



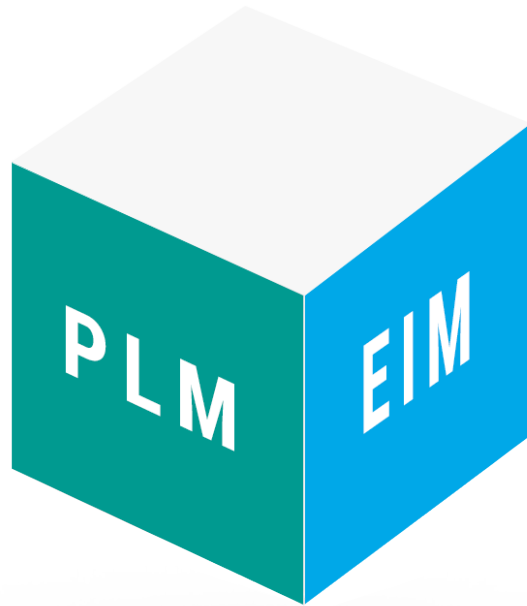
CENIT OVERVIEW

July 2026 | Martin Thiel, CEO | Dr. Johannes Fues, CFO

|01

CENIT OVERVIEW

CENIT AT A GLANCE



We turn data into value

PLM		EIM
CENIT AG Stuttgart / Germany		
CENIT CCE GmbH Bissendorf / Germany	CENIT (Schweiz) AG Effretikon / Switzerland	
CENIT Keonys FR SAS Suresnes / France	CENIT Keonys BE SRL Waterloo / Belgium	ISR AG (74,9%) Braunschweig / Germany
CENIT Keonys NL BV Nieuwegein / Netherlands	CENIT PI Informatik GmbH Berlin / Germany	mip GmbH Munich / Germany
S.C. CENIT SRL Iasi / Romania	CENIT ABC GmbH (60%) Vienna / Austria	
CENIT North America Inc. Auburn Hills / USA	Analysis Prime LLC (61,72%) Glen Ellyn / USA	
CENIT Software Technology Co. Ltd. Suzhou / China	CenProCS AIRliance GmbH (33,3%) Stuttgart / Germany	

Unless otherwise stated, these are 100% holdings

1988
Established in Stuttgart

Since 1998
Stock exchange-listed



>6.000
Customers

29
Locations

In 9
Countries

903
Employees



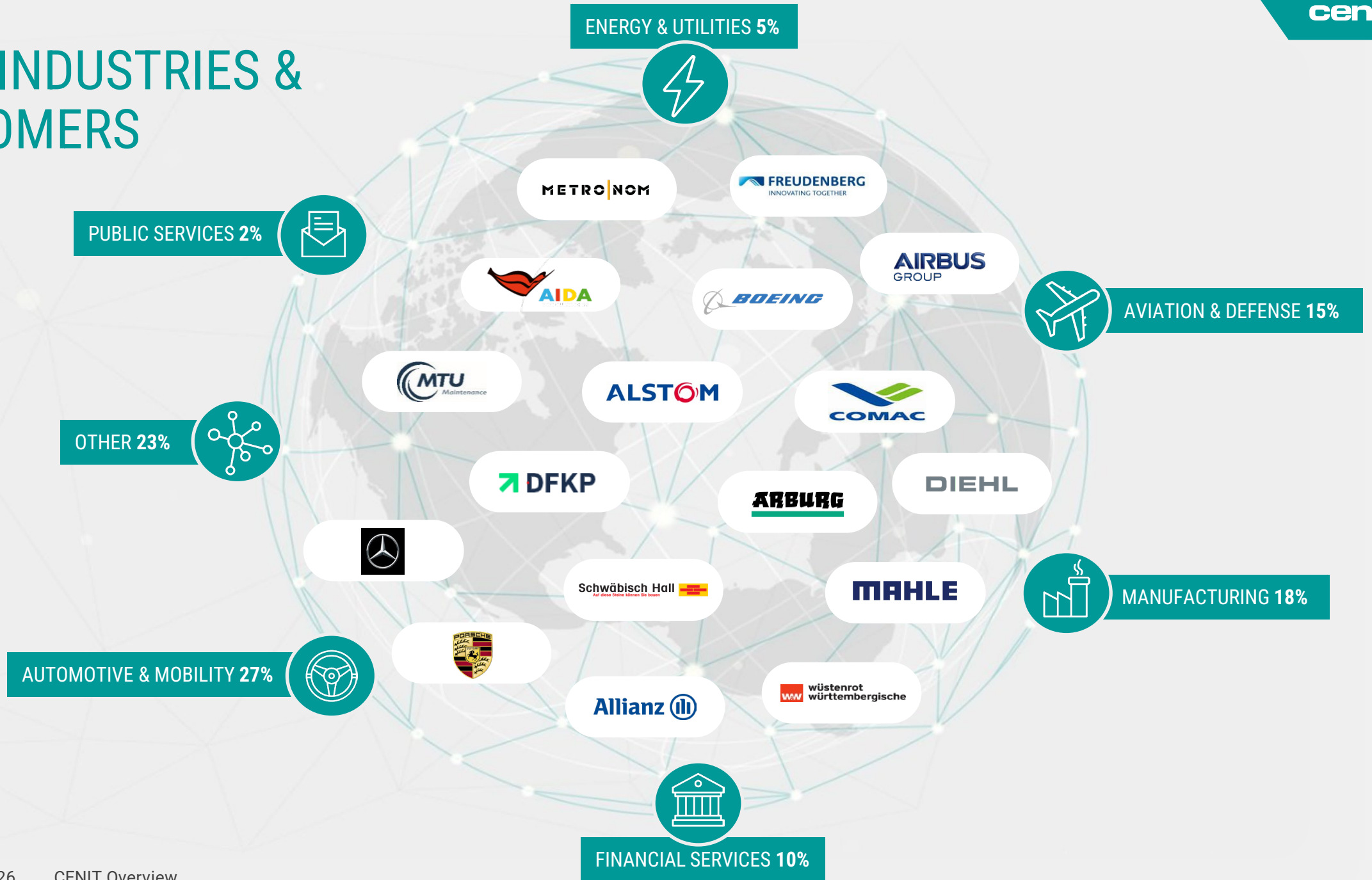
+52
Trainees and students

209.5 Mio €
Revenue

12.3 Mio €
EBITDA

30.0%
Equity ratio

CORE INDUSTRIES & CUSTOMERS



SUSTAINABILITY – PEOPLE & CULTURE



52

STUDENTS & TRAINEES



14

YEARS
AVERAGE PERIOD
OF EMPLOYMENT



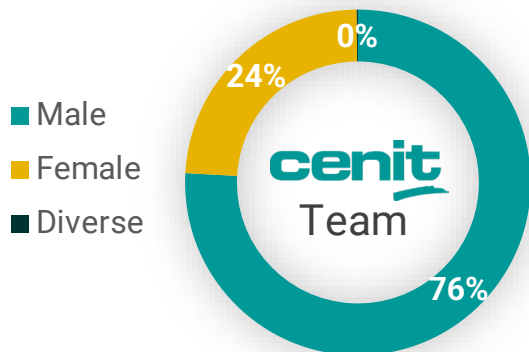
46

YEARS
AVERAGE AGE OF
EMPLOYEES



24,0%

SHARE OF WOMEN
IN THE GROUP



HELPING PEOPLE
TOGETHER



OUR PRINCIPLES

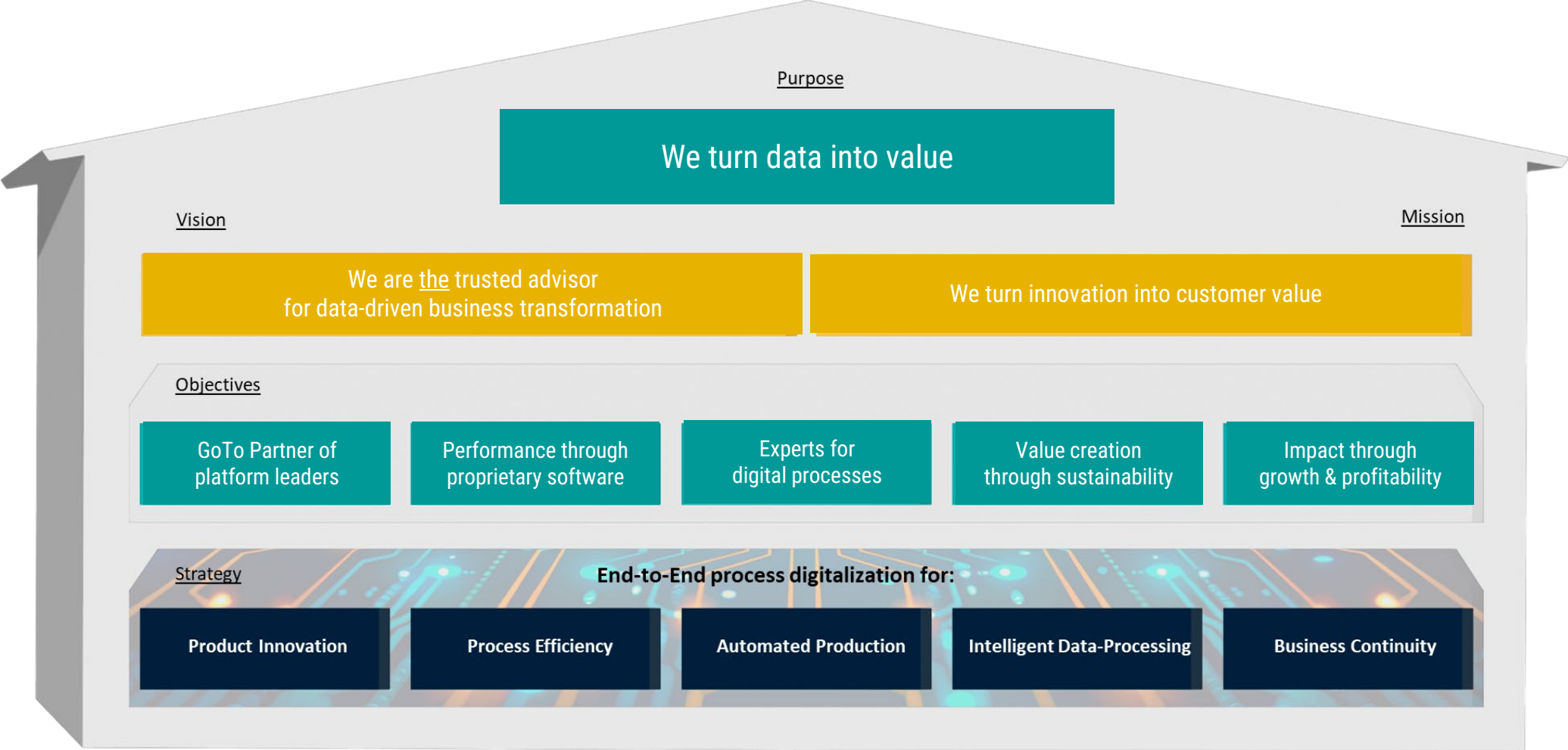
- We are a **trusted advisor**
- We **value our employees**
- We **foster strategic partnerships**
- We provide deep **industry and functional expertise**
- We are **close to our global customers**
- We focus on **steady organic and inorganic growth**
- We have a **learning culture**

OUR VALUES

- **Partnership**
We work together in a spirit of respect and honesty
- **Entrepreneurial**
We acknowledge that it's never anyone else's problem
- **Forward Thinking**
We innovate and shape the future
- **Dynamic**
We think smart and act fast to keep you ahead in the race
- **Trust**
We never let you down

VISION – MISSION – GOALS

CENIT at a glance



CENIT – OUR SEGMENTS



Product Lifecycle Management (PLM)

- Digital Manufacturing and Planning
- Manufacturing Process Automation
- Digital Supply Chain Solutions
- Digital Business Services



Enterprise Information Management (EIM)

- Data & Analytics
- Document Logistics



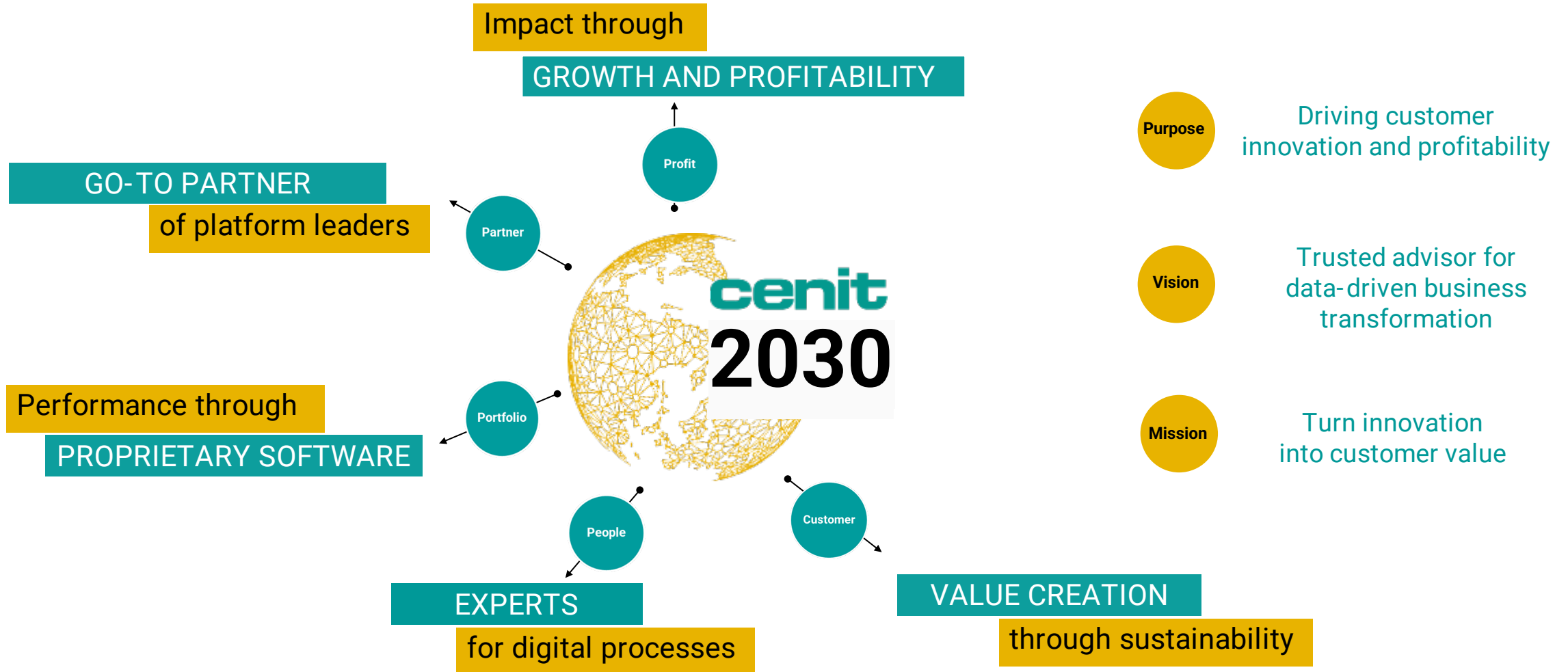
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STRATEGY



VISION – MISSION – GOALS

CENIT 2030 at a glance



CENIT STRATEGY 2030

Summary - from Reseller to Solution Provider

Positioning

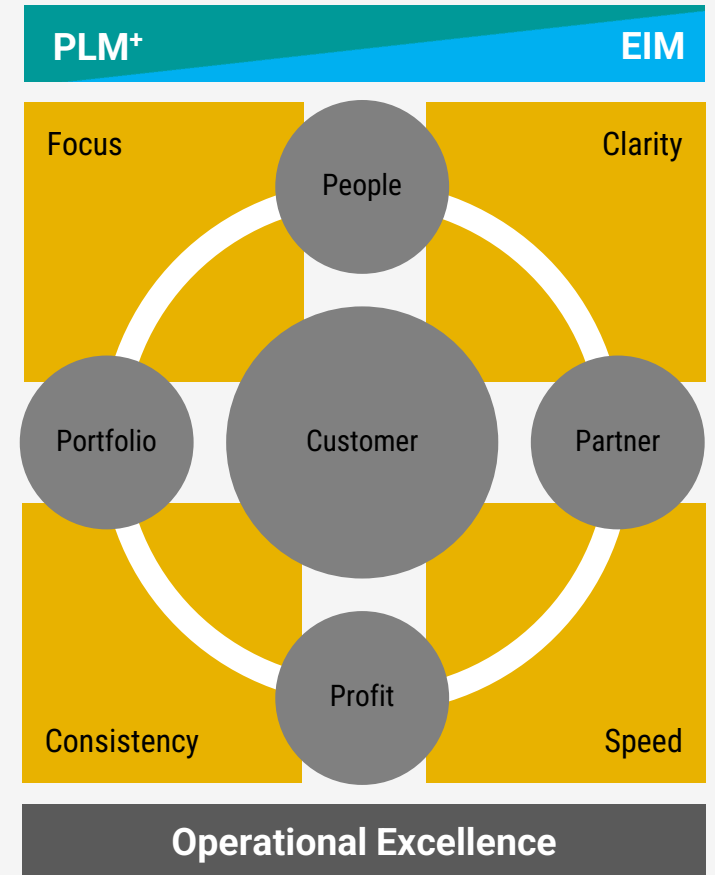
- We position CENIT as a leading partner for **data-driven business processes** and are transforming **from a traditional reseller to an end-to-end solutions provider**.

Strategic Focus

- We focus on **PLM+** and **EIM** as **core domains** to drive sustainable growth.
- **PLM** targets primarily core processes in **discrete manufacturing** across the full **product lifecycle**, while **EIM** addresses **industry-agnostic** secondary processes with a focus on **document logistics and analytics**.
- + we support our customers in optimizing and enhancing the availability of their business processes, while delivering **business-critical IT transformation** initiatives.

Our Differentiation

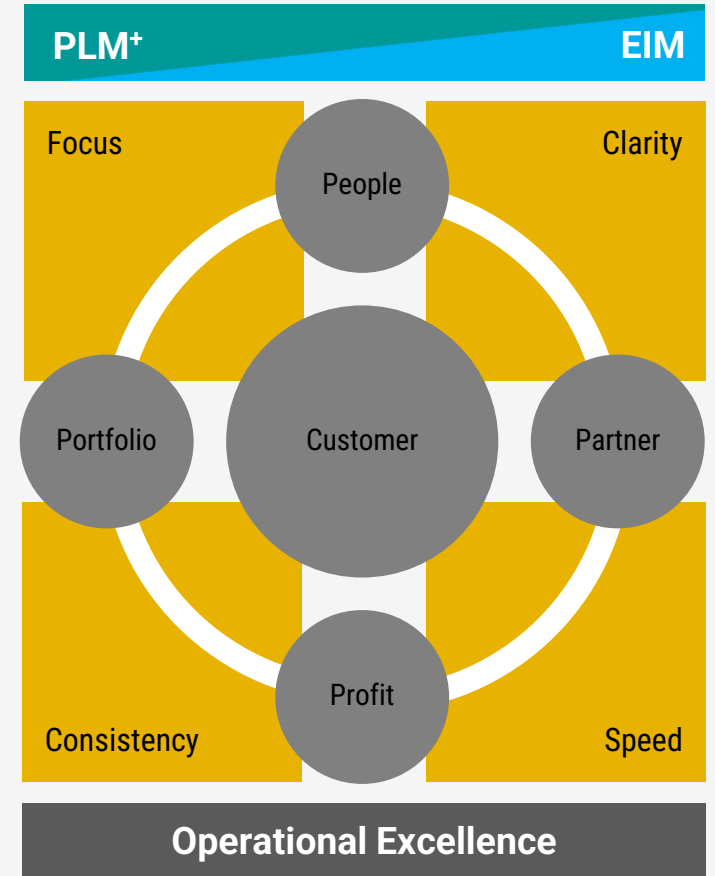
- We do not pursue technology for its own sake but focus on delivering measurable **business impact**, driving **innovation** that strengthens our customers' **profitability**.



TRANSFORMATION PLAYBOOK



- Transformation of our business model
- Strategic focus on core areas
- Enhancing quality of revenue
- AI driven portfolio & strategic partnerships
- Customer-centric go-to-market
- Operational excellence & profitability



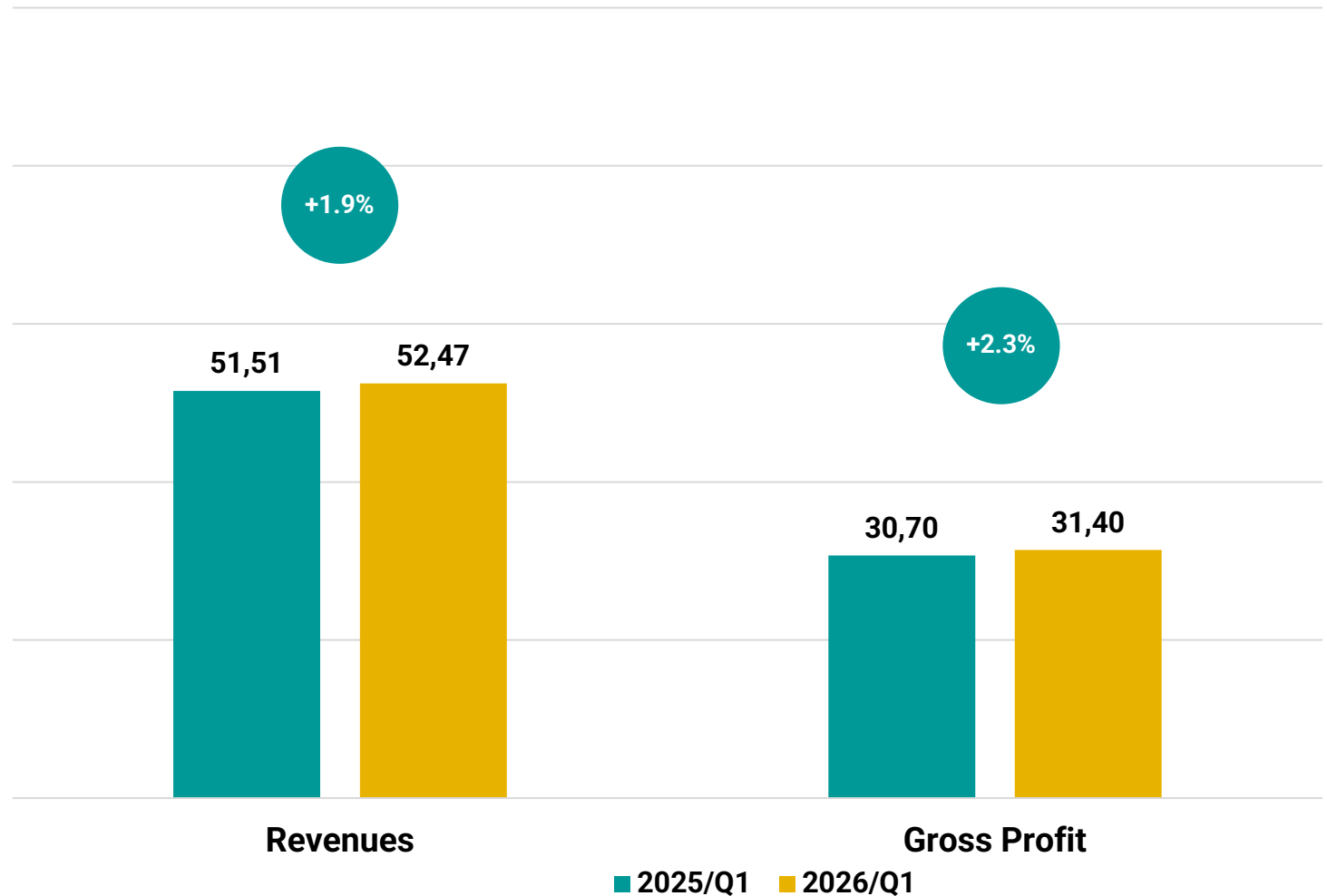
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CENIT FINANCIALS Q1-2026

CENIT PLAYBOOK: STABLE TOPLINE, IMPROVED GROSS MARGIN

CENIT GROUP - FINANCIAL FIGURES 2026/Q1

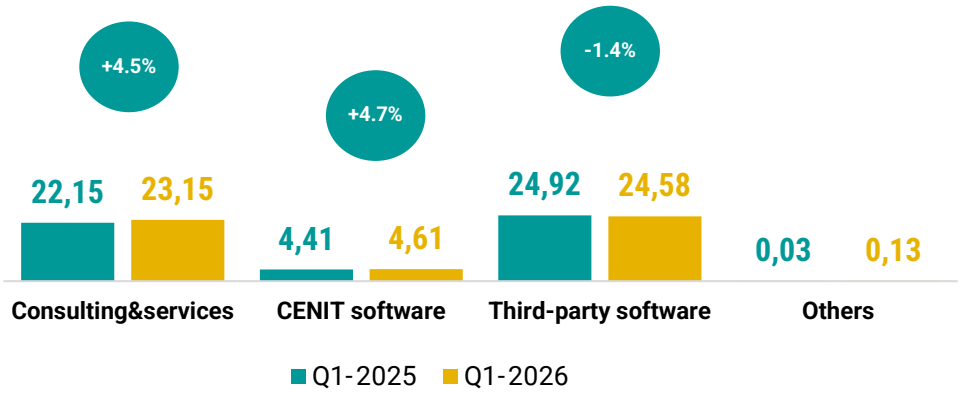
- Increase of revenues by 1.9% despite challenging environment, purely driven by organic development
- Improvement in gross margin by optimized business mix (increase in CENIT service and software)



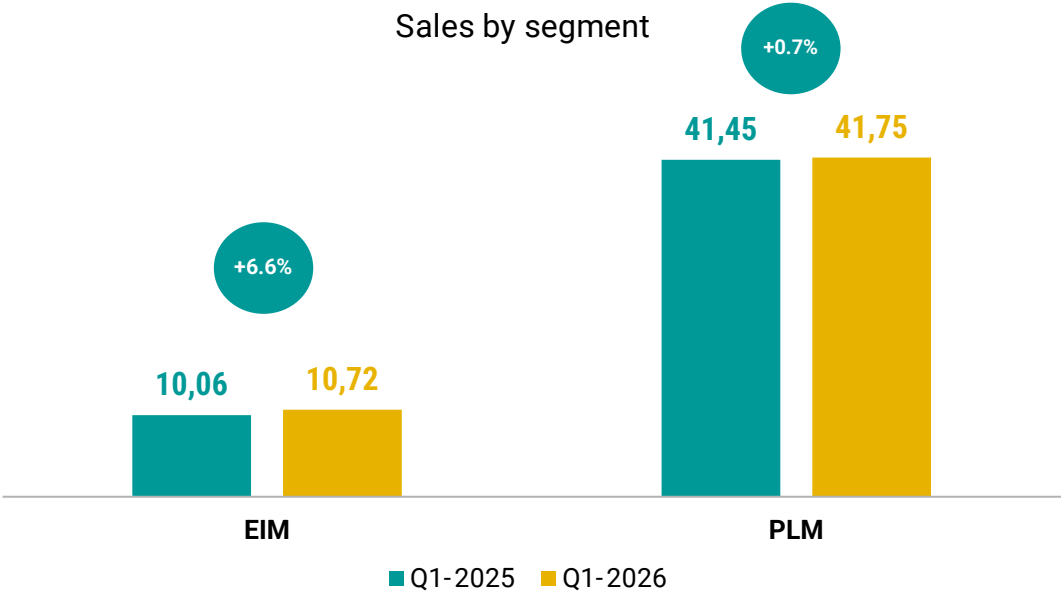
CENIT PLAYBOOK: GROWTH IN SERVICES & CENIT SOFTWARE

CENIT GROUP - FINANCIAL FIGURES 2026/Q1

Sales by product category



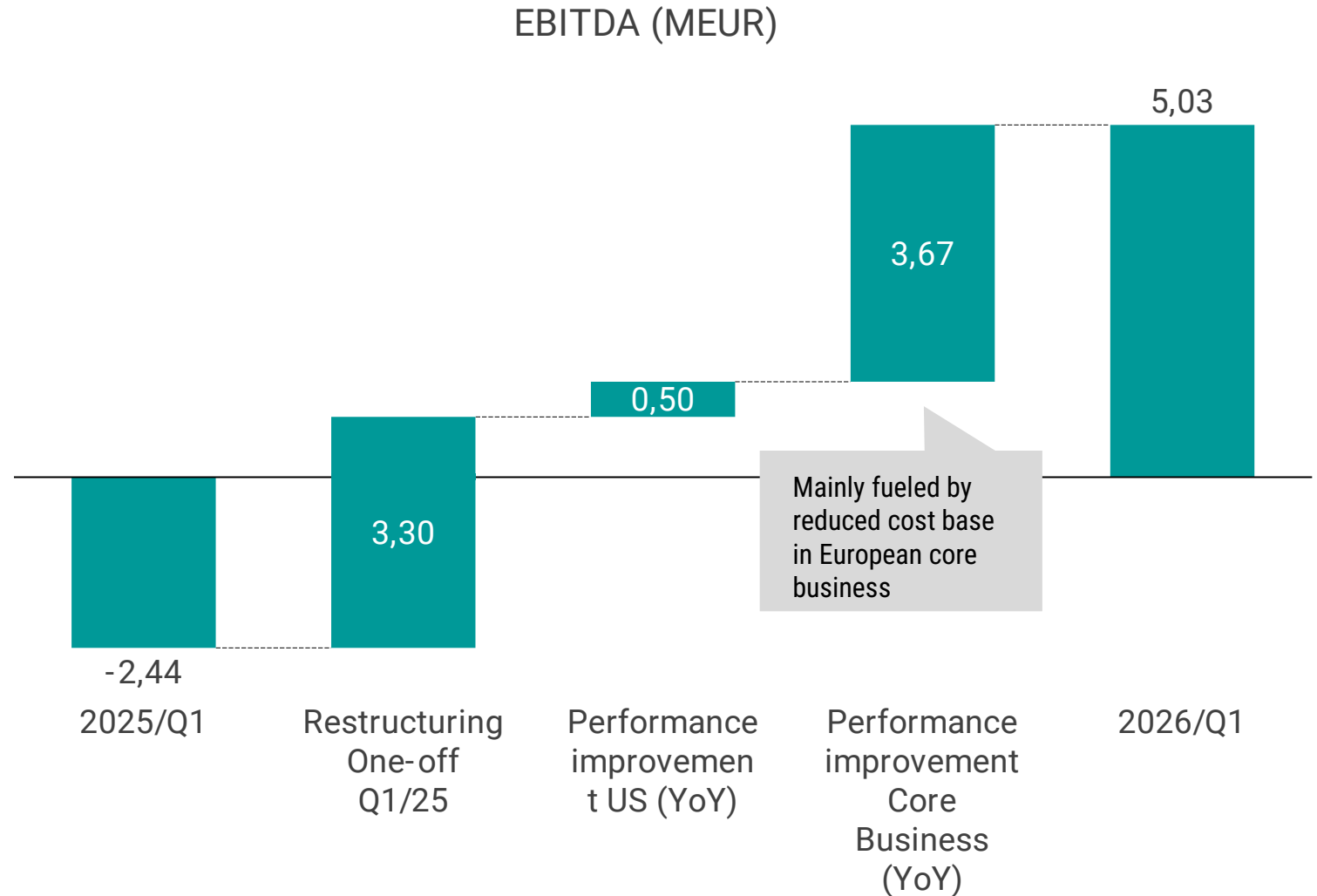
Sales by segment



IMPROVEMENTS IN CORE BUSINESS FUEL PROFITABILITY

CENIT GROUP - FINANCIAL FIGURES 2026/Q1

- Financials 2025/Q1 are affected by restructuring one-off.
- The successfully completed transformation leads to a significantly improved cost base in 2026 vs PY.
- CENIT Group realizes EBITDA margin of 9.6% (of revenues)



FINANCIAL FIGURES Q1-2026

Income statement	Q1-2026	Q1-2025	Change
Sales	52.47	51.51	+1.9%
Gross profit	31.69	30.96	+2,4%
EBITDA	5.03	-2.44	+>100%
EBIT	2.97	-5.44	+>100%
Net profit	2.74	-5.12	+>100%
EPS in cent	32.8	-56.3	+>100%

Balance sheet	Q1-2026	2025
Total equity & liabilities	157.93	142.23
<u>Selected assets</u>		
Goodwill	44.09	44.09
Intangible assets	10.62	11.25
<u>Selected liabilities</u>		
Net Bank Debt	4.77	17.14
Total equity	45.48	42.69
Equity ratio	28.80%	30.00%

KPI's	Q1-2026	Q1-2025	Change
EBITDA	5.03	-2.44	+>100%
Market cap	52.88	66.11	-20.0%
Order Backlog	98.60	88.40	+11.5%

Cash flow	Q1-2026	Q1-2025
Operative Cash flow	13.76	11.66
Capex (Investment)	-0.21	-0.30
Free Cash flow	13.55	11.36

CUSTOMER HIGHLIGHTS Q1-2026



SANITARY & WATER TECHNOLOGY

- Our client is a leading German manufacturer of fittings and water technology for the home and lifestyle sector with a focus on design, quality and sustainability.
- Their objectives are to reduce lead times, improve product quality and cut process costs. On this basis, CENIT was commissioned to carry out a PLM maturity assessment of the entire IT process landscape spanning 3DEXPERIENCE® and SAP.
- Only the integration of PLM and ERP creates seamless processes without media breaks. CENIT bridges both worlds with certified expertise in 3DEXPERIENCE® and SAP, as well as a comprehensive understanding of the entire value chain.



AUTOMOTIVE SUPPLY /MECHATRONICS

- The customer develops customized mechatronic solutions for the automotive industry. The key challenge is to ensure that PLM systems are operated efficiently, cost-effectively and reliably on a long-term basis.
- The customer has signed a contract with CENIT for application management services. Under this agreement, the customer has entrusted us with responsibility for the operation, support and continuous optimization of its PLM IT infrastructure.
- AMS contracts generate recurring, predictable revenue for CENIT and deliver long-term operational reliability for the customer. As a certified Dassault VAR with deep AMS expertise, CENIT positions itself as a trusted strategic IT partner.

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REPORT ON THE 2025 FINANCIAL YEAR

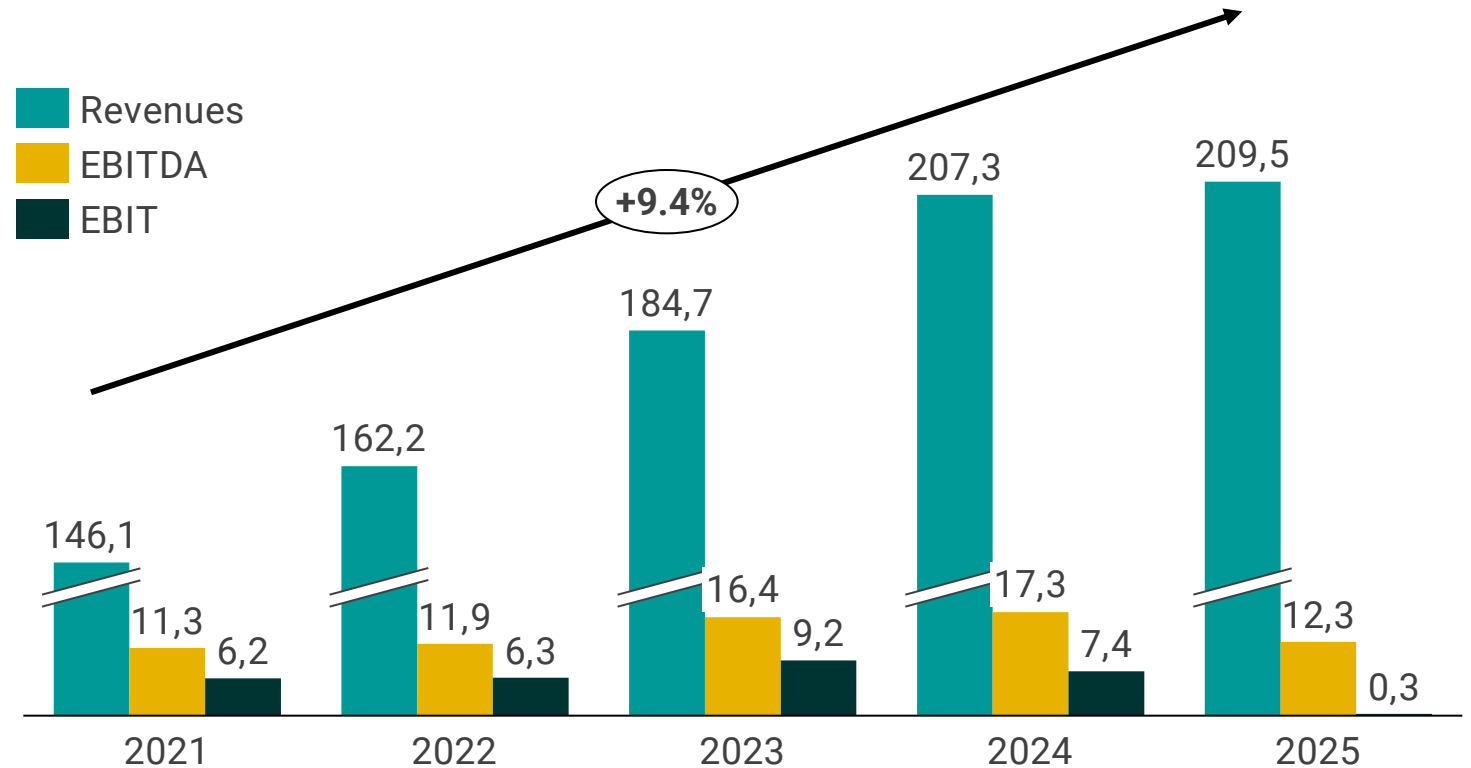
CENIT GROUP FINANCIALS FY25 IN LINE WITH GUIDANCE

- Financials FY2025 in line with guidance (update 07/25)

In MEUR	FY2025 Guidance (07/25)	FY2025 ACT
Revenues	>205.0	209.5 <input checked="" type="checkbox"/>
EBIT	> -1.5	0.3 <input checked="" type="checkbox"/>



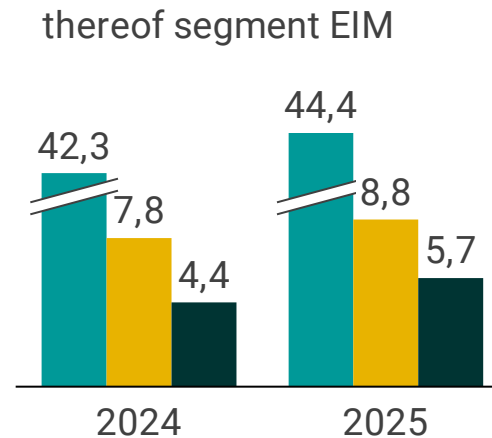
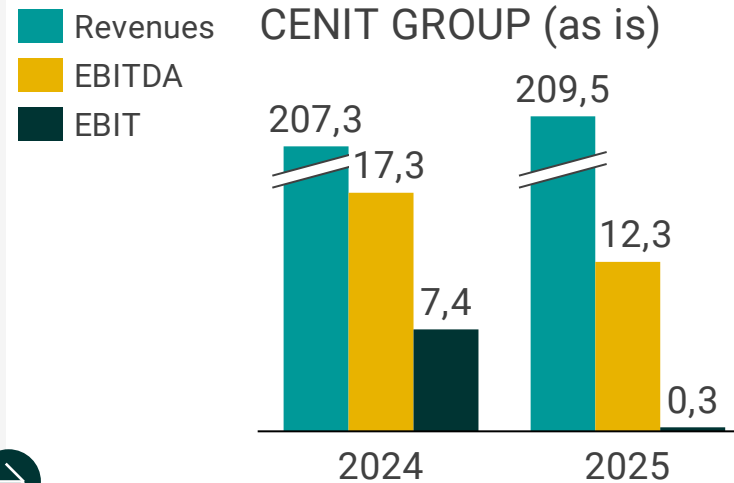
- Figures include material one-time effects due to restructuring & challenges in US business
- Strengthening of operational performance in core business in effect



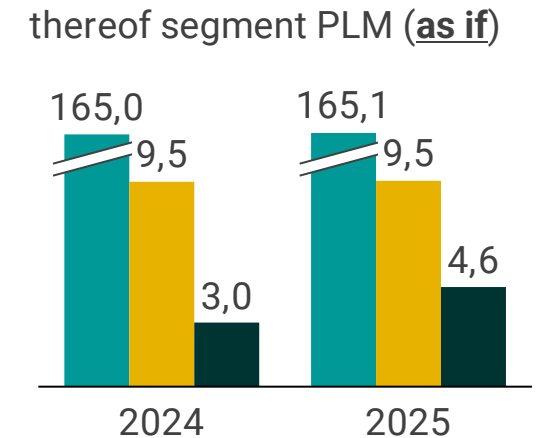
EBITDA %	7.7%	7.4%	8.9%	8.3%	5.9%
EBIT %	4.3%	3.9%	5.0%	3.6%	0.1%

A DEEPER LOOK: FINANCIALS INCLUDE MATERIAL ONE-TIME EFFECTS IN PLM SEGMENT & CENIT GROUP

- PLM segment with stable topline despite restructuring year. Segment figures “as is” (and the group, consequently) include material one-time effects from restructuring and challenges in US entity (operating loss, re-evaluation of intangible assets). Improved structure as foundation for renewed performance in 2026.
- EIM segment shows 5% organic topline growth while improving profitability to EBITDA margin close to 20%.

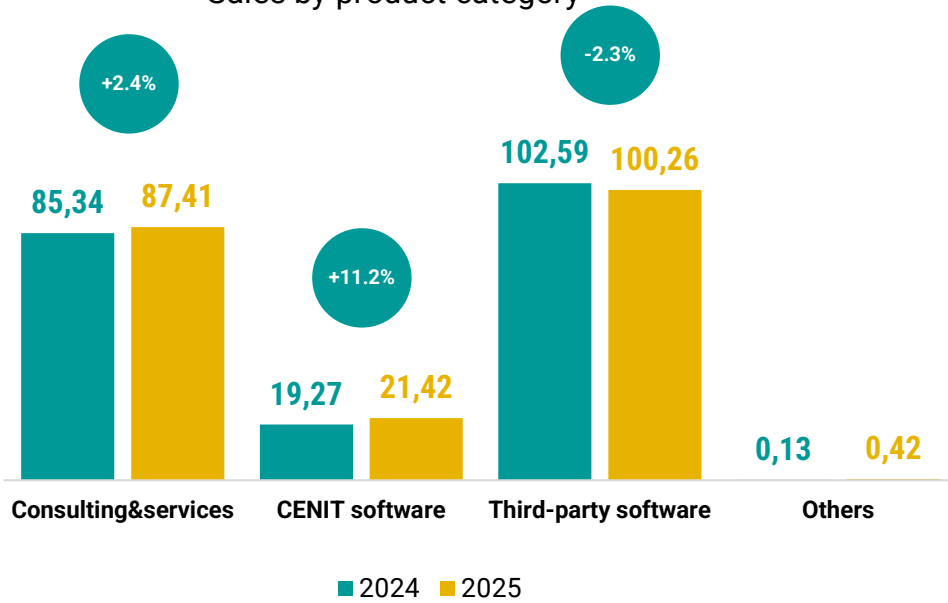


FY2025 (as is) incl. One-time effects	Restructuring	M&A (losses & re-eval. Assets)	TOTAL
in MEUR			
EBITDA	-4.0	-2.0	-6.0
EBIT	-4.0	-3.3 -2.7	-7.3 -10.0

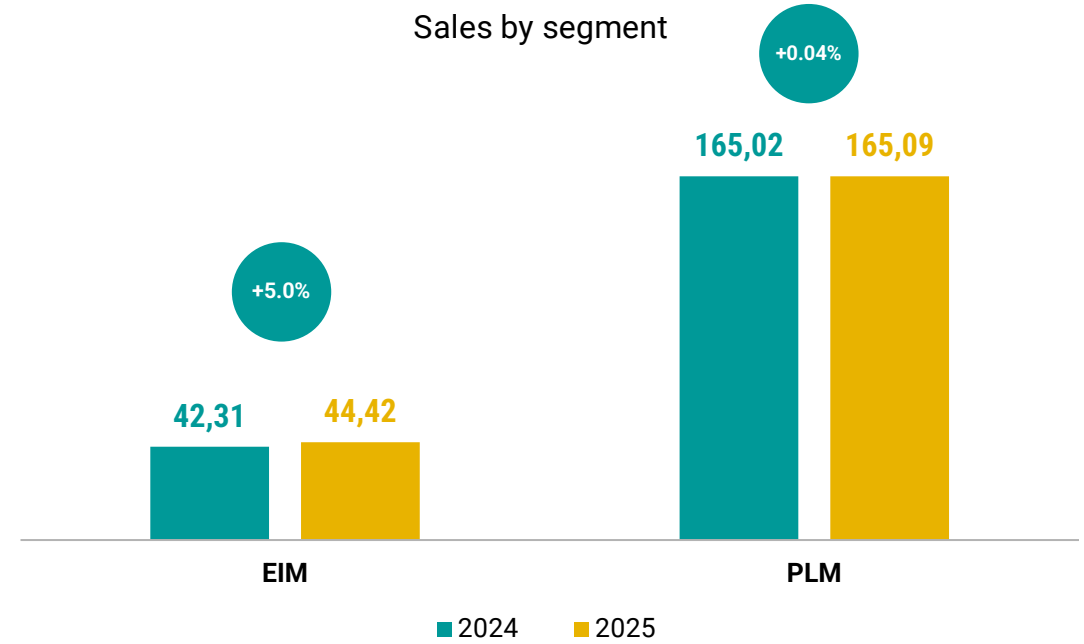


FINANCIAL FIGURES 2025 (SALES)

Sales by product category

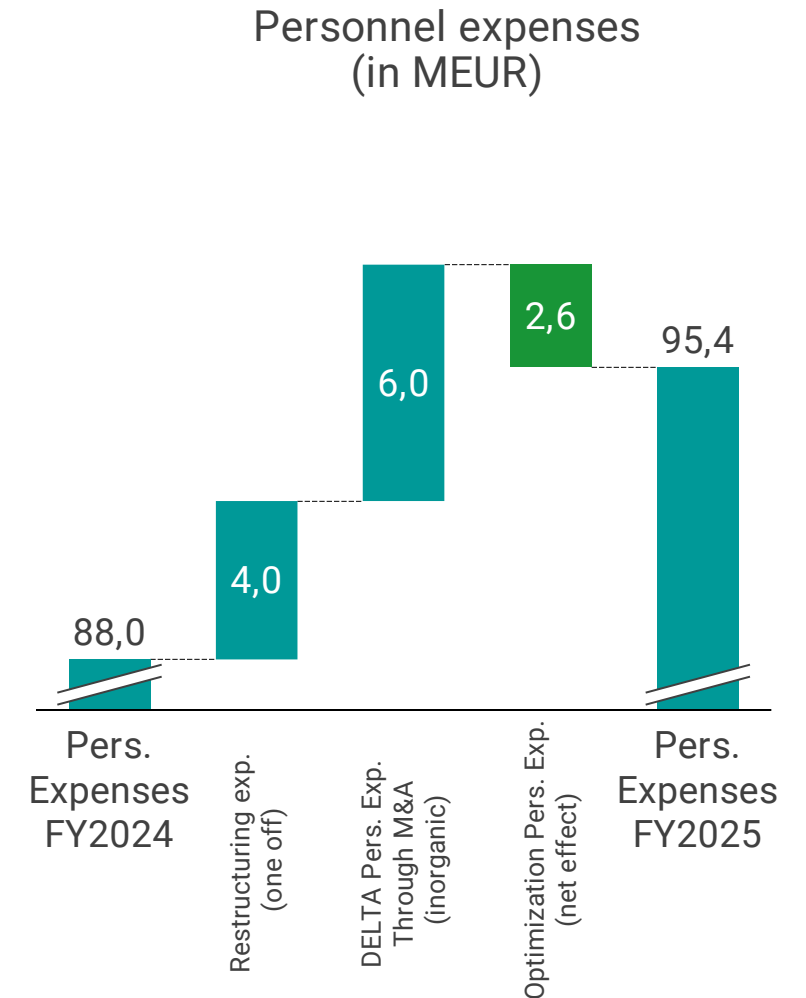
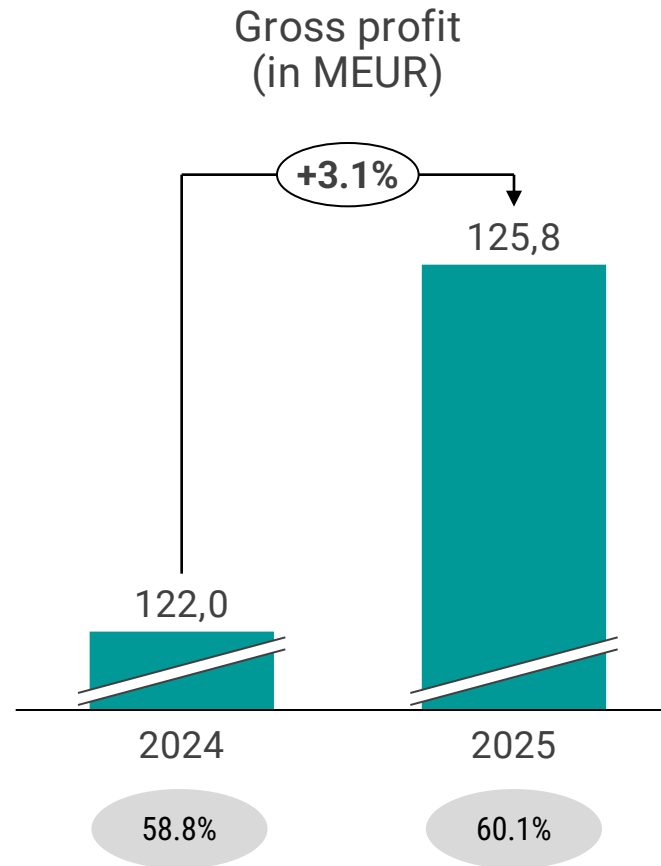


Sales by segment



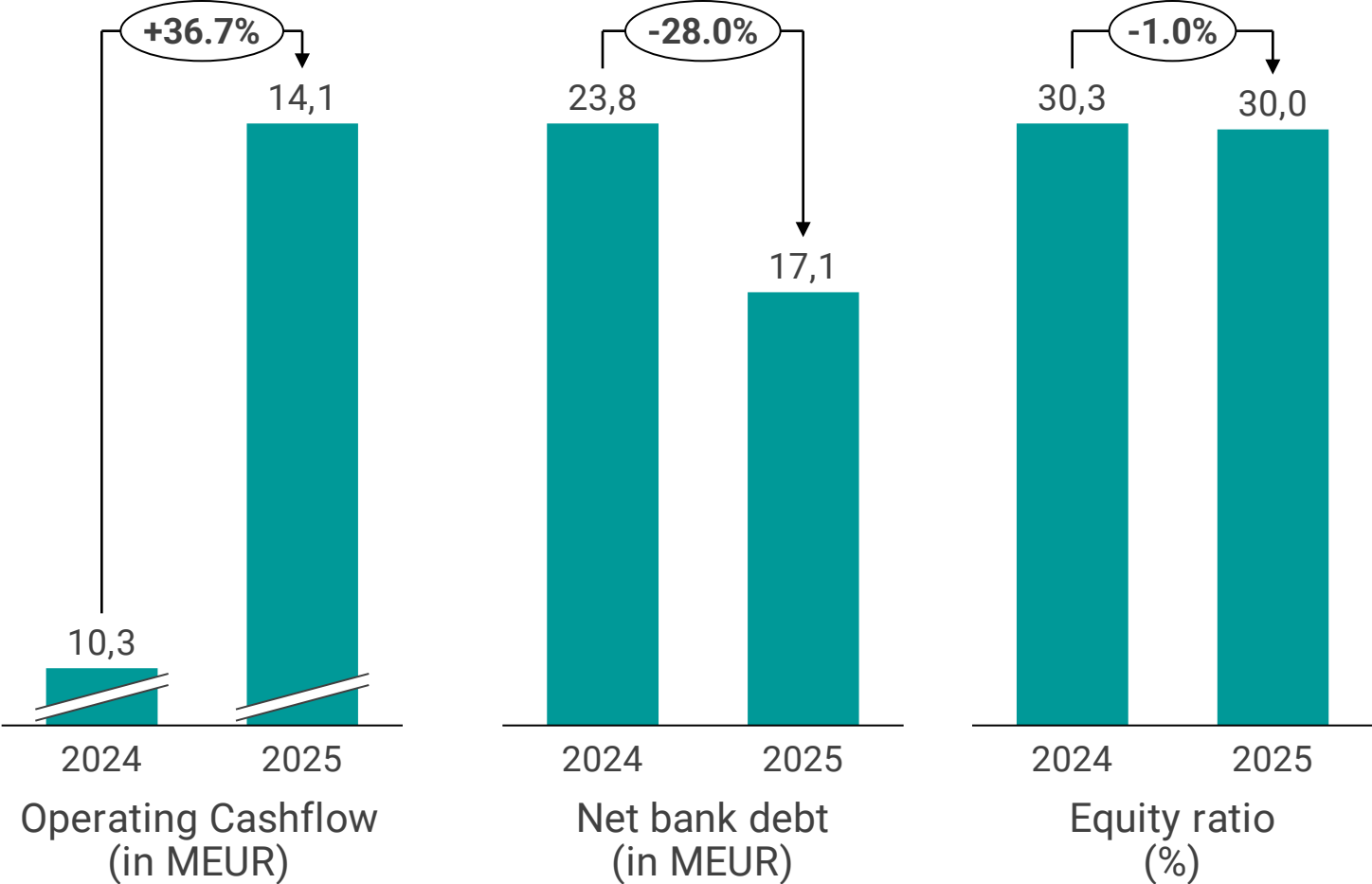
IMPROVEMENTS IN 2025 AS SOLID FOUNDATION FOR FURTHER PERFORMANCE INCREASE

- Gain in gross margin +1.3%-pts. as result of ongoing shift to service, CENIT Software
- Personnel expenses improved through restructuring carried out in 2025, already showing material improvement in fix cost structure



STRONG CASH GENERATION, STABLE EQUITY RATIO

- Strong cash generation: Operating cashflow improved by 36.7% vs PY regardless of one-time effects.
- Cashflow leads to reduced net bank debt (<1.4 X EBITDA)
- Stable equity ratio at 30%



FINANCIAL FIGURES 2025

Income statement	2025	2024	Change
Sales	209.51	207.33	+1.1%
Gross profit	122.01	125.85	+3.1%
EBITDA	12.28	17.26	-28.9%
EBIT	0.31	7.38	-95.8%
Net profit	-2.45	-1.57	-56.0%
EPS in €	-0.14	-0.23	+39.1%
Dividend in €	0.00*	0.00	

*Proposal

KPI's	2025	2024	Change
EBITDA	12.28	17.26	-28.9%
Market cap	61.25	60.67	+1.0%
Order Backlog	93.50	81.10	+15.3%

Balance sheet	2025	2024
Total equity & liabilities	142.23	156.45
<u>Selected assets</u>		
Goodwill	44.09	41.69
Intangible assets	11.25	24.78
<u>Selected liabilities</u>		
Net Bank Debt	17.14	23.81
Total equity	42.69	47.44
Equity ratio	30.00%	30.30%

Cash flow	2025	2024
Operative Cash flow	14.13	10.34
Capex (Investment)	-1.58	-16.27
Free Cash flow	12.55	-5.93

CUSTOMER HIGHLIGHTS (I/III)



International pharma & consumer solutions provider (HQ FR)

- Innovative solutions for dosing, delivery & product protection
- CENIT implements Dassault Systèmes solutions as SaaS innovation platform
- Integrated design & simulation as foundation for AI, CFD & injection molding.



Leading pharma & medtech manufacturer (HQ DK)

- Complex injection systems for safe & precise drug delivery.
- CENIT enables virtual assembly simulation & statistical tolerance analysis
- Early virtual validation of product quality, functional safety & manufacturing efficiency.



Airbus Aerostructures Romania

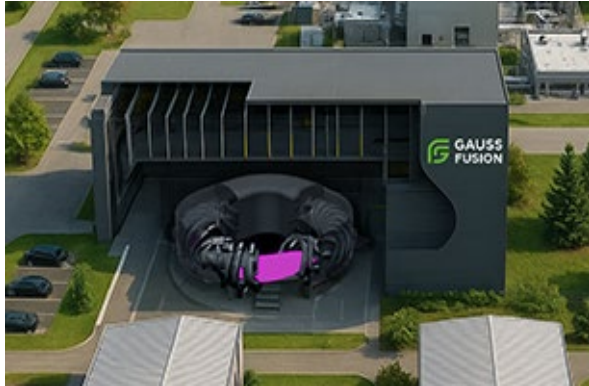
- Metal structures for Airbus civil programs & A400M
- Strategic partnership with CENIT for design, simulation & manufacturing
- Cross-selling of Dassault Systèmes solutions & CENIT tools. Measurable improvements in efficiency, quality & end-to-end process integration



Leading U.S. aerospace & defense manufacturer

- Military rotorcraft & commercial helicopter systems
- CENIT solution for integration of Dassault Systèmes & SAP platforms.
- End-to-end data & process integration supporting next phase of military VTOL (vertical take off and landing) program.

CUSTOMER HIGHLIGHTS (II/III)



Gauss Fusion

- Development of next-generation fusion power plant.
- CENIT enables cloud-based Dassault Systèmes platform for design & engineering.
- Entry into new, high-innovation industry with scalable cloud engineering platform.



TIWAG

- leading Austrian energy provider (regulated market, critical infrastructure)
- CENIT supports Enterprise-wide data management: transparency, data quality, governance & scalability
- Foundation for efficient processes & consistent data view. Enabling data-driven business models, analytics, AI & managed services

Shaping the future of the packaging world



Bobst

- global leader in packaging machinery & services.
- First worldwide productive standard integration: Dassault Systèmes ↔ SAP S/4HANA Public Cloud.
- Automated transfer of engineering, BOM & product data into SAP processes. Scalable approach for global rollouts & end-to-end processes (engineering to manufacturing).



XCMG

- one of the world's largest construction machinery manufacturers.
- Expansion of offline programming for industrial robotic systems. Applications: welding (incl. fixtureless), painting & wheel assembly
- Offline programming enables preparation without blocking production systems. Key benefit: higher productivity, zero downtime impact in high-volume environments

CUSTOMER HIGHLIGHTS (III/III)



Large German mortgage bank

- AI-based document processing for automated inbound processing.
- CENIT solution: document separation, fine classification, data extraction & human-in-the-loop.
- Efficient integration of structured data into core processes. Higher automation rates & full compliance assurance.



DFKP | Deutscher Firmenkreditpartner

- credit brokerage with high-volume document processing (email, portal, API).
- Two-stage AI pipeline: classification, extraction, quality assurance & human-in-the-loop.
- 70% reduction in manual effort in the credit process. Higher document throughput, 80–85% straight-through processing & fewer error.



German federal state (public sector)

- Secure, standardized & resilient IT services for ministries & judiciary.
- CENIT delivers security-critical IT operations & consulting.
- Stable administrative & judicial processes, enhanced IT security. Foundation for modernization of public IT services



Entertainment Company (HQ NA)

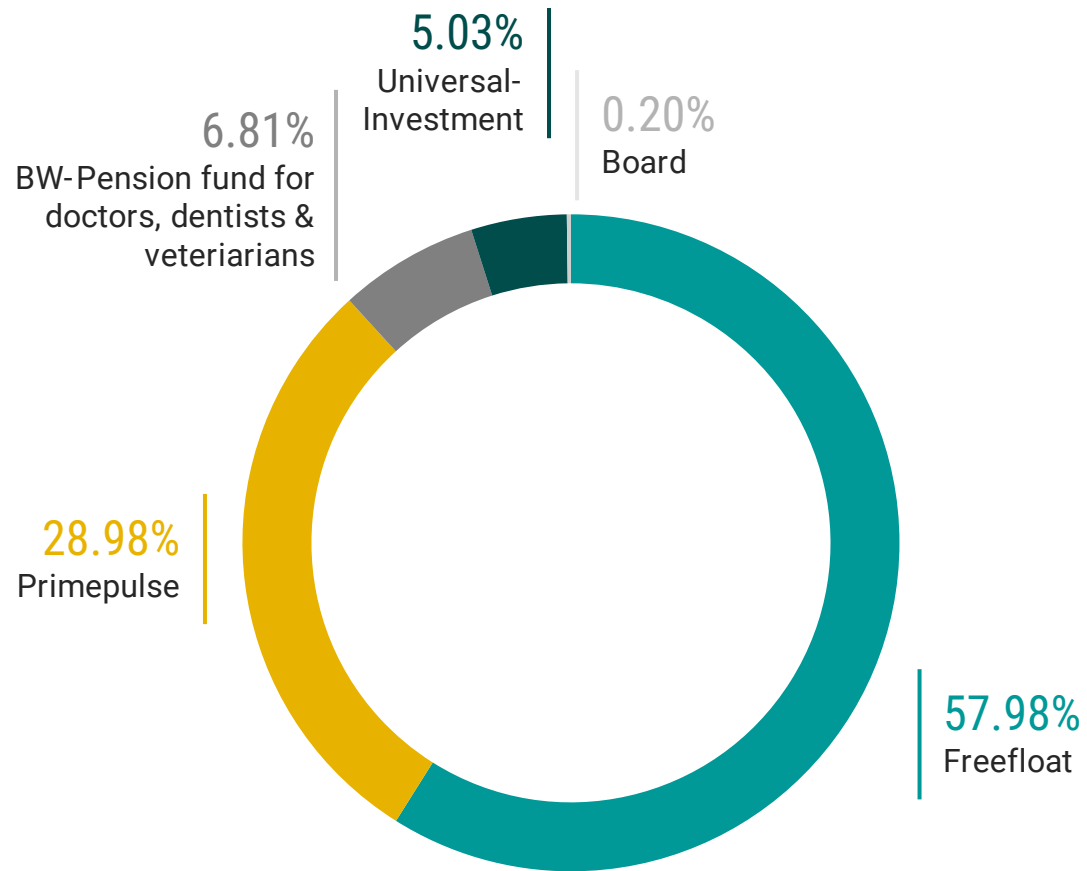
- Leading U.S. media & entertainment player.
- CENIT expands SAP Analytics Cloud for planning, reporting & analytics across business units.
- Scaled from initial entry to 10-project portfolio (2025): implementation, training & experts-as-a-service. Scalable land-and-expand model in enterprise segment

|05

SHARE INFORMATION

CENIT ON THE CAPITAL MARKET

Shareholder Structure



Analyst Rating

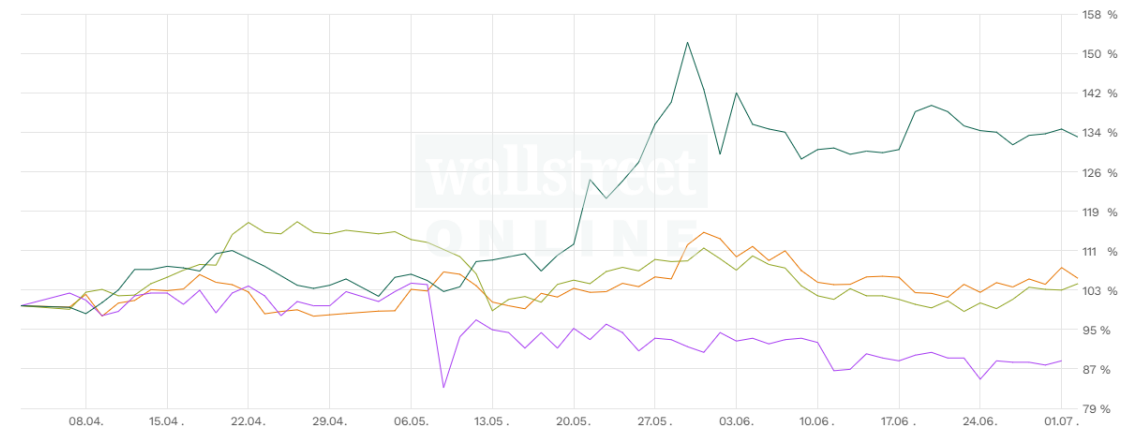
ANALYST	RATING	TARGET (EUR)	DATE
GBC	BUY	16.00	13.05.2026
Metzler	BUY	13.00	29.07.2025
montega	BUY	14.00	13.05.2026
Warburg	BUY	13.50	13.05.2026

Cenit
 ISIN: DE0005407100 | WKN: 540710
 3 Monate (EUR)

CENIT Share

wallstreet **ONLINE**

Bechtle Mensch und Maschine Software All for One Group
 Cenit



THANK YOU FOR YOUR ATTENTION!

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