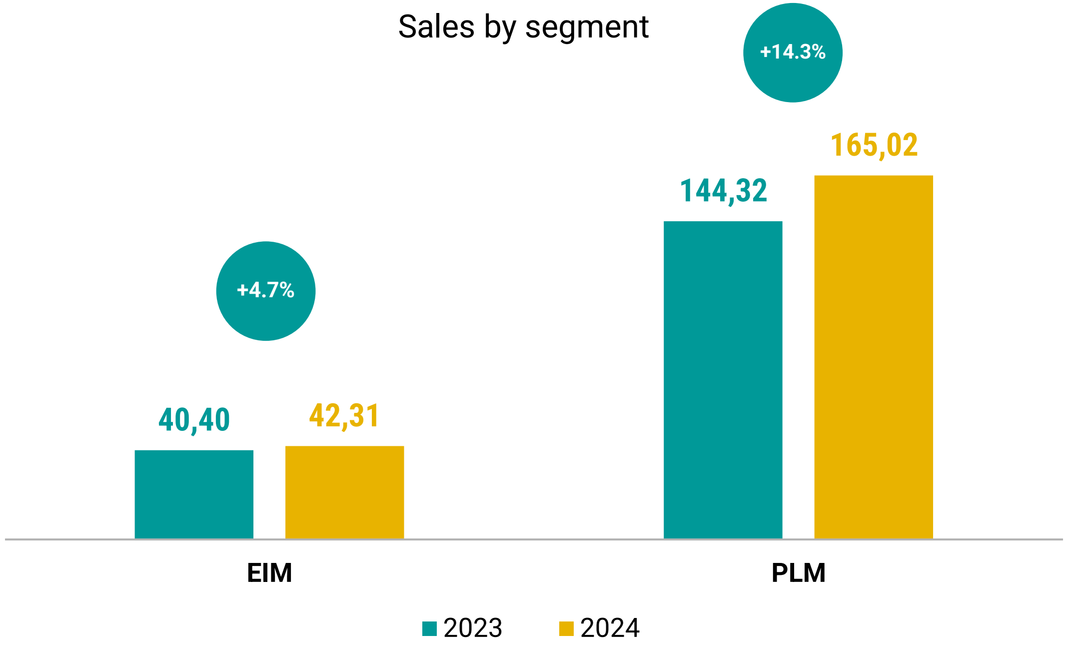
b. Fair value valuation ISR Put/Call option
1.8 mEUR

c. Depreciation ASCon shares 3.8 mEUR



FINANCIAL FIGURES 2024 (SALES)





FINANCIAL FIGURES 2024

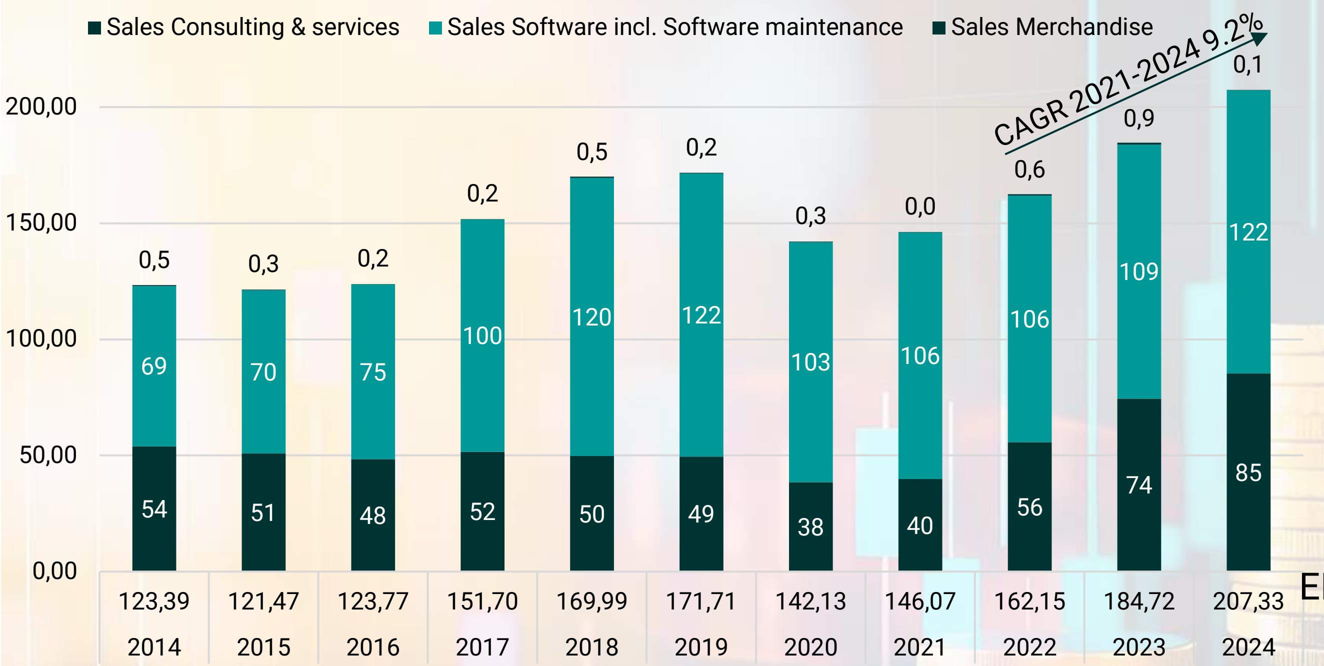
Income statement	2024	2023	Change
Sales	207.33	184.72	+12.2%
Gross profit	124.55	110.61	+12.6%
EBITDA	17.26	16.41	+5.2%
EBITA	11.35	11.20	+1.3%
EBIT	7.38	9.22	-19.9%
Net profit	-1.57	4.99	->100%
EPS in €	-0.23	0.54	->100%
Dividend in €	0.00	0.04	

Balance sheet	2024	2023
Total equity & liabilities	156.45	153.62
Selected assets		
Goodwill	41.69	34.24
Cash	16.46	24.34
Selected liabilities		
Overdrafts	39.12	37.41
Total equity	47.44	45.00
Equity ratio	30.30%	29.30%

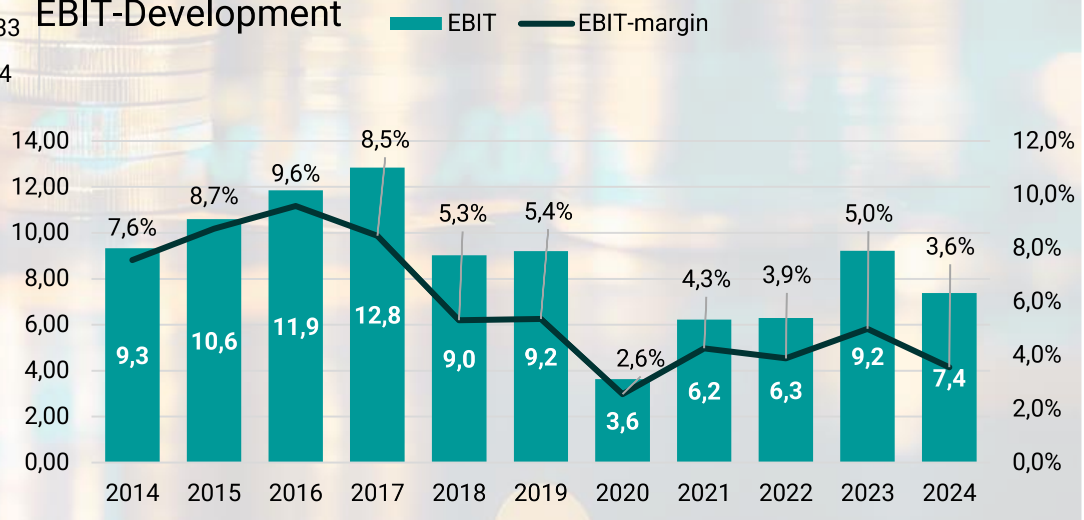
KPI's	2024	2023	Change
EBIT	7.38	9.22	-19.9%
Marktkapitalisierung	60.67	101.24	-40.0%
Order Backlog	81.10	57.50	+41.0%

Cash flow	2024	2023
Operative Cash flow	10.34	5.33
Capex (Investment)	-16.27	-8.16
Free Cash flow	-5.93	-2.83

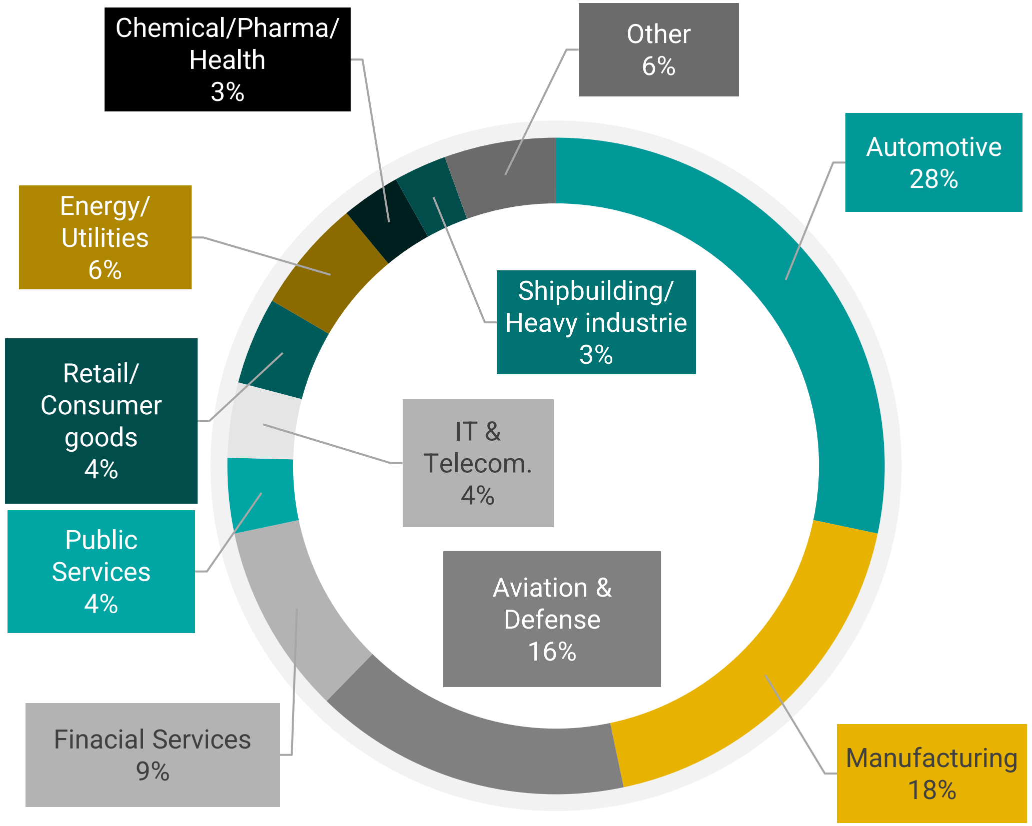
Sales 2014-2024 in million €



EBIT-Development



CORE INDUSTRIES & SEGMENTS



CENIT 2030 – GOALS

Revenues (incl. M&A)

approx.
350 million €

Sales contribution

CENIT's own software

> 15 percent

Sustainable EBIT-margin

10+ percent
(without PPA effects)

GROWTH THROUGH M&A

2025 no planned acquisitions

2024

ANALYSISPRIME
- established 2018, 72 employees

- established 1996, 16 employees

2023

ACTIVE BUSINESS CONSULT
- established 2006, 16 employees

PI Informatik
- established in 1996, 27 employees

2022

mip
- established in 1988, 16 employees

MAGIC ENGINEERING
- established in 1993, 9 employees

CORISTO
- since 2016 majority stake of 51%

ISR
- established in 1989, approx. 231 employees

ARTIFICIAL INTELLIGENCE SOLUTIONS BY CENIT

fastSUITE

- Autonomous programming of complex robot applications in the Smart Factory Metaverse
- Fully automatic correction and optimization of robot paths
- Optimization of processing sequences
- Reduction of power use by optimizing axis movements

Buildsimple

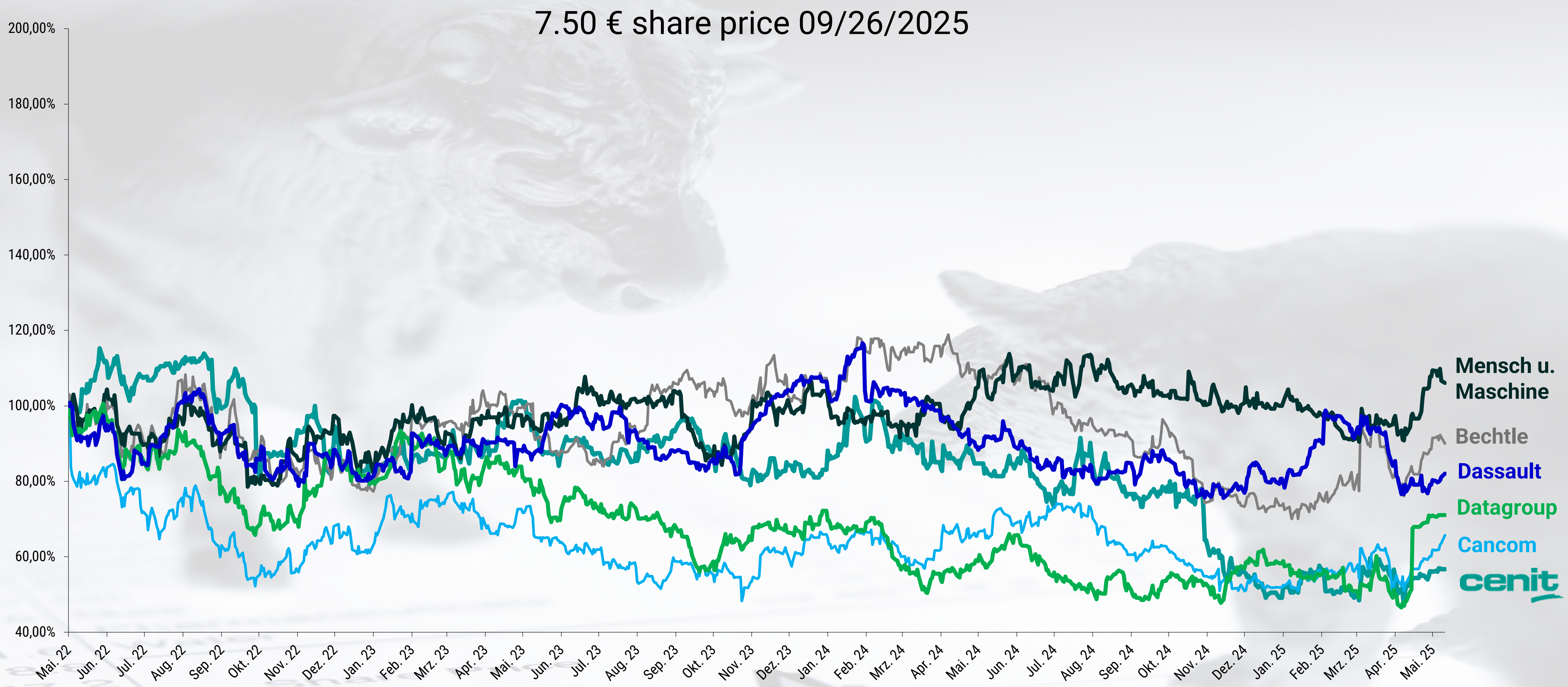
- Self-service platform - train your own artificial intelligence to analyze documents
- Automate the processing of documents
- Realize new AI-based use cases within a few days
- Reduce costs by up to 80%

Öffentliche · wüstenrot württembergische · HUK-COBURG · VHV VERSICHERUNGEN · verti · MTU Aero Engines · SIEMENS · die Bayerische · Sparkasse

05

SHARE INFORMATION

CENIT SHARE



7.50 € share price 09/26/2025
200,00%
180,00%
160,00%
140,00%
120,00%
100,00%
80,00%
60,00%
40,00%
Mai. 22
Jun. 22
Jul. 22
Aug. 22
Sep. 22
Okt. 22
Nov. 22
Dez. 22
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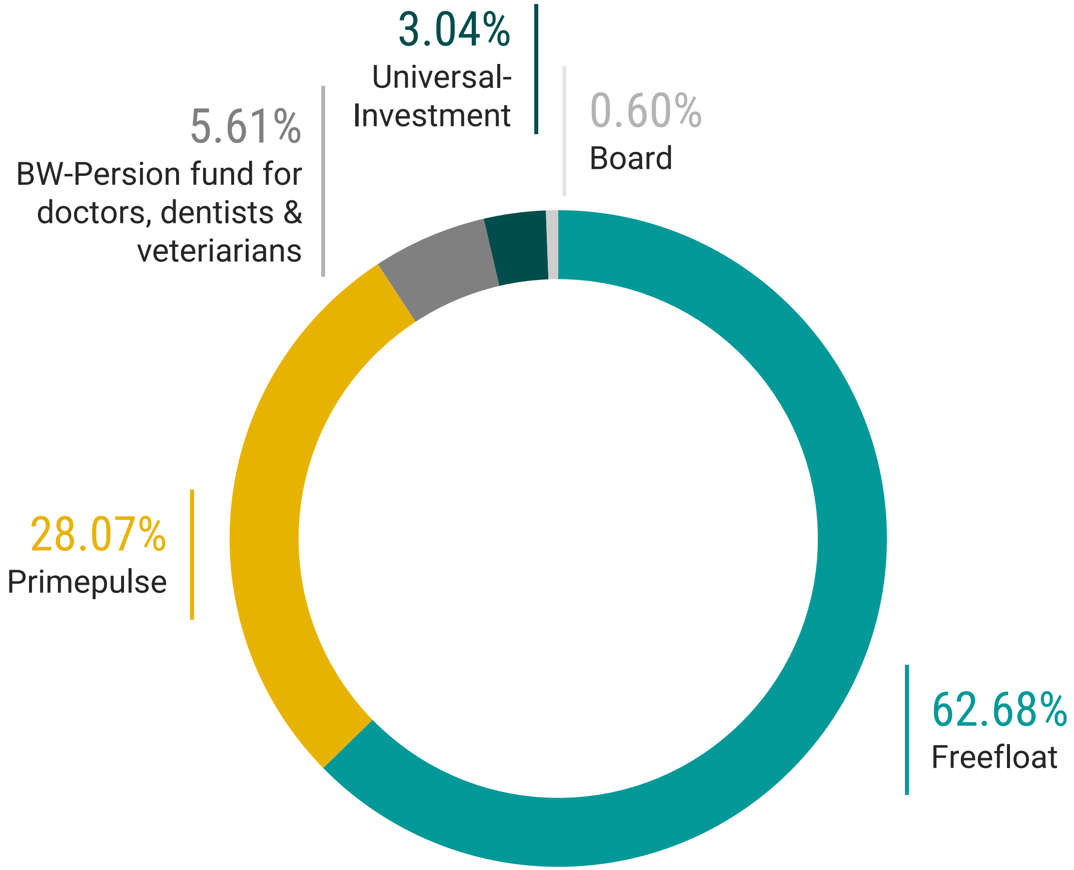
Feb. 25
Mrz. 25
Apr. 25
Mai. 25
Mensch u. Maschine
Bechtle
Dassault
Datagroup
Cancom

CENIT ON THE CAPITAL MARKET

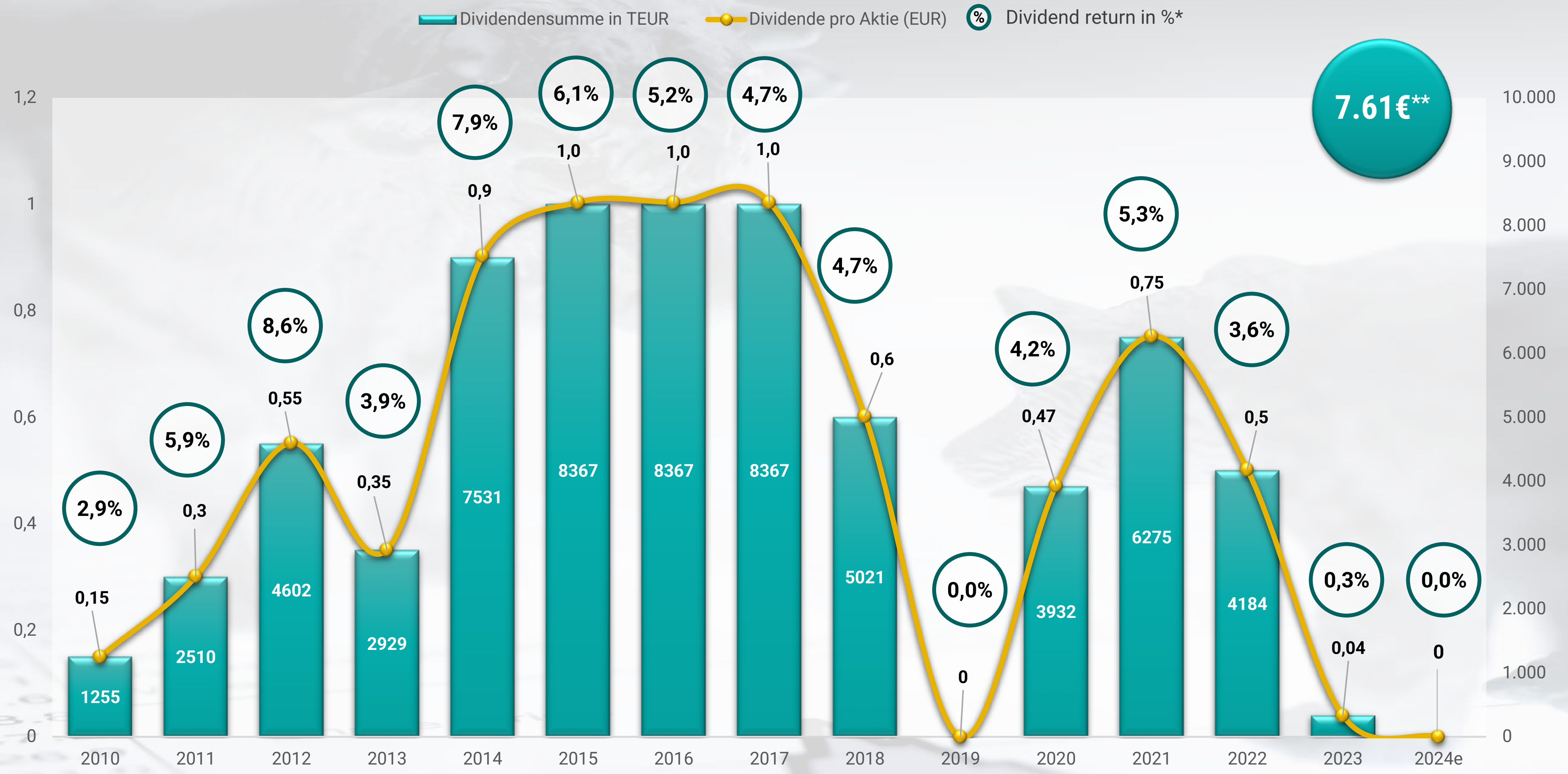
Shareholder Structure



Analyst Rating

ANALYST	RATING	TARGET (EUR)	DATE
GBC	BUY	16.00	06.08.2025
Hauck & Aufhäuser	BUY	17.20	26.05.2025
Metzler	BUY	13.00	29.07.2025
montega	BUY	13.00	04.08.2025
Warburg	BUY	11.00	31.07.2025

DIVIDEND



*based on the average share price of the respective fiscal year
**dividend amount accumulated 2010-2024

FINANCIAL CALENDAR 2025

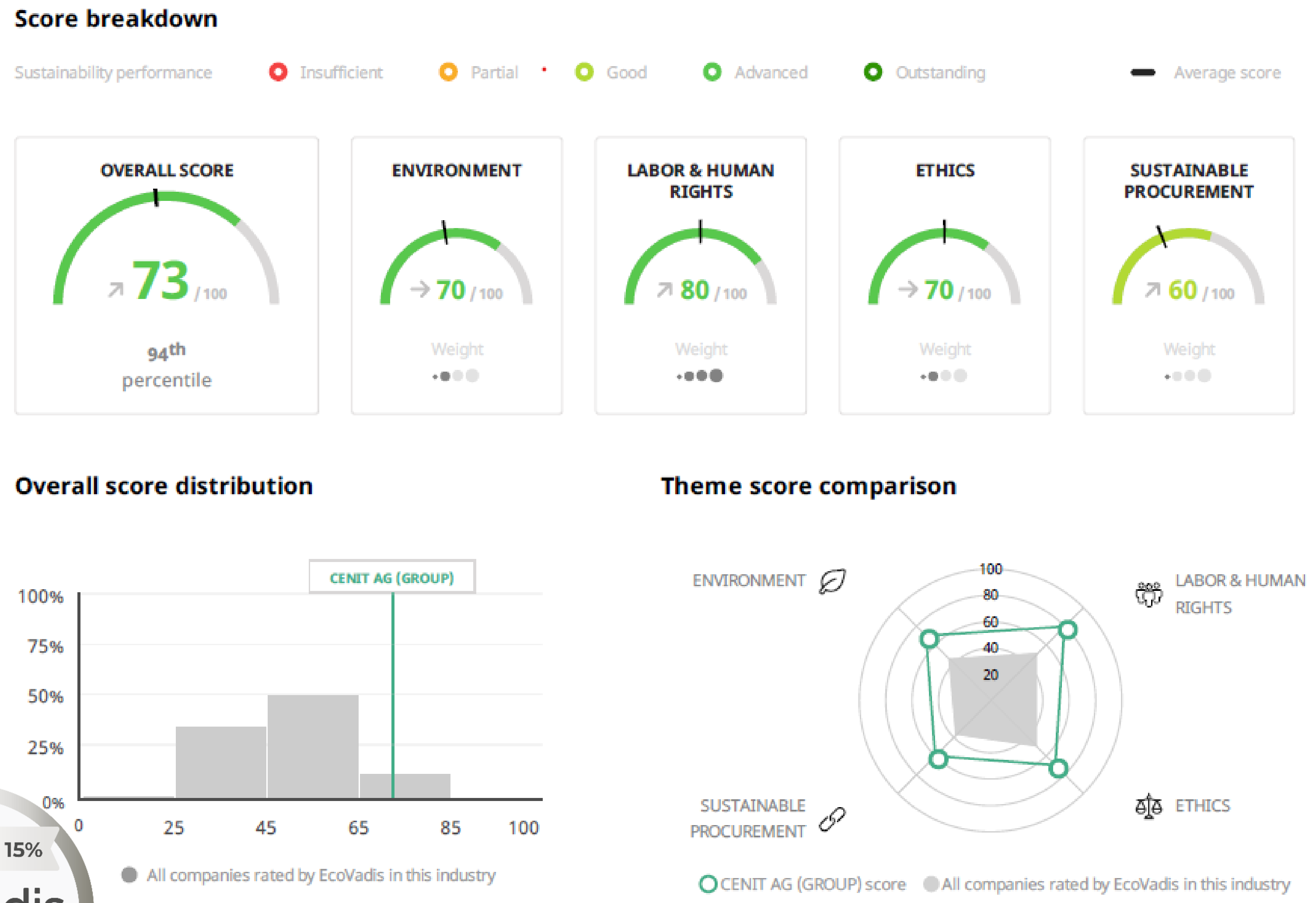
DATE	EVENT
02/5-6/2025	Montega Investor Days, Hamburg
04/3/2025	Metzler Small Cap Days, Frankfurt
04/10/2025	Release of Annual Report 2025
05/14/2025	Release of quarterly report Q1 2025
05/21/2025	GBC iif International Investment Forum, online
06/04/2025	Annual Shareholder‘s Meeting, Filderhalle
08/01/2025	Release of half year report2025
09/1-2/2025	Equity Forum Autumn conference, Frankfurt
09/24/2025	GBC Zurich Investor Day
11/06/2025	Release of quarterly report Q3 2025
11/24-26/2025	German Equity Forum, Frankfurt

06

SUSTAINABILITY & PEOPLE & CULTURE

SUSTAINABILITY AT CENIT

- Our current Sustainability Report 2024 was prepared for the first time in accordance with the CSRD standards (Corporate Sustainability Reporting Directive).
- One new feature is a complete assessment of the CENIT Group's carbon footprint, which covers emissions from areas 1, 2 and 3.
- CENIT Purpose "We shape sustainable digitalization" reflects the strategic focus on sustainability.
- The ecovadis rating remains at silver, just one point away from the gold standard.



FOCUS ON TEAM CENIT

Our employees are the focus of our PEOPLE & CULTure strategy

- **Personnel development:** Talente@CENIT, CENIT Campus, …
- **Benefits and social security:** pme family service, working time account, company retirement scheme, insurances, company bike leasing, …
- **Surveys:** Your Feedback, Pulse@CENIT

WE ARE CENIT

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STUDENTS & TRAINEES

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YEARS - AVERAGE PERIOD OF EMPLOYMENT

46

YEARS AVERAGE AGE OF EMPLOYEES

22,4%

SHARE OF WOMEN IN THE GROUP

CENIT CARES

Helping people together

- Since 2013, we have been organizing and supporting aid projects at home and abroad under the roof of CENIT Cares.
- The focus is on supporting people in emergency situations or in their further development.
- Helping where help is needed: With donations or personally with energetic tackling.

CENIT Cares today

- More than 115 realized projects since 2013
- Projects & support in more than 20 countries worldwide - from Chile, to the Sahel Zone, to Armenia.
- More than 155.000 Euro in donations
- All projects initiated by CENIT colleagues

THANK YOU
FOR YOUR ATTENTION!

CENIT AG

Industriestraße 52-54
D-70565 Stuttgart

Tel.: +49 711 7825-30
E-Mail: info@cenit.com